## **AGENDA**



The City of Garden Grove as Successor Agency to the Agency for Community Development

> Tuesday, July 12, 2022

> > 6:30 PM

Community Meeting Center 11300 Stanford Avenue Garden Grove California 92840

**Steve Jones** Chair George S. Brietigam Member. District 1 John R. O'Neill Member, District 2 Diedre Thu-Ha Nguyen Member, District 3 **Patrick Phat Bui** Vice Chair, District 4 **Stephanie Klopfenstein** Member, District 5 Kim Nguyen Member, District 6

**COVID-19 Information:** Members of the public can address the City Council during the public comment portion of the meeting in person or via e-mail. If you plan to attend the meeting in person, masks or face coverings are required to be worn if you are not vaccinated. If you feel ill or are showing symptoms of COVID-19, please consider submitting comments by e-mail. Instructions are available on the City's website at https://ggcity.org/city-council/meetings-participation

<u>Meeting Assistance</u>: Any person requiring auxiliary aids and services, due to a disability, to address the City Council, should contact the City Clerk's Office 72 hours prior to the meeting to arrange for accommodations. Phone: (714) 741-5040.

<u>Agenda Item Descriptions</u>: Are intended to give a brief, general description of the item. The City Council may take legislative action deemed appropriate with respect to the item and is not limited to the recommended action indicated in staff reports or the agenda.

<u>Documents/Writings</u>: Any revised or additional documents/writings related to an item on the agenda distributed to all or a majority of the Council Members within 72 hours of a meeting, are made available for public inspection at the same time (1) in the City Clerk's Office at 11222 Acacia Parkway, Garden Grove, CA 92840, during normal business hours; (2) on the City's website as an attachment to the City Council meeting agenda; and (3) at the Council Chamber at the time of the meeting.

<u>Public Comments</u>: Members of the public who attend the meeting in-person and would like to address the City Council are requested to complete a pink speaker card indicating their name and address, and identifying the subject matter they wish to address. This card should be given to the City Clerk before the meeting begins. General comments are made during "Oral Communications" and should be limited to matters under consideration and/or what the City Council has jurisdiction over. Persons wishing to address the City Council regarding a Public Hearing matter will be called to the podium at the time the matter is being considered.

Manner of Addressing the City Council: After being called by the Mayor, you may approach the

podium, it is requested that you state your name for the record, and proceed to address the City Council. All remarks and questions should be addressed to the City Council as a whole and not to individual Council Members or staff members. Any person making impertinent, slanderous, or profane remarks or who becomes boisterous while addressing the City Council shall be called to order by the Mayor. If such conduct continues, the Mayor may order the person barred from addressing the City Council any further during that meeting.

<u>Time Limitation</u>: When any group of persons wishes to address the City Council on the same subject matter, the Mayor may request a spokesperson be chosen to represent the group, so as to avoid unnecessary repetition. At the City Council's discretion, a limit on the total amount of time for public comments during Oral Communications and/or a further limit on the time allotted to each speaker during Oral Communications may be set.

#### PLEASE SILENCE YOUR CELL PHONES DURING THE MEETING.

### **AGENDA**

### Open Session

6:30 PM

ROLL CALL: MEMBER BRIETIGAM, MEMBER O'NEILL, MEMBER D. NGUYEN, MEMBER KLOPFENSTEIN, MEMBER K. NGUYEN, VICE CHAIR BUI, CHAIR JONES

ORAL COMMUNICATIONS (to be held simultaneously with other legislative bodies)

### 2. CONSENTITEMS

(Consent Items will be acted on simultaneously with one motion unless separate discussion and/or action is requested by a Successor Agency Member.)

Acceptance of the Notice of Completion for the B-2 Demolition
 Project located on the northwest corner of Harbor Boulevard and Twintree Avenue, Garden Grove. (Action Item)

### 3. <u>ITEMS FOR CONSIDERATION</u>

3.a. Approval to proceed with disposition of property located 12311 Thackery Drive. (*Action Item*)

# 4. MATTERS FROM SUCCESSOR AGENCY CHAIR, MEMBERS AND DIRECTOR

### 5. ADJOURNMENT

The next Regular Successor Agency Meeting is scheduled for Tuesday, July 26, 2022, at 5:30 p.m. in the Community Meeting Center, 11300 Stanford Avenue, Garden Grove, California 92840.

## **City of Garden Grove**

### INTER-DEPARTMENT MEMORANDUM

To: Scott C. Stiles From: Lisa L. Kim

Dept.: Successor Agency Dept.: Community and Economic

Development

7/12/2022

Subject: Acceptance of the Notice of Date:

Completion for the B-2 Demolition Project located on the northwest corner of Harbor Boulevard and Twintree Avenue, Garden Grove. (Action Item)

### **OBJECTIVE**

For Successor Agency to accept the Project No. 022-01, B-2 Site (northwest corner) Harbor Boulevard and Twintree Avenue Site Demolition Project, as complete and authorize the Executive Director to execute the Notice of Completion of Public Improvement and Work.

#### BACKGROUND

The project consisted of a stormwater pollution prevention plan; mobilization; bmp/erosion/dust control; clearing and grubbing the site; removal and disposal of asphalt, concrete curb and gutter; rough grading of the site; two inches of 3/4" cmb gravel, as well other items required by the specifications for the B-2 project site located at the northwest corner of Harbor Boulevard and Twintree Avenue.

### DISCUSSION

The contractor, Interior Demolition, has completed the improvements in accordance with the plans, specifications, contract, and other related documents.

# FINANCIAL IMPACT

There was no impact to the General Fund. The costs for this contract were funded in accordance with the Dissolution Act and were paid through the Redevelopment Property Tax Trust Fund.

# **RECOMMENDATION**

It is recommended that the Successor Agency:

- Accept the B-2 Site (northwest corner) Harbor Boulevard and Twintree Avenue Site Demolition Project No. 022-01; and
- Authorize the Executive Director to execute the Notice of Completion of Public Works Improvements and Work.

### **ATTACHMENTS:**

Description	<b>Upload Date</b>	Туре	File Name
Notice of Completion	7/5/2022	Cover Memo	Successor_Agency_for_Garden_GroveInterior_DemolitionNotice_of_CompletionJuly_122022.doc

RECORDING	REQUESTED	BY
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When Recorded Mail To:

City Clerk City of Garden Grove P. O Box 3070 Garden Grove, CA 92842 This document is exempt from payment of recording fee pursuant to Section 27383 of the Government Code. By:

# NOTICE OF COMPLETION OF DEMOLITION PROJECT

NOTICE IS HEREBY GIVEN that the City of Garden Grove, Orange County, California, has caused a demolition project, to wit:

#### **PROJECT NO. 022-01**

# B-2 Site (northwest corner) Harbor Boulevard and Twintree Avenue Site Demolition Project No. 022-01

Notice is hereby given by the undersigned that the B-2 Site (northwest corner) Harbor Boulevard and Twintree Avenue Site Demolition Project No. 022-01 has been completed. The contract for furnishing of all labor, services, materials, equipment, transportation, and for performing all work necessary to demolish, remove, grade, and complete, in a good and workmanlike manner in strict accordance with the specifications and drawings therefore on file in the office of the City Clerk of the City of Garden Grove, for demolition, removal, grading, and completion of the above-described demolition project and work, was heretofore made and entered into with Interior Demolition on the 12th day of September 12, 2021, and filed for record in the office of the City Clerk of the City of Garden Grove; that the work upon said demolition, removal, and grading has been completed, and that the City Staff has notified the Successor Agency that City Staff has made and completed a final inspection of the materials furnished and installed and the work performed in the demolition, removal, grading, and completion of said public improvement hereinabove more particularly described and set forth, and has certified in writing to the Successor Agency that all the provisions of the contract and contract documents for the furnishing of all labor, services, materials, and equipment, and the performing of all work necessary for the demolition, removal, grading, installation, and completion of said demolition project above described have been fully complied with to City Staff satisfaction as required by the contract document; that final acceptance of the demolition, removal, grading, installation, and completion of said demolition project above described was made on the 12th day of July 2022 that the nature of the title to said property of said City of Garden Grove is as follows: That is to say, it owns said improvement in fee of said demolition hereinabove described and the use thereof after said completion; that the property hereinabove referred to and on which said demolition is situated is described as follows, to wit:

# **PROJECT NO. 022-01**

# B-2 Site (northwest corner) Harbor Boulevard and Twintree Avenue Site Demolition Project No. 022-01

NAME OF SURETY on Labor and Material Bond is:					
	ATTENTION: MATT COATS				
	23046 AVENIDA DA LA CARLOTA,STE 600				
	LAGUNA HILLS, CA 92653				
	Tel. No. (949) 457-1060				
DATED this	day of20				
	CITY OF GARDEN GROVE				
	Ву				
	Scott C. Stiles				
	Executive Director				
ATTEST:	Successor Agency				
ATTEST					
By Teresa Pomeroy					
Successor Agency Secretary					
STATE OF CALIFORNIA					
COUNTY OF ORANGE					
I am the Assistant City Manager / Community and	Economic Development Director.				
I have read the foregoing Notice of Completion					
thereof; and I certify that the same is true of r					
matters, which are therein stated upon my inform believe to be true.	ation or belief, and as to those matters I				
believe to be true.					
I certify (or declare), under penalty of perjury, that	at the foregoing is true and correct.				
Executed on July 12, 2022 at	Garden Grove, California				
(Date)	(Place)				
Lisa L.	Kim				
Assistant City Manager					
Community and Economic					
Development Director					

## **City of Garden Grove**

### INTER-DEPARTMENT MEMORANDUM

To: Scott C. Stiles From: Lisa L. Kim

Dept.: Director Dept.: Community and Economic

Development

Subject: Approval to proceed with

disposition of property located 12311 Thackery Drive. (*Action Item*)

Date: 7/12/2022

### **OBJECTIVE**

For the Successor Agency to authorize staff to move forward with the disposition process for Real Property located 12311 Thackery Drive.

### BACKGROUND

Following redevelopment dissolution in 2012, advancing redevelopment wind-down efforts require the Successor Agency to dispose of the real property assets of the former Garden Grove Agency for Community Development (former Agency). This is achieved through implementation of the Long Range Property Management Plan (LRPMP) approved by the California Department of Finance that governs the disposition method for the former Agency properties.

The subject property is identified as Assessor Parcel Number 231-471-23 (Property) and is listed as Property Number 55 in the LRPMP. The Property is rectangular shaped land area of approximately 7200 square feet (.0165 ac). The parcel is vacant and unimproved (Exhibit A).

### DISCUSSION

The Property is located at 12311 Thackery Drive, west of Harbor Boulevard, north of Twintree Avenue, and is subject to an Exclusive Negotiation Agreement with Kam Sang (Developer). An appraisal by an independent professional appraiser determined the Fair Market Value to be \$460,000. The appraisal report is attached as (Exhibit B).

It is recommended that Successor Agency authorize staff to proceed with the disposition process and forward the appraisal to the Countywide Oversight Board for approval. Upon approval, staff will advertise the notice of public hearing for disposition of real property and return the item on a future date to adopt a Resolution to approve the sale of the Property to the Developer.

# FINANCIAL IMPACT

There is no fiscal impact for this action. The appraised value will be \$460,000. Proceeds from the sale will be remitted to the County Auditor Controller for disbursement to the local taxing entitites.

# <u>RECOMMENDATION</u>

It is recommended that the Successor Agency:

• Authorize the Executive Director to proceed with the disposition process for the Real Property located 12311 Thackery Drive.

### **ATTACHMENTS:**

Description	Upload Date	Туре	File Name
Parcel Exhibit	6/29/2022	Cover Memo	Exhibit_AParcel_Exhibit.pdf
Appraisal	6/29/2022	Cover Memo	Exhibit_B12311_Thackery_Drive_Appraisal.pdf



# APPRAISAL REPORT

VACANT LAND PARCEL
12311 THACKERY DRIVE
GARDEN GROVE, CALIFORNIA
APN: 231-471-23



# **APPRAISAL REPORT**

VACANT LAND PARCEL 12311 THACKERY DRIVE GARDEN GROVE, CALIFORNIA APN: 231-471-23

> Effective Date of Market Value Study June 6, 2022

> > Prepared for

CITY OF GARDEN GROVE ECONOMIC AND COMMUNITY DEVELOPMENT DEPARTMENT 11222 Acacia Parkway Garden Grove, CA 92842

Prepared by

R. P. LAURAIN & ASSOCIATES, INC.3353 Linden Avenue, Suite 200Long Beach, California 90807

Date of Report June 8, 2022

R . P . L A U R A I N & A S S O C I A T E S APPRAISERS - ANALYSTS

# R. P. LAURAIN & ASSOCIATES

INCORPORATED

June 8, 2022

3353 LINDEN AVENUE, SUITE 200 LONG BEACH, CALIFORNIA 90807 TELEPHONE (562) 426-0477 FACSIMILE (562) 988-2927 RPLA@RPLAURAIN.COM

City of Garden Grove Economic and Community Development Department 11222 Acacia Parkway Garden Grove, CA 92842

Attention: Paul Guerrero

Real Property

Subject: Vacant Land Parcel

12311 Thackery Drive Garden Grove, California

APN: 231-471-23

In accordance with your request and authorization, I have personally inspected and appraised the above-referenced property. The appraisal study included (1) an inspection of the subject property, (2) a review of market data, and (3) the valuation analysis.

The subject property is located on the west side of Thackery Drive, beginning 78± feet north of Twintree Avenue, in the City of Garden Grove. The subject property contains 7,200 square feet of land area. The site has an interior location on a secondary street. The subject property is an effectively vacant land parcel. The subject property is located in the R-1-7 (Single-Family Residential) zone district of the City of Garden Grove. The underlying land use designation, however, is International West Mixed Use (IW).

It will be demonstrated in the accompanying report that the maximally productive use, and therefore, the highest and best use of the subject property is low density residential development. The subject property has been appraised accordingly.

After considering the various factors which influence value, the fee simple market value of the subject property, as of June 6, 2022, is estimated at:

FOUR HUNDRED SIXTY THOUSAND DOLLARS \$460,000.

City of Garden Grove Attention: Paul Guerrero June 8, 2022 Page 2

The foregoing value is subject to the assumptions and limiting conditions set forth in the Preface Section, and the valuation study in the Valuation Analysis Section. No portion of this report shall be amended or deleted.

This appraisal complies with the reporting requirements set forth in the Uniform Standards of Professional Appraisal Practice, under Standard Rule 2-2(a), for an Appraisal Report. This report has been submitted as an electronic (PDF) document; a file copy has been retained.

If you have any questions regarding the report, please contact the undersigned at your convenience.

Very truly yours,

R. P. LAURAIN & ASSOCIATES, INC.

John P. Laurain, MAI, ASA

Certified General Real Estate Appraiser California Certification No. AG 025754

JPL:jlr

# **TABLE OF CONTENTS**

Title Page Letter of Transmittal Table of Contents

### **PREFACE**

Location Map
Date of Value
Purpose of the Appraisal
Property Rights Appraised
Intended User of Appraisal
Intended Use of Appraisal
Appraiser's Certification
Scope of the Appraisal
Assumptions and Limiting Conditions
Terms and Definitions

### SUBJECT PROPERTY DESCRIPTION

Apparent Vestee
Property Address
Legal Description
Site Description
Plat Map
Improvements
Ownership History
Assessment Data
Neighborhood Environment

### **VALUATION**

Highest and Best Use Analysis Valuation Methods Sales Comparison Approach Final Estimate of Value Marketing Exposure

# **TABLE OF CONTENTS** (Continued)

# MARKET DATA

Summary of Land Value Indicators Land Sales Data and Photographs Market Data Map

### **ADDENDA**

Additional Photographs Orange County Regional Data Qualifications of Appraisers



# **PREFACE**

# **DATE OF VALUE**

The date of value (effective date) employed in this report, and all opinions and computations expressed herein, are based on June 6, 2022. Said date being generally concurrent with the inspection of the subject property, and the valuation analysis process.

## **PURPOSE OF THE APPRAISAL**

The purpose of this appraisal report is to express an estimate of market value, in fee simple, for the subject property, absent any liens, leases, or other encumbrances, as of the date of value set forth above. The definition of market value is set forth in the following portion of this section following the heading "Terms and Definitions."

Further, it is the purpose of this appraisal report to describe the subject property, and to render an opinion of the highest and best use based on (1) the character of potential development of the property appraised, (2) the requirements of local governmental authorities affecting the subject property, (3) the reasonable demand in the open market for properties similar to the subject property, and (4) the location of the subject property considered with respect to other existing and competitive districts within the immediate and general subject market area.

Further, it is the purpose of this appraisal report to provide an outline of certain factual and inferential information which was compiled and analyzed in the process of completing this appraisal study.

# **PROPERTY RIGHTS APPRAISED**

The property rights appraised herein are those of the fee simple interest. Fee simple is defined as, "An absolute fee; a fee without limitations to any particular class of heirs, or restrictions, but subject to the limitations of eminent domain, escheat, police power, and taxation. An inheritable estate."

# **INTENDED USER OF APPRAISAL**

It is understood that the intended user of the appraisal will be the client, the City of Garden Grove, and specific representatives thereof.

# **INTENDED USE OF APPRAISAL**

It is understood that this appraisal will be utilized by the City of Garden Grove and specific representatives thereof to establish the market value of the subject property for the possible acquisition (purchase) of the property appraised.

# **CERTIFICATION**

The undersigned does hereby certify that:

I have personally inspected the subject property; I have no present or contemplated future interest in the real estate which is the subject of this appraisal report. Also, I have no personal interest or bias with respect to the subject matter of this appraisal report, or the parties involved in this assignment.

My engagement in this assignment and the amount of compensation are not contingent upon the reporting or development of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a predetermined or stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal. Also, to the best of my knowledge and belief the statements of fact contained in this appraisal report, upon which the analyses, opinions, and conclusions expressed herein are based, are true and correct.

This appraisal report sets forth all of the assumptions and limiting conditions (imposed by the terms of this assignment or by the undersigned), affecting my personal, impartial, and unbiased professional analyses, opinions, and conclusions.

The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institutes, and the Uniform Standards of Professional Appraisal Practice. As of the date of this report I have completed the continuing education program for Designated Member of the Appraisal Institute, the State of California and the American Society of Appraisers; note that duly authorized representatives of said organizations have the right to review this report. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

No one other than the undersigned prepared the analyses, conclusions, and opinions for this appraisal study. No other person provided significant professional assistance. I have appraised the subject property within the last three years, for the client, the City of Garden Grove.

John P. Laurain, MAI, ASA

Certified General Real Estate Appraiser California Certification No. AG 025754

Renewal Date: April 16, 2023

# **SCOPE OF THE APPRAISAL**

The appraiser, in connection with the following appraisal study, has:

- 1. Been retained, and has accepted the assignment, to make an objective analysis and valuation study of the subject property and to report, without bias, the estimate of fair market value. The subject property is particularly described in the following portion of this report in the section entitled Subject Property Description.
- 2. Toured the general area by automobile to become acquainted with the extent, condition, and quality of nearby developments, sales and offerings in the area, density and type of development, topographical features, economic conditions, trends toward change, etc.
- 3. Walked within the subject property, and some of the nearby neighborhood, to become acquainted with the current particular attributes, or shortcomings, of the subject property.
- 4. Completed an inspection of the subject property for the purpose of becoming familiar with certain physical characteristics.
- 5. Made a visual observation concerning public streets, access, drainage, and topography of the subject property.
- 6. Obtained information regarding public utilities and sanitary sewer available at the subject site.
- 7. Made, or obtained from other qualified sources, calculations on the area of land contained within the subject property. Has made, or caused to be made, plats and plot plan drawings of the subject property, and has checked such plats and plot plan drawings for accuracy and fair representation.
- 8. Taken photographs of the subject property, together with photographs of the immediate environs.
- Made, or caused to be made, a search of public records for factual information regarding recent sales of the subject property.



# **SCOPE OF THE APPRAISAL** (Continued)

- 10. Reviewed current maps, zoning ordinances, and other material for additional background information pertaining to the subject property, and sale properties.
- 11. Attempted to visualize the subject property as it would be viewed by a willing and informed buyer, as well as a willing and informed seller.
- 12. Interviewed various persons, in both public and private life, for factual and inferential information helpful in this appraisal study.
- 13. Formed an opinion of the highest and best use applicable to the subject property appraised herein.
- 14. Made, or caused to be made, a search for recent sales of comparable properties. Has viewed, confirmed the sale price, and obtained certain other information pertaining to each sale property contained in this report.
- 15. Formed an estimate of market value of the subject property, as of the date of value expressed herein, by application the Sales Comparison Approach; the Cost and Income Capitalization Approaches were not considered applicable in the subject case.
- 16. Prepared and delivered this appraisal report in accordance with the Uniform Standards of Professional Appraisal Practice, and in summation of all the activities outlined above.

## ASSUMPTIONS AND LIMITING CONDITIONS

This appraisal is made with the following understanding as set forth in items No. 1 through 17, inclusive:

- 1. That this narrative Appraisal Report is intended to comply with reporting requirements set forth in the Uniform Standards of Professional Appraisal Practice, under Standard Rule 2-2(a), for an Appraisal Report. The information contained in this appraisal report is specific to the needs of the client; no responsibility is assumed for the unauthorized use of this report.
- 2. That title to the subject property is assumed to be good and merchantable. Liens and encumbrances, if any, have not been deducted from the final estimate of value. The subject property has been appraised as though under responsible ownership. The legal description is assumed accurate.
- 3. That the appraiser assumes there are no hidden or unapparent conditions of the subject property, subsoil, structures, or other improvements, if any, which would render them more or less valuable, unless otherwise stated. Further, the appraiser assumes no responsibility for such conditions or for the engineering which might be required to discover such conditions. That mechanical and electrical systems and equipment, if any, except as otherwise may be noted in this report, are assumed to be in good working order. The property appraised is assumed to meet all governmental codes, requirements, and restrictions, unless otherwise stated.
- 4. That no soils report of the subject property was provided to the appraiser; therefore information, if any, provided by other qualified sources pertaining to these matters is believed accurate, but no liability is assumed for such matters. Further, information, estimates and opinions furnished by others and contained in this report pertaining to the subject property and market data were obtained from sources considered reliable and are believed to be true and correct. No responsibility, however, for the accuracy of such items can be assumed by the appraiser.

# **ASSUMPTIONS AND LIMITING CONDITIONS** (Continued)

- 5. That unless otherwise stated herein, it is assumed there are no encroachments, easements, soil toxics/contaminants, or other physical conditions adversely affecting the value of the subject property.
- 6. That no report(s) pertaining to mold, organic toxins, or chemical substances at the subject property was provided to the appraiser; therefore, information, if any, provided by other qualified sources pertaining to these matters is believed accurate, but no liability is assumed by the appraiser for such matters. That unless otherwise stated herein, the subject property has been appraised assuming the absence of mold, organic toxins, the presence of asbestos, or other organic and/or chemical substances which may adversely affect the value of the subject property.
- 7. That no opinion is expressed regarding matters which are legal in nature or which require specialized investigation or knowledge ordinarily not employed by real estate appraisers, even though such matters may be mentioned in the report.
- 8. That no oil rights have been included in the opinion of value expressed herein. Further, that oil rights, if existing, are assumed to be at least 500 feet below the surface of the land, without the right of surface entry.
- 9. That the distribution of the total valuation in this report between land and improvements, if any, applies only under the existing program of utilization. The separate valuations for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used.
- 10. That the valuation of the property appraised is based upon economic and financing conditions prevailing as of the date of value set forth herein. Further, the valuation assumes good, competent, and aggressive management of the subject property.
- 11. That the appraiser has conducted a visual inspection of the subject property and the market data properties. Should subsequent information be provided relative to changes or differences in (1) the quality of title, (2) physical condition or characteristics of the property, and/or (3) governmental

# **ASSUMPTIONS AND LIMITING CONDITIONS** (Continued)

restrictions and regulations, which would increase or decrease the value of the subject property, the appraiser reserves the right to amend the final estimate of value.

- 12. That the appraiser, by reason of this appraisal, is not required to give testimony in court or at any governmental or quasi-governmental hearing with reference to the property appraised, unless contractual arrangements have been previously made therefor.
- 13. That drawings, plats, maps, and other exhibits contained in this report are for illustration purposes only and are not necessarily prepared to standard engineering or architectural scale.
- 14. That this report is effective only when considered in its entire form, as delivered to the client. No portion of this report will be considered binding if taken out of context.
- 15. That possession of this report, or a copy thereof, does not carry with it the right of publication, nor shall the contents of this report be copied or conveyed to the public through advertising, public relations, sales, news, or other media, without the written consent and approval of the appraiser, particularly with regard to the valuation of the property appraised and the identity of the appraiser, or the firm with which he is connected, or any reference to the Appraisal Institute, or the American Society of Appraisers, or designations conferred by said organizations.
- 16. That the form, format, and phraseology utilized in this report, except the Certification, and Terms and Definitions, shall not be provided to, copied, or used by, any other real estate appraiser, real estate economist, real estate broker, real estate salesperson, property manager, valuation consultant, investment counselor, or others, without the written consent and approval of Ronald P. Laurain.
- 17. That this appraisal study is considered completely confidential and will not be disclosed or discussed, in whole or in part, with anyone other than the client, or persons designated by the client.



# **TERMS AND DEFINITIONS**

Certain technical terms have been used in the following report which are defined, herein, for the benefit of those who may not be fully familiar with said terms.

# MARKET VALUE (or Fair Market Value):

Market value is sometimes referred to as Fair Market Value; the latter is a legal term and a common synonym of Market Value. Market value as defined in Title XI of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA) is defined as follows:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised, and acting in what they consider their own best interests;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing, or sales concessions granted by anyone associated with the sale."

#### SALES COMPARISON APPROACH:

One of the three accepted methods of estimating Market Value. This approach consists of the investigation of recent sales of similar properties to determine the price at which said properties sold. The information so gathered is judged and considered by the appraiser as to its comparability to the subject properties. Recent comparable sales are the basis for the Sales Comparison Approach.



# **TERMS AND DEFINITIONS** (Continued)

### COST-SUMMATION APPROACH:

Another accepted method of estimating Market Value. This approach consists of estimating the new construction cost of the building and yard improvements and making allowances for appropriate amount of depreciation. The depreciated reconstruction value of the improvements is then added to the Land Value estimate gained from the Sales Comparison Approach. The sum of these two figures is the value indicated by the Cost-Summation Approach.

### INCOME CAPITALIZATION APPROACH:

The Income Capitalization Approach consists of capitalizing the net income of the property under study. The capitalization method studies the income stream, allows for (1) vacancy and credit loss, (2) fixed expenses, (3) operating expenses, and (4) reserves for replacement, and estimates the amount of money which would be paid by a prudent investor to obtain the net income. The capitalization rate is usually commensurate with the risk, and is adjusted for future depreciation or appreciation in value.

### **DEPRECIATION:**

Used in this appraisal to indicate a lessening in value from any one or more of several causes. Depreciation is not based on age alone, but can result from a combination of age, condition or repair, functional utility, neighborhood influences, or any of several outside economic causes. Depreciation applies only to improvements. The amount of depreciation is a matter for the judgment of the appraiser.

# **HIGHEST AND BEST USE:**

Used in this appraisal to describe that private use which will (1) yield the greatest net return on the investment, (2) be permitted or have the reasonable probability of being permitted under applicable laws and ordinances, and (3) be appropriate and feasible under a reasonable planning, zoning, and land use concept.

SUBJECT PROPERTY DESCRIPTION

# **SUBJECT PROPERTY**



View looking northwesterly at the subject property from intersection of Thackery Drive and Twintree Avenue. See additional photographs in the Addenda Section.

VESTEE: Garden Grove Agency for Community

Development

ADDRESS: 12311 Thackery Drive

Garden Grove, CA 92840

LEGAL DESCRIPTION: Lot 36, Tract No. 2148, per map recorded in

Book 58, Pages 46, 47, and 48 of Miscellaneous Maps, in the office of the County Recorder,

County of Orange, California.

## SITE DESCRIPTION

LOCATION: The subject property is located on the west side

of Thackery Drive, beginning 78± feet north of Twintree Avenue, in the City of Garden Grove.

LAND SHAPE: Effectively rectangular land configuration.

DIMENSIONS:  $72' \times 100'$ .

LAND AREA: 7,200 square feet.

TOPOGRAPHY: Effectively level.

DRAINAGE: Appears to be adequate.

FLOOD HAZARD: The subject property is located on FEMA Flood

Zone Map 06059C0141J, dated December 3, 2009; per said map, the subject site is located in Flood Zone X with a reduced flood risk due to levee. Flood insurance (for improved properties) is not federally required by lenders

for loans on properties in Flood Zone X.

SOIL STABILITY: Appears to be adequate based on the subject

development, as well as developments in the immediate area. A soils report, however, was

not provided for review.

SOIL CONTAMINATION: None known or observed, however, an environ-

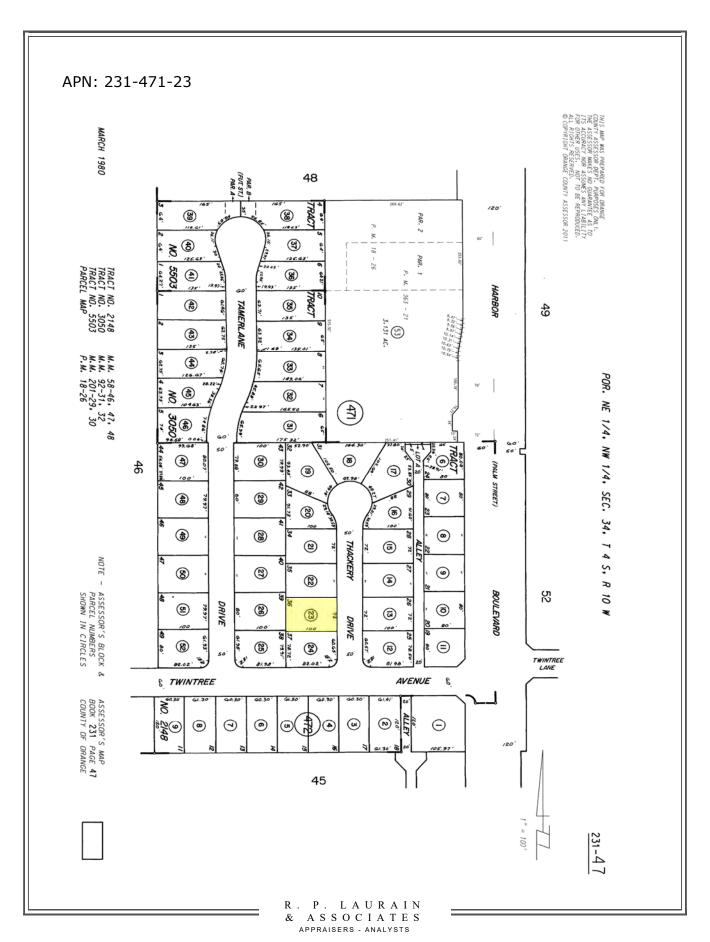
mental assessment report was not provided for review. The subject site has been appraised as though free of soil contaminants requiring

remediation.

OIL/MINERAL RIGHTS: The subject appraisal specifically excludes any

existing oil or mineral rights. Further, oil or mineral rights, if existing, are assumed to be at least 500 feet below the surface of the land,

without the right of surface entry.



# **SITE IMPROVEMENTS** (Continued)

EARTHQUAKE FAULT: While the greater Southern California area is

prone to earthquakes, no seismic or geological studies were provided for review. No responsibility is assumed for the possible impact of

seismic activity or earthquakes.

FRONTAGE: The subject property has 72 feet of frontage on

Thackery Drive.

RIGHT OF WAY WIDTH: Thackery Drive: 50 feet.

STREET SURFACING: Asphalt paving at west portion of Thackery

Drive; gravel surfacing at east portion.

CURB, GUTTER, SIDEWALK: Concrete curbs and gutters on both sides of the

street (no sidewalks).

STREETLIGHTS: Ornamental standards; street light fixtures

have been removed as of the date of value.

UTILITIES: Water, gas, electric power, telephone service,

and sanitary sewer are available in the

immediate area.

ENCROACHMENTS: None apparent, however, a survey pertaining

to the subject property was not provided for

review.

EASEMENTS: A Preliminary Title Report prepared by First

American Title, dated May 18, 2021, pertaining to multiple parcels, inclusive of the subject site, was provided for review. The subject site appears to be impacted by easements for public road purposes, assumed to be the existing Thackery Drive, as well as utility pole line easements. Said easements are deemed typical of the subject area and are not considered to have an impact on the existing

or future highest and best use.

# **SITE IMPROVEMENTS** (Continued)

EASEMENTS: (Continued) Other easements, if existing, are assumed to

be located along the property boundaries and/or not interfering with the existing or any future highest and best use development. It is assumed there are no "cross-lot" or "blanket" easements which will preclude a highest and

best use development.

The title report also identifies a Declaration of Protective Covenants which initially limited the use of sites in the subject larger Tract No. 2148 to single family residential dwellings. The covenant was originally established in 1954, with a 25 year term, renewed automatically every ten years unless an agreement is signed by a majority of the lot owners terminating the covenant. While it is understood that the covenant has not been terminated, certain lots have been developed with buildings other than single family residences. It is also understood that the subject site may be joined with other adjacent parcels in the same tract for a hotel development.

ILLEGAL USES: None observed.

PRESENT USE: Effectively vacant land.

ZONING: The subject property is located in the R-1-7

(Single-Family Residential) zone district of the

City of Garden Grove.

The "R-1" zone district "is intended to provide for the establishment and promotion of single family detached residences on individual lots

and compatible associated activities."

# **SITE IMPROVEMENTS** (Continued)

ZONING: (Continued) The minimum lot size is 7,200

The minimum lot size is 7,200 square feet. The maximum building height is 35 feet. The front yard setback is 20 feet. The rear yard setback is 20% of the lot depth not to exceed 25 feet. The interior side yard setback is 5 feet, however, the street side yard setback is 10 feet.

Note, however, the land use designation is International West Mixed Use (IW). The IW land use is "intended to provide for a mix of uses, including resort, entertainment, retail, hotel, and some higher density residential." The density for residential development is 42.1 to 60 dwelling units per acre.

HIGHEST AND BEST USE: The reader is referred to the first portion of the

Valuation Analysis Section for a discussion regarding the highest and best use of the

subject site.

## **OWNERSHIP HISTORY**

COMMENT: Information regarding the date of acquisition

by the Garden Grove Agency for Community Development was not provided to the appraiser. Orange County Assessor's records indicate the subject property has been vested with the current owner for more than five years. The acquisition of the property by a public agency, however, may not be reflective of, or relevant to, the current fair market value.

# **ASSESSMENT DATA**

ASSESSOR'S PARCEL NO.: 231-471-23

ASSESSED VALUATIONS: Land: \$428,349

Improvements: \$43,465

TAX RATE AREA: 18055

TAX YEAR: 2021-2022

REAL ESTATE TAXES: \$349.88\*

<sup>\*</sup> Real estate taxes will be adjusted in the event the subject property is sold to a private party. The adjusted real estate taxes will be 1.02±% of the sale price, or Assessor's "cash value." In the absence of a sale, transfer, or capital improvements, the maximum allowable increase in the assessed valuations is 2% per year, per Real Estate Tax Initiative of 1978 (Proposition 13).

#### NEIGHBORHOOD ENVIRONMENT

LOCATION:

The subject property is located in the northeast portion of the City of Garden Grove. The City of Garden Grove encompasses 18 square miles populated by just under 175,000 residents within the corporate limits of the City. The predominant land use in the City is residential (51%), followed by commercial and industrial (14%). Office use make up less than 1% of the land within the city limits. The remaining land area is open space, institutional/government, vacant land parcels, and street and railroad rights of way.

ACCESS:

Major north-south thoroughfares in the subject area include Fairview Street, Harbor Boulevard, and Euclid Street. Major east-west thoroughfares include Garden Grove Boulevard, Chapman Avenue, and Lampson Avenue. The Santa Ana (5) Freeway is located approximately one and one half miles to the northeast and the Garden Grove (22) Freeway is located approximately one mile to the south of the subject property. Said freeways are part of the greater freeway network serving the Southern California region.

LAND USES:

The immediate neighborhood is zoned R-1-7 (single family). The majority of secondary streets in the immediate subject area are developed with low density single family residential developments. As stated, primary streets are predominantly developed with commercial uses. The Orange County Outlets is located one and one quarter miles to the east of the subject property. Disneyland and Downtown Disney are located approximately two miles northerly. A hotel development is located within one block north of the subject property.

# **NEIGHBORHOOD ENVIRONMENT** (Continued)

BUILT-UP: The subject neighborhood is effectively 95%

built-up, including public parks, public facilities,

parking lots, and school sites.

PRICE RANGE: Single family residential properties generally

range from \$800,000 to exceeding \$1,200,000

exclusive of condominium developments.

The indicated price range is dependent upon the various elements of comparability which include location, building size, building condition, design, number of bedrooms and

baths, and the overall land size.

PRICE TREND: There was an upward value trend affecting residential properties in the general subject

market area, from the first portion of 2000 through the mid portion of 2006, after which

property values generally stabilized.

Beginning in 2007, residential property values began to decrease significantly. The decrease in residential sales activity and pricing continued through the mid to latter portion of 2009, due primarily to the subprime credit and housing crisis, and a lack of available financing.

In the latter portion of 2009 residential values abruptly stabilized, due primarily to fiscal stimulus programs and first-time home buyer tax credits. The residential real estate market remained largely flat from the latter portion of 2009 through the mid portion of 2012.

Residential property values in the greater subject market area began to increase in the first part of 2013, due largely to the continued availability of relatively low mortgage interest rates. Said price increase continued through the latter portion of 2019, however, the rate of increase slowed in 2019 as compared to prior years.

# **NEIGHBORHOOD ENVIRONMENT** (Continued)

PRICE TREND: (Continued)

Note that while there was a decrease in appreciation rates in 2020, residential property values have not been negatively affected by the COVID-19 pandemic and resultant "Stavat-home" orders (lockdown), which began in March 2020. While the number of sale transactions decreased at the start of the lockdown, after some limited activity, residential buying activity surged, with many residential property listings receiving multiple offers, sometimes at "above asking" prices. In the first to mid portion of 2021, there was a significant increase in single family residential property values. As of the first portion of 2022 the year over year increase in single family residential property values, as ranged in excess of 20% to 25% per year, in the subject area and many nearby communities. Said increases, which have continued through the present time, are due to historically low mortgage interest rates, as well as a lack of current inventory. While interest rates have risen in recent months, there remains significant demand and value increases in many residential markets.

AGE RANGE:

The age range of residential buildings in the immediate and general subject market area is generally from 25 to 70 years. Single family residential properties within the immediate subject market area range from effectively new to 70 years.

OTHER:

The availability and adequacy of public facilities, transportation, schools, commercial facilities, recreational opportunities, and residential housing are rated fair-average. The City of Garden Grove provides police protection and fire protection.

Refer to the the Orange County Regional Data, in the Addenda Section.

**VALUATION ANALYSIS** 

# **VALUATION ANALYSIS**

The purpose of this valuation study is the estimation of market value of the subject property, as of the date of value set forth herein. Prior to the application of the appraisal process, which in this case employs the Sales Comparison Approach, it is necessary to consider and analyze the highest and best use of the subject property.

#### HIGHEST AND BEST USE ANALYSIS:

The 14th Edition of The Appraisal of Real Estate, by the Appraisal Institute, defines highest and best use on Page 332, as follows:

"The reasonably probable use of property that results in the highest value."

In the process of forming an opinion of highest and best use, consideration must be given to various environmental and political factors such as zoning restrictions, probability of zone change, private deed restrictions, location, land size and configuration, topography, and the character/quality of land uses in the immediate and general subject market area.

There are four basic criteria utilized in the highest and best use analysis of a property as if vacant, as well as presently improved. The four criteria are summarized as follows:

- 1. Physically possible.
- 2. Legally permissible.
- 3. Financially feasible.
- 4. Maximally productive.

The foregoing are typically considered sequentially; for example, a specific use may prove to be maximally productive, however, if it is not legally permissible, or physically possible, the productivity is irrelevant.

The subject property is located at the west side of Thackery Drive beginning 78± feet north of Twintree Avenue, in the City of Garden Grove. The subject property contains 7,200 square feet of land area, per Orange County Assessor's mapping. The site has an interior location on a secondary street, however, only the westerly portion of the street (Thackery Drive) is paved at the subject property frontage; the easterly portion of the street has gravel surfacing.



#### **HIGHEST AND BEST USE ANALYSIS:** (Continued)

The site has an effectively rectangular land configuration. The subject property is rated average with respect to overall access.

All public utilities including water, gas, electric power, telephone, as well as sanitary sewer are available to the site. The physical characteristics of the subject parcel are considered adequate to accommodate legally permissible uses.

The subject property is located in the R-1-7 (Single-Family Residential) zone district of the City of Garden Grove. The "R-1" zone district "is intended to provide for the establishment and promotion of single family detached residences on individual lots and compatible associated activities." The minimum lot size is 7,200 square feet. The maximum building height is 35 feet. The front yard setback is 20 feet. The rear yard setback is 20% of the lot depth not to exceed 25 feet. The interior side yard setback is 5 feet; however, the street side yard setback is 10 feet.

Note, however, the land use designation is International West Mixed Use (IW). The IW land use is "intended to provide for a mix of uses, including resort, entertainment, retail, hotel, and some higher density residential." The density for residential development is 42.1 to 60 dwelling units per acre. Due to the relatively small land size, and considering on-site parking requirements, setbacks, landscaped areas, etc., it is reasonable to assume the subject site could accommodate a low to medium density multiple family residential development.

The foregoing IW land use, and potential development density, however, is considered somewhat offset by (1) the relatively small lot size, and (2) the existing covenant which may have an impact on development of the site as a single entity. Note, however, even single family lots are permitted a second Accessory Dwelling Unit (ADU) under current State standards.

After considering (1) the physical characteristics of the subject property, (2) the existing R-1-7 zoning and the IW (International West Mixed Use) General Plan land use designation allowing for a higher density multiple family residential development, and (3) the financially feasible uses, the maximally productive use, and therefore, the highest and best use of the subject property is low to medium density residential development, given the relatively small lot size. Many single family lots are sold, marketed and/or developed with two units, inclusive of an ADU. The subject property has been appraised accordingly.

#### **VALUATION METHODS:**

There are three conventional methods (approaches) which can be used to estimate value. They are the Sales Comparison Approach, Cost-Summation Approach, and Income Capitalization Approach. The Sales Comparison Approach is the only valuation method considered reliable as an indicator of land value. The reader is referred to the last portion of the Preface Section, following the heading "Terms and Definitions," for a brief description of each approach to value.

#### SALES COMPARISON APPROACH:

The Sales Comparison Approach takes into account properties which have sold in the open market. This approach, whether applied to vacant or improved property, is based on the Principle of Substitution which states, "The maximum value of a property tends to be set by the cost of acquiring an equally desirable substitute property, assuming no costly delay is encountered in making the substitution." Thus, the Sales Comparison Approach attempts to equate the subject property with sale properties by reviewing and weighing the various elements of comparability.

The Sales Comparison Approach has been applied to the subject property after an investigation was conducted of reasonably comparable multiple family residential land having recently sold within the immediate and general subject market area. The reader is referred to the Market Data Section for detailed information pertaining to each sale property. Refer also to the Market Data Map in the Market Data Section, for an illustration of the location of each sale property.

The reader is referred to the summary of Land Value Indicators on the following page. The sale properties surveyed consist of effectively vacant land parcels, and improved parcels acquired for redevelopment, ranging in size from 4,356 to 68,936 square feet. The purchase prices per square foot of land area range from \$41.81 to \$70.02. The sales are set forth in chronological order and took place between January 2020 and May 2022. Data 8 represents a current listing.

# LAND VALUE INDICATORS:

<b>.</b> .	Sale Date	<b>_</b> .				+ D - OF
<u>Data</u>	Address	Zoning	Land Size	Corner/Alley	Sale Price	<u>\$ Per SF</u>
1	1-20 11831 Trask	R-1-7 Ave., Garden	6,369 sf Grove	no/no	\$310,000	\$48.67
2	5-20 7072 Spruce	R2 St., Westmin	22,500 sf ster	no/no	\$1,205,000	\$53.56
3	12-20 13052 Nelson	GGMU-2 n St., Garden	•	no/no	\$305,000	\$70.02
4	2-21 10761 Rose	RL St., Stanton	6,885 sf	no/yes	\$375,000	\$54.47
5	9-21 5891 Stantor	RS-6 n Ave., Buena	6,911 sf Park	no/no	\$470,000	\$68.01
6	9-21 4622 Watkin	R2 s Way, Santa	14,350 sf Ana	no/no	\$600,000	\$41.81
7	5-22 12701 Buaro	•	•	no/no ., Garden Grove	\$3,100,000 e	\$44.97
8	_	R-1-7 wood Ave., G	•	no/no	\$2,100,000	\$57.90

# **SALES COMPARISON APPROACH:** (Continued)

#### Financing and Cash Equivalency Adjustments:

Sale properties are adjusted for financing arrangements involved in transactions which are not market-typical. A cash equivalency adjustment is generally made in those cases where the cash down payment is generally less than 10% of the purchase price and the financing is other than conventional. The less-than-typical cash down payment, combined with other than conventional financing (such as seller financing), could influence a higher purchase price.

All of the sale properties involved all cash transactions or conventional financing. A cash equivalency adjustment, therefore, has not been applied to any of the sale transactions.

#### Market Conditions:

An adjustment for market conditions (date of sale) is appropriate when certain sales occur during a rising or declining market. The adjustments are based upon observations of the real estate market and value appreciation/declining cycles dating back more than 15 years.

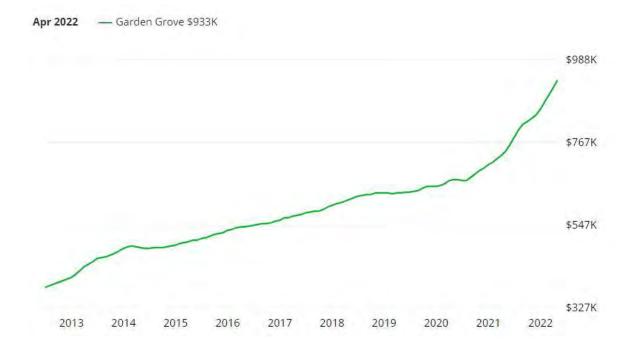
Real estate trends affecting residential properties in the subject market area experienced an upward value trend from 2003 through the first portion of 2007, after which property values generally stabilized. In the first portion of 2008, the residential real estate market experienced a significant decrease in price levels and development activity, which decrease accelerated in the latter portion of 2008 and continued through the latter portion of 2011.

Per discussions with various brokers, a review of various published reports and a review of numerous sale transactions, residential property values generally stabilized in 2012. In the latter part of 2012, the number of sale transactions began to increase, which led to nominal price increases beginning in the first portion of 2013. The rate of increase accelerated in 2015 through 2017. In 2018 and 2019 there was some stabilization in pricing, however, the upward trend in began to increase in 2020, despite the COVID-19 pandemic. The rate of increase accelerated in the mid to later portion of 2021, through the present time.

The reader is referred to the following Zillow graph pertaining to the median sale price of single family residences in the City of Garden Grove.



# **SALES COMPARISON APPROACH:** (Continued)



While there has been a significant increase in value of improved single family residences, the rate of increase for the overall land market is considered to be somewhat less, given the limited number of developers/buyers of vacant land, and greater difficulty in obtaining construction financing, as compared to the predominantly owner-user single family residential market. Based on the foregoing, the market conditions adjustment applied to the sale properties is based on the following schedule:

January-December 2020: +6.0% per year, or +0.5% per month January-June 2021: +12.0% per year, or +1.0% per month July-December 2021: +18.0% per year, or +1.5% per month January-May 2022: +18.0% per year, or +1.5% per month

# Elements of Comparability:

All of the sales employed herein conveyed title to the fee simple interest, and represent arms-length transactions. After viewing all of the land sale properties, an analysis was made of the various elements of comparability. Some of those elements include, but are not limited to, the following:

# **SALES COMPARISON APPROACH:** (Continued)

General location. Traffic/noise pollution

Best use/zoning. Topography.

Land size. Improvements/demolition

Land configuration and utility. Plans or entitlements.

Corner location/access. Easements/site utility.

Off-site improvements.

As stated, the marketability of each sale property was considered. Marketability is the practical aspect of selling a property in view of all the elements constituting value, and certain economic and financing conditions prevailing as of the date of sale.

It should be noted that the above elements of comparability were not assigned equal weight in making the analysis of each property. The general location, best use/zoning, land size, land configuration, traffic/noise pollution, plans or entitlements, and off-site improvements were considered the most important factors when analyzing the various sale properties, in the subject case.

The reader is referred to the Land Sales Comparison Grid on the following page. As stated, quantitative adjustments have been applied to the various sale properties for market conditions (date of sale). The elements of comparability have been considered on a qualitative basis due to the lack of direct market evidence regarding quantitative adjustments in the subject market. Note that the various elements of comparability were not assigned similar weight; the overall comparability of each sale property is set forth on the bottom of the Comparison Grid.

#### MARKET ANALYSIS COMPARISON GRID

	Data	1	2	3	4	5	6	7	8
Durchaca pricas	Subject Site	\$310,000	\$1,205,000	\$305,000	\$375,000	\$470,000	¢600 000	\$3,100,000	¢2 100 000
Purchase price:									
Rate per sq. ft.:		\$48.67	\$53.56	\$70.02	\$54.47	\$68.01	\$41.81	\$44.97	\$57.90
Transactional adjustments									
Property rights conveyed:	fee simple	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financing:		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Conditions of sale:		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Expenditures after sale:		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Date of sale:	22-May	1-20	5-20	12-20	2-21	9-21	9-21	5-22	asking
Market conditions:		28.0%	26.0%	22.5%	20.5%	12.0%	12.0%	0.0%	0.0%
Adjusted unit rates:		\$62.30	\$67.49	\$85.77	\$65.64	\$76.17	\$46.83	\$44.97	\$57.90
Comparability adjustments	Subject Site								
Location:	average	similar	superior	similar	inferior	similar	inferior	similar	similar
Land size:	7,200 sf	similar	inferior	superior	similar	similar	similar	inferior	inferior
Zoning/best use:	R-1-7 (IW)	similar	superior	superior	similar	similar	superior	superior	similar
Topography:	effect. level	similar	similar	similar	similar	similar	similar	similar	similar
Land configuration:	average	inferior	similar	similar	similar	similar	similar	inferior	similar
Corner/access:	average	similar	similar	similar	superior	similar	inferior	inferior	similar
Traffic/noise pollution:	average	inferior	similar	similar	inferior	similar	similar	similar	similar
Buildings/on-site improvements:	vacant	similar	similar	similar	similar	similar	similar	similar	similar
Plans/entitlements:	none	superior	similar	similar	similar	superior	similar	similar	similar
Easements/site utility:	average	similar	similar	similar	similar	similar	similar	similar	similar
Utilities available:	average	similar	similar	similar	similar	similar	similar	similar	similar
Street/off-site improvements:	below average	superior	superior	superior	superior	superior	similar	superior	superior
	Data	1	2	3	4	5	6	7	8
		slightly			slightly				
Overall comparability:		inferior	superior	superior	superior	superior	inferior	inferior	inferior

# **SALES COMPARISON APPROACH:** (Continued)

Data 2, located in Westminster, is deemed superior to the subject property regarding general location, while Data 4 and 6, located in Stanton and Santa Ana, respectively, are deemed inferior regarding location. All other sales are considered generally similar with respect to location.

Note that larger properties, whether improved or vacant land, sometimes sell at overall lower rates per square foot in accordance with general economic principals. As such, Data 2, 7 and 8, being larger land parcels, are deemed inferior regarding land size, when considered on a rate per square foot basis. Conversely, Data 3, representing a relatively small lot, is deemed superior regarding land size, on a rate per square foot basis.

The subject property is zoned R-1-7, however the General Plan Land Use is IW, having a development density of 42 units per acre, or one unit per 1,037 square feet of land area. Given the relatively small lot size, and considering the existing covenant, a high density residential site is not considered feasible, though the subject site could support more than one unit, especially considering an Accessory Dwelling Unit (ADU) allowance. Note, that the other sale properties zoned for single family residential use would likewise support a second ADU. Data 2, 3, 6 and 7 are considered having superior zoning, allowing slightly higher densities, and are deemed superior accordingly. The remaining sale properties are considered generally similar with respect to zoning.

Data 1 and 7 have irregular land configurations and are deemed inferior accordingly.

Data 1 backs to a freeway and Data 4 is near an active railroad; said sales are considered inferior with respect to traffic/noise pollution.

Data 1 and 5 sold with plans/entitlements and are deemed superior accordingly.

As noted, the subject site fronts on a public street, however, only a portion of Thackery Drive is improved; the east portion of the street is unimproved (gravel). Data 6 is located on a relatively narrow alley, and is similar regarding overall off-site improvements. The remaining sale properties are located on fully paved streets and are deemed superior with respect to off-site improvements.



# **SALES COMPARISON APPROACH:** (Continued)

No other adjustments were warranted in the subject case.

The reader is referred to the following array of the land sale properties utilized herein. The sales are placed in order within the array by rating with respect to overall comparability, i.e. superior, similar, inferior. Based on the foregoing, the market conditions adjusted unit rates applicable to the land sale properties range from \$46.83 to \$85.77 per square foot of land area, as follows:

		Adjusted
	Overall	Rate Per
Data	<u>Comparability</u>	SF Land
3	superior	\$85.77
5	superior	\$76.17
2	superior	\$67.49
4	slightly superior	\$65.64
Subject		\$64.00
1	slightly inferior	\$62.30
6	inferior	\$46.83
7	inferior	\$44.97

All of the sale properties were considered helpful in the analysis. While Data 4, at \$65.64 per square foot is deemed slightly superior, Data 1 at \$62.30 is deemed slightly inferior. As stated, Data 8, at an indicated rate of \$57.90 per square foot, is deemed inferior to the subject site, however, Data 8 represents a current listing and is included herein for informational purposes only.

Based on the foregoing, the unit rate considered applicable to the subject property is estimated at \$64.00 per square foot of land area, as follows:

#### Land value:

7,200 SF @ \$64.00 = \$460,800. Adjusted: \$460,000.

#### FINAL ESTIMATE OF VALUE:

Based on the foregoing valuation, the fee simple market value of the subject property, as of June 6, 2022, is estimated as follows:

FOUR HUNDRED SIXTY THOUSAND DOLLARS \$460,000

#### **MARKETING EXPOSURE:**

The marketing exposure of a particular property is a direct function of supply and demand within a particular market segment. Generally, a higher demand results in a shorter marketing period. During the course of market research for the subject valuations, interviews were conducted with parties involved in the transactions employed in the Sales Comparison Approach. Based on said interviews, as well interviews with real estate brokers specializing in the subject market area, the marketing exposure estimated for the subject property, assuming an aggressive and comprehensive marketing program, is approximately 3 to 9 months.

# **MARKET DATA SUMMARY**

## RESIDENTIAL LAND SALE PROPERTIES:

Data	Sale Date Address	Zoning	Land Size	Corner/Alley	Sale Price	\$ Per SF
1	1-20 11831 Trask	R-1-7 Ave., Garden	6,369 sf Grove	no/no	\$310,000	\$48.67
2	5-20 7072 Spruce	R2 St., Westmin	22,500 sf ster	no/no	\$1,205,000	\$53.56
3	12-20 13052 Nelso	GGMU-2 n St., Garden	•	no/no	\$305,000	\$70.02
4	2-21 10761 Rose	RL St., Stanton	6,885 sf	no/yes	\$375,000	\$54.47
5		RS-6 n Ave., Buena	•	no/no	\$470,000	\$68.01
6	9-21 4622 Watkin	R2 s Way, Santa	14,350 sf Ana	no/no	\$600,000	\$41.81
7	5-22 12701 Buaro	-	•	no/no ., Garden Grove	\$3,100,000 e	\$44.97
8	_	R-1-7 wood Ave., G	,	no/no	\$2,100,000	\$57.90

11831 Trask Avenue (formerly 11831 Sorrell Drive), Garden Grove



**GRANTOR:** George & Beverly Paras **APN:** 100-352-33 (former

APNs 28 & 31)

**GRANTEE:** Property Group, LLC **LAND SIZE:** 6,369 square feet

SALE DATE: January 24, 2020 ZONING: R1-7

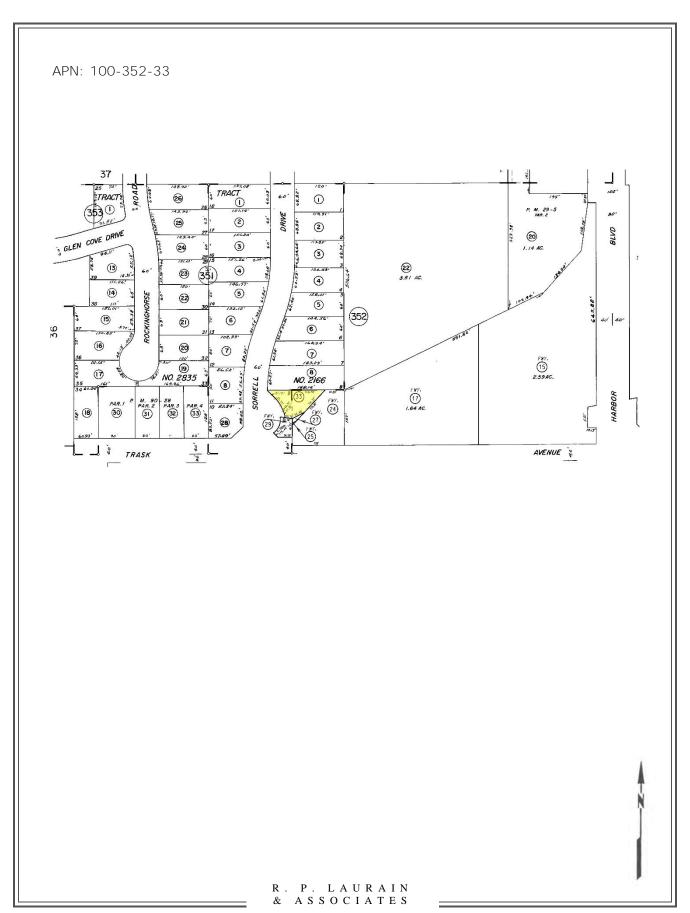
**DOC. NO.:** 32204 **TOPOGRAPHY:** Effectively level

**SALE PRICE**: \$310,000 **PRESENT USE**: Vacant land

**TERMS:** All cash **UNIT RATE:** \$48.67 per SF

**CONFIRMED BY:** George Paras, seller

**COMMENT:** The property is a vacant land parcel that backs to the Garden Grove (22) Freeway. The sale included building plans for a single family residence containing 3,266 square feet. The property previously sold in June 2018 for \$349,000, which equates to \$54.80 per square foot. The seller, George Paras, indicated that he purchased the site with the intent of developing the site, but then decided to sell the property, at a loss. It appears that Mr. Paras paid an above-market price to acquire the property (in 2018).



7072 Spruce Street, Westminster



**GRANTOR:** T. T. & T. Nomiyama **APN:** 096-102-03

Living Trust

**GRANTEE**: Tony Nguyen **LAND SIZE**: 22,500 square feet

0.517 acres

SALE DATE: May 29, 2020 ZONING: R2

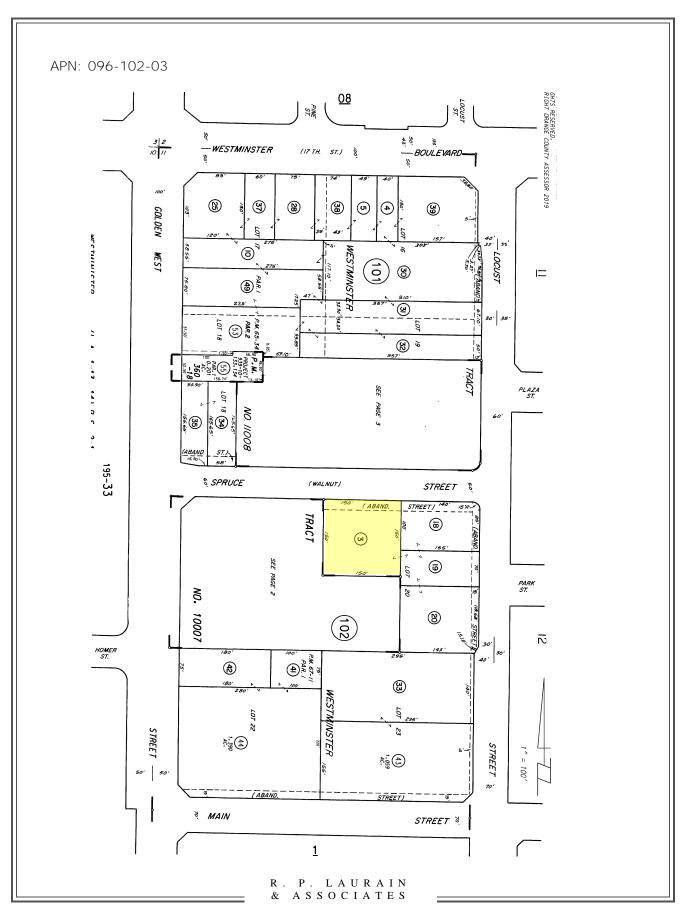
**DOC. NO.:** 244862 **TOPOGRAPHY:** Effectively level

**SALE PRICE:** \$1,205,000 **PRESENT USE:** Vacant land

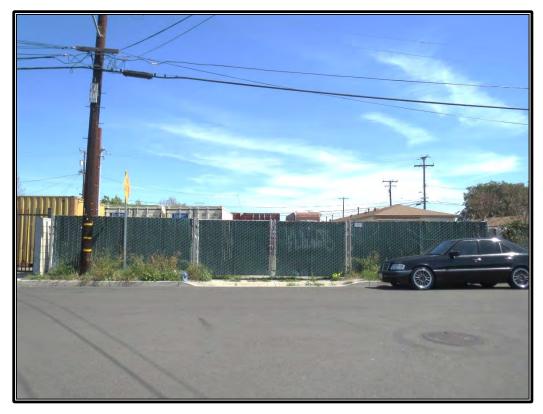
**TERMS:** All cash **UNIT RATE:** \$53.56 per SF land

CONFIRMED BY: Oanh Nguyen, subsequent listing agent

**COMMENT:** The property is improved with a single family residence containing 1,494 square feet, built in 1958, in poor condition; the property sold based on the value of the underlying land (site could support development of six multi-family units). The property was purchased by an investor who renovated the existing dwelling and leased it to a tenant, with plans to develop the site in the next year or two. The owner subsequently relisted the property for \$1,818,000 (\$80.80/sf), but received no offers on the listing.



13052 Nelson Street, Garden Grove



**GRANTOR:** Justin Hoang and APN: 099-081-28 Jackie Hoang

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**GRANTEE:** Buchanan Family Trust **LAND SIZE:** 4,356 square feet

**SALE DATE:** December 17, 2020 **ZONING:** GGMU-2 (Garden Grove Mixed Use-2)

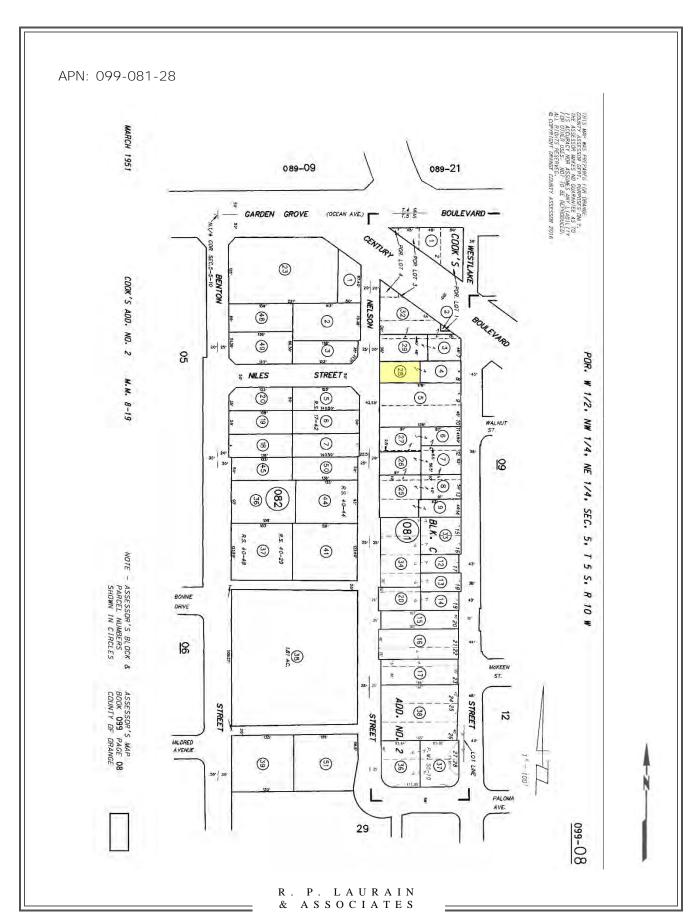
**DOC. NO.:** 747263 **TOPOGRAPHY:** Effectively level

SALE PRICE: \$305,000 PRESENT USE: Vacant land

**TERMS:** \$251,000 conventional **UNIT RATE:** \$70.02 per SF land

CONFIRMED BY: Tim Smith, broker

**COMMENT:** The property is a vacant land parcel and was marketed as a mixed commercial and residential site, allowing the development of two residential units. The buyer's plans are unknown



10761 Rose Street, Stanton



**GRANTOR:** Crisostomo Z. Rodriguez **APN:** 079-351-02

**GRANTEE:** Long Nguyen and **LAND SIZE:** 6,885 square feet

Linh Truong

**SALE DATE:** February 4, 2021 **ZONING:** RL

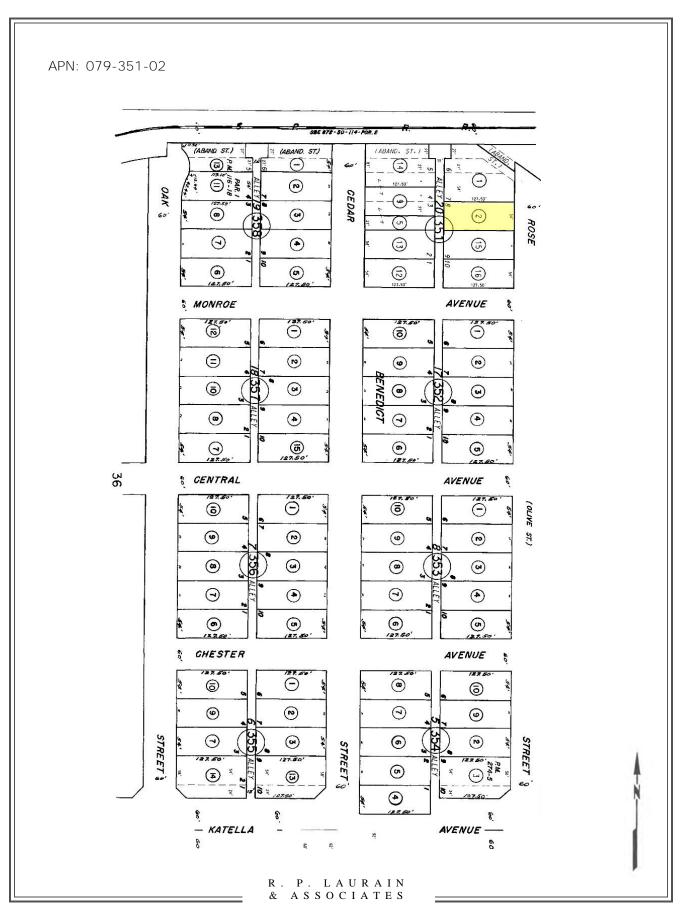
**DOC. NO.:** 80323 **TOPOGRAPHY:** Effectively level

**SALE PRICE:** \$375,000 **PRESENT USE:** Construction phase

**TERMS:** All cash **UNIT RATE:** \$54.47 per SF land

CONFIRMED BY: Long Van Nguyen, buyer

**COMMENT:** The property was improved with a "red-tagged" single family residence in dilapidated condition, which the buyer demolished, in order to make way for a new single family residence. Note that the property is located  $100\pm$  feet away from an active railroad corridor.



5891 Stanton Avenue, Buena Park



**GRANTOR:** Hung Hoang **APN:** 066-184-26, 27

**GRANTEE:** Hussein Abbood **LAND SIZE:** 6,911 square feet

**SALE DATE**: September 7, 2021 **ZONING**: RS-6

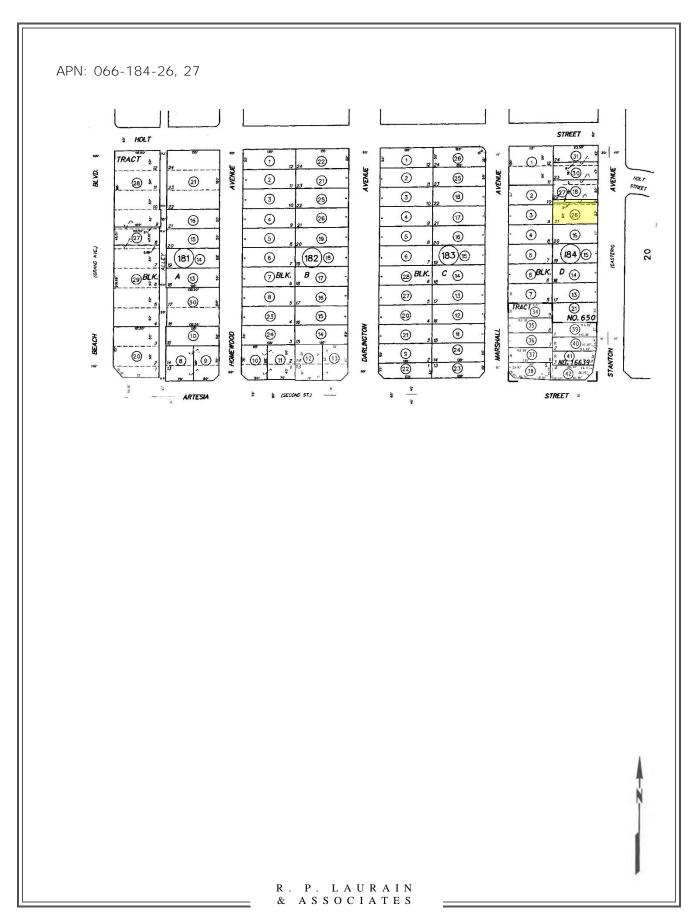
**DOC. NO.:** 557946 **TOPOGRAPHY:** Effectively level

**SALE PRICE:** \$470,000 **PRESENT USE:** Vacant land

**TERMS:** All cash **UNIT RATE:** \$68.01 per SF land

**CONFIRMED BY:** Tien Nguyen, listing agent

**COMMENT:** The property is a vacant land parcel. The property includes approved building plans to develop a single family residence containing 2,770 square feet, plus a three-car garage. The property previously sold for \$308,000, in January 2021, as unentitled land.



4622 Watkins Way, Santa Ana



**GRANTOR:** Michelle Mai **APN:** 108-131-35

**GRANTEE:** Hai T. Hoang **LAND SIZE:** 14,350 square feet

**SALE DATE**: September 9, 2021 **ZONING**: R2

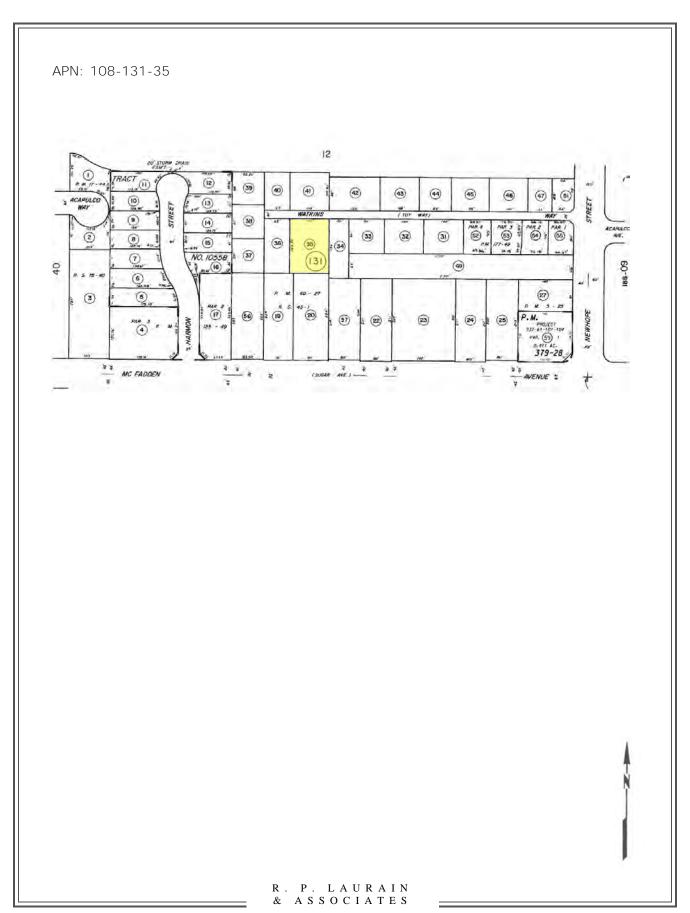
**DOC. NO.:** 564983 **TOPOGRAPHY:** Effectively level

**SALE PRICE:** \$600,000 **PRESENT USE:** Vacant SFR

**TERMS:** All cash **UNIT RATE:** \$41.81 per SF land

**CONFIRMED BY:** Richard Mohr, listing agent

**COMMENT:** The property is improved with an older single family residence in poordilapidated condition, which is current vacated. The property sold based on the underlying land value. Access is via Watkins Way, which is an effective alley.



APPRAISERS - ANALYSTS

# MARKET DATA #7 12701 Buaro St. and 12722 Dungan Lane, Garden Grove



**GRANTOR:** James and Elaine Eads **APN:** 231-383-36,48

**GRANTEE:** N.A. **LAND SIZE:** 68,936 square feet

**SALE DATE**: May 27, 2022 **ZONING**: R2/R-1-7

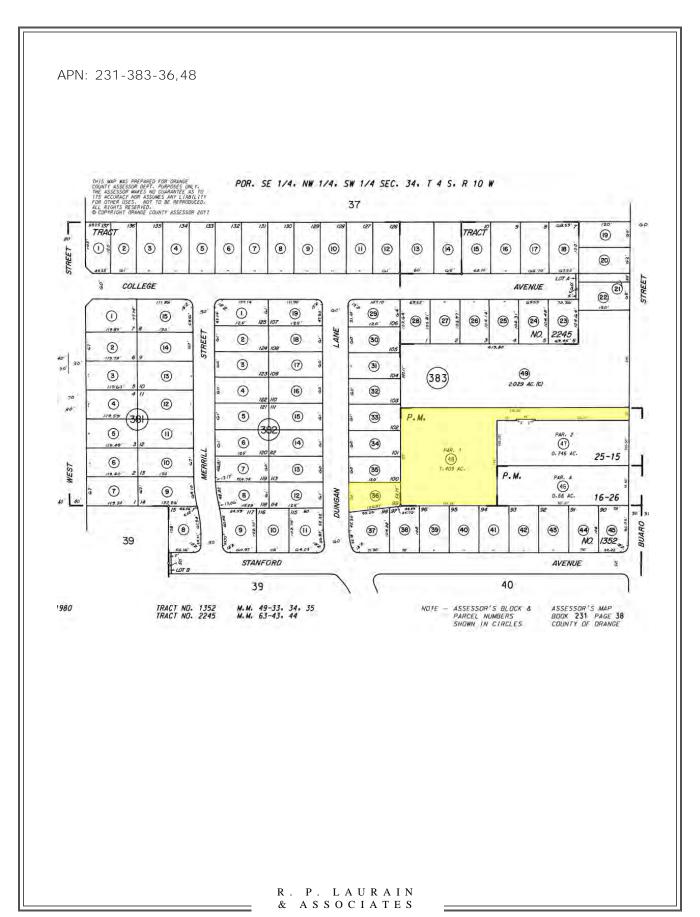
**DOC. NO.:** N.A. **TOPOGRAPHY:** Level

**SALE PRICE:** \$\$3,100,000 **PRESENT USE:** Vacant land

**TERMS:** All cash to seller **UNIT RATE:** \$44.97 per SF land

**CONFIRMED BY:** Woody Harper, listing agent

**COMMENT:** APN 231-383-36 is improved with a single family residence in fair condition, is zoned R-1-7, and contains 7,560 square feet of land area. APN 231-383-48 is improved with an older single family residence, is zoned R2, has a long and narrow access drive which is also utilized as ingress/egress easement serving adjacent parcels, and contains 61,376 square feet. The site was acquired by a developer. The sale date was confirmed with the broker, however recorded documents are not available through market data resources as of the date of the report.



8671 Orangewood Ave., Garden Grove



**GRANTOR:** Lac Doc Duong **APN:** 132-242-42

**GRANTEE:** N.A. **LAND SIZE:** 36,270 square feet

**SALE DATE:** N.A. **ZONING:** R-1-7

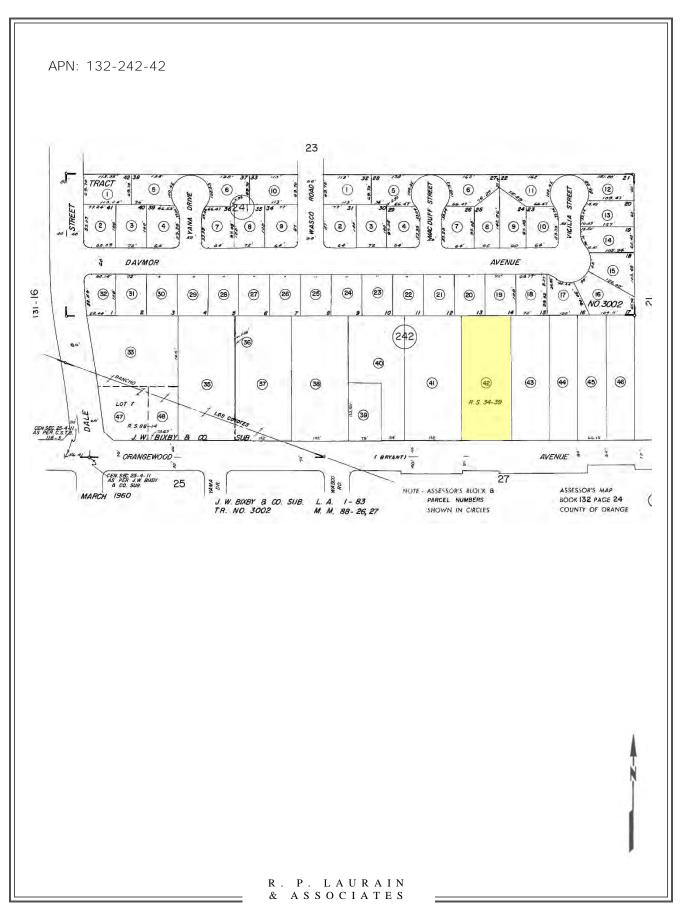
**DOC. NO.:** N.A. **TOPOGRAPHY:** Level

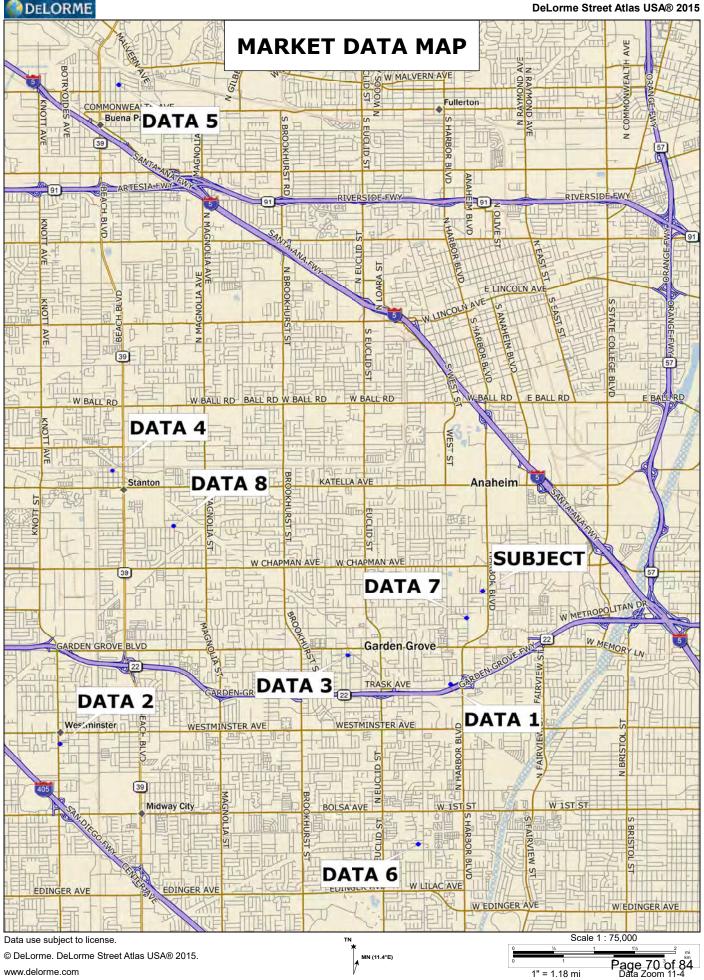
**ASKING PRICE:** \$2,100,000 **PRESENT USE:** Vacant land

**TERMS:** N.A. **UNIT RATE:** \$57.90 per SF land

**CONFIRMED BY:** My Dam, listing agent

**COMMENT:** The property is unentitled vacant land and is currently listed for sale. The listing agent indicated that an offer had been received for around \$2,000,000, however, the seller is seeking the full listing price of \$2,100,000, and did not accept the offer. The seller acquired the property in April 2018 for \$1,050,000.





# **ADDENDA**

See Photo No. 1 on first page of Subject Property Description Section.



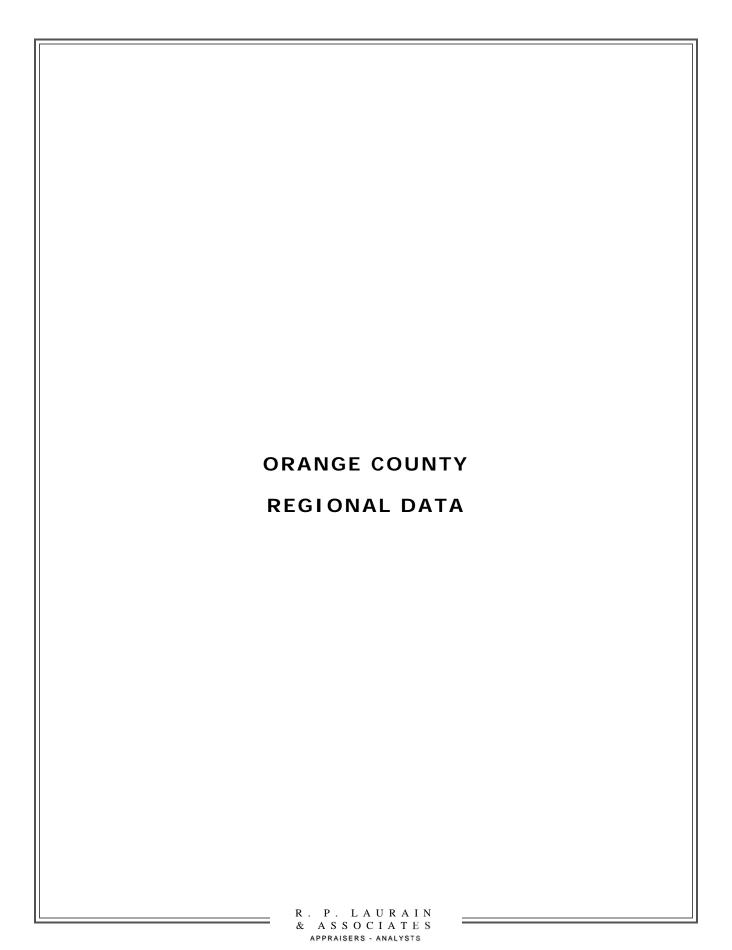
PHOTO NO. 2: View looking north along Thackery Drive.



PHOTO NO. 3: View looking east along Twintree Avenue.



PHOTO NO. 4: View looking west along Twintree Avenue.



### **REGIONAL DATA**

The value of real property is influenced by the attributes and utility of land and physical improvements, as well as inter-relationships of markets, demographic forces, transportation, government, environmental influences and other factors. Said factors influence the location and density of population distribution and activities in certain areas and regions over others.

#### **ORANGE COUNTY REGION:**

The County of Orange is located generally along the California coastline, between Los Angeles County and San Diego County. It occupies 798 square miles and has 42 miles of oceanfront. There are 33 cities and 13 unincorporated communities in the County. The climate is mild throughout the year with an average rainfall of 15 inches. The coastal region is subject to early morning fog, and as a result, sunshine is recorded about 60% of the year while farther inland this percentage increases to 80%. Mean temperatures range from 48° to 76° Fahrenheit.

The Orange County population has grown from 61,375 in 1920 to 216,224 in 1950, 487,701 in 1960, 1,420,386 in 1970, 1,932,700 in 1980, 2,410,556 in 1990, and 2,846,289 in 2000. According to the 2010 census, Orange County's population totaled 3,010,232. This was an increase of 163,943 or 4.76% over the County's 2000 census figure. The County's growth rate has averaged approximately 2% annually during the entire period.

The City of Santa Ana serves as the county seat and is the largest city in Orange County with a population of 334,227. The City of Anaheim rates as the second largest city with a population of 336,265. The race/ethnic make-up of Orange County is 60.8% white; 33.7% Hispanic; 18.2% Asian and Pacific Island; 1.7% black; 0.6% native American; 15.0% remainder.

Transportation in Orange County is provided for by a variety of means. John Wayne (Orange County) Airport, located in Newport Beach, is the county's only major airport; Long Beach Airport and Los Angeles International Airport, in Los Angeles County, are also frequently used by Orange County residents. Commercial seaport terminals are available in San Diego County, and Long Beach/Los Angeles harbors. Railroad services are provided by Atchison, Topeka and Santa Fe, National Amtrak, and Southern Pacific. There are approximately 600 trucking lines which operate in Southern California and that serve Orange County. Orange County is intersected by eight freeways and

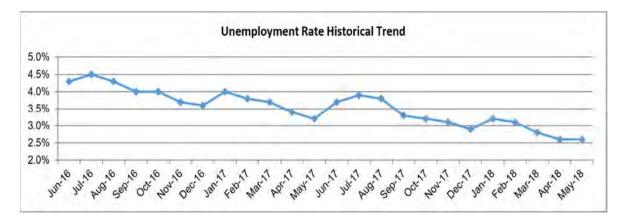
## **REGIONAL DATA** (Continued)

### **ORANGE COUNTY REGION:** (Continued)

numerous state highways. Bus transportation is provided for by Greyhound Lines, Southern California Rapid Transit District, and the Orange County Transit District.

Per the State of California Employment Development Department, please note the following:

The unemployment rate in the Orange County was approximately 2.6% in May of 2018, unchanged from the revised 2.6% in April of 2018, and below the year-ago estimate of 3.2 percent. This compares with an unadjusted unemployment rate of 3.7% for California and 3.6% for the nation during the same period.



Refer to the January 2018 metrics pertaining to the breakdown of employment, by industry, on the following page.

# **REGIONAL DATA** (Continued)

## ORANGE COUNTY REGION: (Continued)

Orange County Industry Employment Comparisons					
Orange County Industry Employment	Dec-16	Nov-17	Dec-17	YoY % Change	MoM % Change
Professional & Business Services	300,600	304,400	308,400	2.6%	1.3%
Educational & Health Services	204,200	208,300	209,200	2.4%	0.4%
Leisure & Hospitality	211,100	219,700	220,900	4.6%	0.5%
Retail Trade Government	159,500 164,000	160,500 161,900	160,600 160,300	0.7% -2.3%	0.1% -1.0%
Durable Goods Manufacturing	116,400	112,100	112,000	-3.8%	-0.1%
Financial Activities	119,300	117,800	118,200	-0.9%	0.3%
Construction	96,900	104,700	104,300	7.6%	-0.4%
Wholesale Trade	81,600	80,900	81,300	-0.4%	0.5%
Other Services Nondurable	50,100	53,300	53,800	7.4%	0.9%
Goods Manufacturing	40,700	39,400	39,700	-2.5%	0.8%
Transportation, Warehousing & Utilities	29,600	27,700	28,600	-3.4%	3.2%
Information	25,900	26,100	26,200	1.2%	0.4%
Mining and Logging	500	500	500	U.0%	W0%

This indicator breaks down Orange County's employment by industry for the current month, comparing changes in employment levels since the previous month and the previous year.

Source: California Employment Development Department

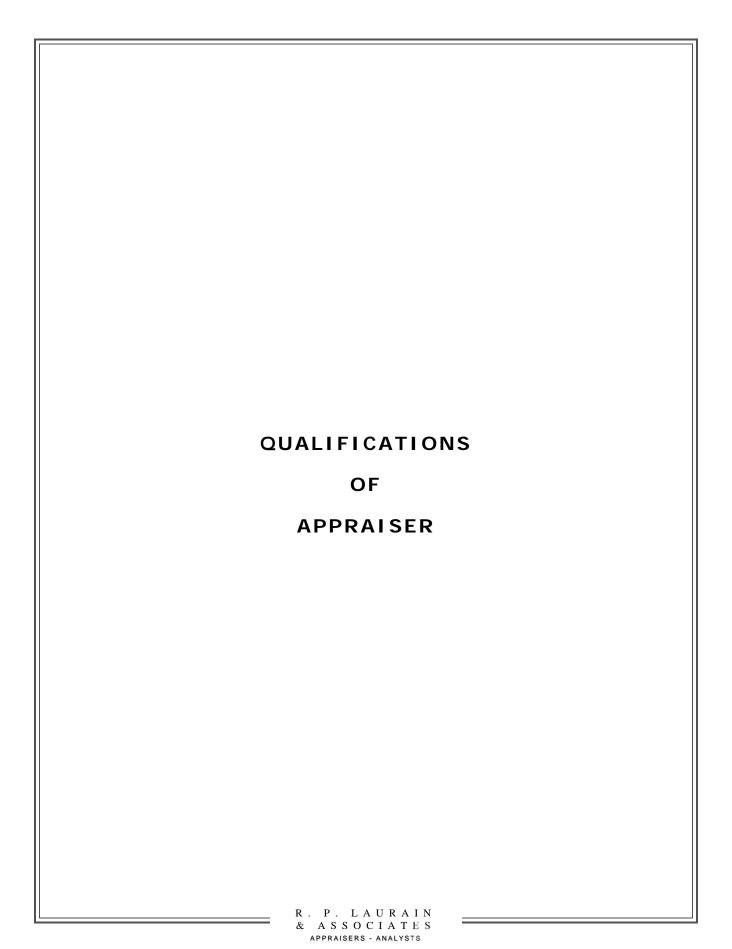
## **REGIONAL DATA** (Continued)

### **ORANGE COUNTY REGION:** (Continued)

Per Zillow, in May 2018, the county's median sales price of existing homes (resale activity) was \$700,000. Condominium, duplex or townhouse style housing generally range in value from \$450,000 to \$550,000. Sales of condominium and townhouse development projects were extremely strong during the 1980s and early 1990s, especially in the first-time buyer market. There was a substantial decline in value of all types of properties within the greater Southern California region between 1991 and 1996. Overall housing prices declined between 20% and 40% between 1991 and 1997, depending primarily on location and value range.

Beginning in 1998, there was evidence of increased real estate market activity. There was a general upward value trend affecting residential properties within the immediate and general subject market area, from 2003 through the mid portion of 2006, after which property values generally stabilized. Beginning in 2007, residential property values began to decrease significantly. The decrease in residential sales activity and pricing continued through the latter portion of 2008, due primarily to the subprime credit and housing crisis, multibillion dollar write-downs of mortgage-backed securities by regional and national banks, and a lack of available financing. In the mid to latter portion of 2009 residential values abruptly stabilized, due primarily to fiscal stimulus programs and first time home buyer tax credits. In 2010, certain markets began to experience an increase in sales, as well as a nominal increase in property values (5%-10%). Any brief increases in residential property values in the mid portion of 2010 subsequently subsided and were considered to be attributed to the first time home buyers tax credit. In 2013 residential property values resumed and upward trend with a slight increase in pricing and sales activity. The upward trend generally continued through 2017 and appears to have stabilized in recent months.

Orange County has experienced high levels of development within the past 25 years. Most of the acreage and undeveloped land parcels are located within the eastern and northeastern portion of the County. There are 143,915 acres dedicated for residential use, 25,115 acres dedicated for commercial use, and 112,112 acres of open space. Development intensity has increased near the coastline in southern Orange County, and parts of northern San Diego County. Development, however, between 1991 and 1997, and again between 2007 and 2010, was limited due to the lack of demand and construction financing; recent development is proceeding cautiously. The megalopolis predicted 35 years ago, between Los Angeles and San Diego, is in the developing stages.



### BACKGROUND AND QUALIFICATIONS

John P. Laurain, MAI, ASA Certified General Real Estate Appraiser California Certification No. AG 025754

#### PRESIDENT:

R. P. Laurain & Associates, Inc. 3353 Linden Avenue, Suite 200 Long Beach, California 90807 Office: (562) 426-0477 - Fax: (562) 988-2927 rpla@rplaurain.com

### PROFESSIONAL ORGANIZATION AFFILIATIONS:

The Appraisal Institute
MAI Designated Member

American Society of Appraisers
Senior member; hold professional endorsement and designation "ASA" in urban real estate.

American Arbitration Association
Associate arbitrator in title insurance matter.

Certified General Real Estate Appraiser by the Office of Real Estate Appraisers, State of California. Certification No. AG 025754.

### APPRAISAL BACKGROUND:

Real estate appraisal and valuation consultation services conducted for public purposes include eminent domain studies, street widening and grade separation (bridge) projects, public school and university expansion projects, relocation studies, housing and public loan programs, Navy housing, senior housing, public bond measures, leasing of publicly-owned properties, Quimby Act park fee studies, Fair Political Practices Commission analyses, budgetary studies, and transfers (exchanges) of properties between public agencies. Private real estate appraisal services have been conducted for lending institutions, insurance companies, attorneys, estates for tax and donation purposes, private subdivision development studies, and other private uses.

**APPRAISAL BACKGROUND:** (Continued)

## Residential Property:

Residential properties appraised include single family, condominiums, own-your-own, townhouse, low and medium density multiple family, 100+ unit apartment complexes, waterfront properties, boat docks, mobile home parks, vacant single-family lot and acreage parcels, and low to high density vacant land parcels.

## Commercial and Industrial Property:

Commercial property appraisal studies have included single and multi-tenant retail, strip centers, shopping centers, low-rise and high-rise office buildings, medical offices, restaurants and fast-food developments, nightclubs, convenience stores, theaters, automobile repair and service facilities, service stations, truck fueling and washing stations, car wash facilities, automobile sales, mixed-use properties including single resident occupancy (SRO) developments, as well as hotel and motel properties, and vacant land.

Industrial property appraisals have included warehouses, light and heavy manufacturing, distribution and transit facilities, food processing, cold storage, lumber yards, recycling centers, open storage, vacant land, remnant and landlocked parcels, properties encumbered with oil and water injection wells, sites with soil contamination and land fill properties.

### Special Purpose and Special Use Properties:

Appraisal services and valuation studies of public, quasi-public, special use, and nonprofit facilities include, among others, seaport properties, airport properties (FBO, hangars, warehouse, office, land, etc.), submerged land, river rights-of-way, reservoirs, agricultural land, conservation/mitigation and wetland properties, utility and railroad rights-of-way, flood control channels, city hall buildings and civic center complexes, courthouses, libraries, fire and police stations, post offices, public parking structures, parks, public and private schools, adult learning centers, athletic facilities and gyms, bowling alleys, tennis centers, youth homes, after school facilities, daycare facilities, hospitals, skilled nursing facilities, churches, meeting halls and veteran facilities.

#### Valuation Methodologies:

In addition to the three conventional valuation methods (Sales Comparison Approach, Cost-Summation Approach, and Income Capitalization Approach), valuation methodologies have included discounted cash flow analyses, leased fee, and leasehold analyses, absorption discounts, deferred maintenance, cost-to-cure, bonus value, excess rent, across-the-fence, value-in-use, fractional interests, hypothetical valuations, and reuse studies.

## **APPRAISAL BACKGROUND:** (Continued)

Property interests appraised for eminent domain purposes include full and partial takings, as well as severance damage and project benefit studies. Valuation of various types of easements have included permanent surface, street, temporary construction, slope, utility, pipeline and subsurface, aerial, bridge structure, signal light, exclusive and nonexclusive surface rights, multilayered, battered pilings, tie-back, railroad, drainage ditch, and flood control easements.

#### Clients:

Real estate research, analysis and appraisal services performed on projects for various public agencies and private corporations while associated with R. P. Laurain & Associates, Inc., since 1986. Following is a partial list of public agencies for which appraisal services have been provided:

#### Cities:

City of Alhambra	City of Downey	City of Norwalk
City of Anaheim	City of El Monte	City of Oceanside
City of Artesia	City of El Segundo	City of Ontario
City of Arvin	City of Garden Grove	City of Palmdale
City of Azusa	City of Glendale	City of Palm Springs
City of Baldwin Park	City of Hawaiian Gardens	City of Paramount
City of Bell	City of Huntington Beach	City of Pasadena
City of Bell Gardens	City of Huntington Park	City of Perris
City of Bellflower	City of Industry	City of Redondo Beach
City of Beverly Hills	City of Inglewood	City of Riverside
City of Brea	City of Irwindale	City of Rosemead
City of Buena Park	City of Laguna Beach	City of San Juan Capistrano
City of Burbank	City of Laguna Woods	City of San Marino
City of Carson	City of Lakewood	City of Santa Ana
City of Cathedral City	City of La Mirada	City of Santa Fe Springs
City of Chino	City of Lawndale	City of Seal Beach
City of Chino Hills	City of Long Beach	City of Signal Hill
City of Compton	City of Los Alamitos	City of South El Monte
City of Corona	City of Los Angeles	City of South Gate
City of Covina	City of Monrovia	City of Tustin
City of Cudahy	City of Montebello	City of Upland
City of Cypress	City of Monterey Park	City of West Hollywood
City of Diamond Bar	City of Newport Beach	City of Whittier

## APPRAISAL BACKGROUND: (Continued)

### Other Public and Quasi-Public Agencies:

Alameda Corridor Engineering Team

Alameda Corridor Transportation Authority

California High Speed Rail Authority

Caltrans

Castaic Lake Water Agency

Hawthorne School District

Kern County

Long Beach Community College District

Long Beach Airport

Long Beach Unified School District

Long Beach Water Department

Los Angeles County Department of Beaches and Harbors

Los Angeles County Chief Executive Office

Los Angeles County Internal Services Department

Los Angeles County Metropolitan Transportation Authority

Los Angeles County Public Works

Los Angeles Unified School District

Los Angeles World Airports

Lynwood Unified School District

Orange County Transportation Authority

Orange County Public Works

Orange County Counsel

Port of Hueneme

Port of Long Beach

Port of Los Angeles

Riverside County Transportation Commission

San Bernardino County

Southern California Edison

State of California, Santa Monica Mountains Conservancy

U. S. Department of the Navy

U. S. Postal Service

### Other:

Various attorneys, corporations, lending institutions, and private individuals.

#### Gold Coast Appraisals, Inc.:

Associate appraiser, as independent contractor, during portions of 1991 and 1992, specializing in appraisal of single family residential through four-unit residential properties.

#### **EXPERT WITNESS:**

Qualified as an expert witness in the Los Angeles County Superior Court, Central District.

Qualified as an expert witness Orange County Superior Court.

Qualified as an expert witness in an arbitration matter before Judicial Arbitration and Mediation Services in the Counties of Los Angeles and Orange.

Provided testimony as an expert witness in conjunction with eminent domain matters before the San Bernardino and Riverside County Superior Courts.

### ACADEMIC BACKGROUND:

Cypress Community College - Basic curriculum.

Long Beach Community College - Basic curriculum.

Real estate and related courses taken through and at various Community Colleges, Universities, the Appraisal Institute, and business schools, in accordance with the Continuing Education Requirements of the State of California, as follows:

Fundamentals of Real Estate Appraisal

Appraisal Principles and Techniques

California Real Estate Principles

Real Estate Appraisal: Residential

California Real Estate Economics

Basic Income Capitalization Approach

Advanced Income Capitalization Approach

Advanced Market Analysis and Highest & Best Use

Advanced Applications

Advanced Concepts and Case Studies

Quantitative Analysis

Eminent Domain and Condemnation

Complex Properties

Real Estate Escrow

California Real Estate Law

Uniform Standards of Professional Appraisal Practice

Federal and State Laws and Regulations

Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)

Valuation of Conservation Easements