

# **CITY OF GARDEN GROVE**

April 11, 2023

**NEW TAMERLANE, LLC** 

c/o Affordable Housing Access, Inc. Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer 3920 Birch Street, Ste 103 Newport Beach, CA 92660 **Steve Jones** Mayor

**George S. Brietigam**Mayor Pro Tem - District 1

John R. O'Neill

Council Member - District 2

**Cindy Ngoc Tran** 

Council Member - District 3

Joe DoVinh

Council Member - District 4

**Stephanie Klopfenstein** Council Member - District 5

Kim Bernice Nguyen

Council Member - District 6

Re: Preliminary Award Letter (Enforceable Financial Commitment) by the Garden Grove Housing Authority and City of Garden Grove to New Tamerlane, LLC Related to the Substantial Rehabilitation and Operation of a 78-Unit Affordable Housing Project Located on Tamerlane Drive, Garden Grove, California; Award Letter Issued pursuant to California Code of Regulations, Title 4, Division 17, Chapter 1, Section 10325(f)(3), in Connection with Application(s) by New Tamerlane, LLC to the California Tax Credit Allocation Committee (TCAC) for a Reservation of Tax Credits

Dear Mr. Salamandrakis and Mr. Boyd:

This Preliminary Award Letter (Enforceable Financial Commitment) ("Award Letter") is dated as of April 11, 2023 ("Date of Award Letter") and is issued to New Tamerlane, LLC, a California limited liability company ("Developer"), by the Garden Grove Housing Authority ("Authority") and City of Garden Grove ("City)<sup>1</sup>. This Award Letter sets forth the basic terms between and among the Parties to fulfill the requirements for the commitment of certain funds ("Garden Grove Loan") for Developer's substantial rehabilitation and long-term operation of the New Tamerlane Project (defined herein) as required by the California Tax Credit Allocation Committee ("TCAC").

Under the California Code of Regulations ("CCR"), Title 4, Division 17, Chapter 1, Section 10300, et seq., in particular Sections 10322, 10325, 10325(f)(3) (as amended as of February 1, 2023, herein "Tax Credit Rules") and in connection with any application to TCAC for a Reservation of 9% Tax Credits a developer is required to evidence, among

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The Authority is a public body corporate and politic organized and existing pursuant to the California Housing Authorities Law, Health and Safety Code Section 34200, et seq. ("HAL") and serves as the housing successor to the former Garden Grove Agency for Community Development pursuant to Health and Safety Code Section 34170, et seq., in particular Sections 34176 and 34176.1, ("Dissolution Law" or "Housing Successor Law"). The City of Garden Grove is a California municipal corporation ("City") and participating jurisdiction under certain HUD funding programs, including the HOME Program and CDBG Program. In this Award Letter, the City and the Authority may be referred to together as "Garden Grove". Statutory references in this Award Letter are to the California Health and Safety Code ("HSC") unless otherwise stated. Herein, each of the Authority, City and Developer is a "Party" and together the "Parties".

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | 2

other requirements, its "Enforceable Financing Commitments" for its affordable housing project, including commitments, if any, from the local jurisdiction. Developer is also seeking an award of competitively awarded State of California Tax Credits (State Tax Credits) (together with federal credits, Tax Credits"). This Award Letter is intended to evidence Garden Grove's part of Developer's Enforceable Financial Commitment that will be part of the funding for the New Tamerlane Project as defined and further described herein.

Developer intends to cause the planning, substantial rehabilitation, and long term operation of that certain 78-unit multifamily affordable housing project, comprised of fifteen (15) separate small multi-family buildings (that total 78 units), all located on Tamerlane Drive, Garden Grove, California (as combined, "New Tamerlane Properties"), which are described in Exhibit A, Legal Description of New Tamerlane Properties, attached hereto and fully incorporated by this reference, and are identified by the following Assessor Parcel Numbers ("APNs"): 231-471-31; 231-471-32; 231-471-33; 231-471-34; 231-471-35; 231-471-36; 231-471-37; 231-471-38; 231-471-39; 231-471-40; 231-471-41; 231-471-42; 231-471-43; 231-471-44; and 231-471-45.2

Garden Grove's Enforceable Financial Commitment to Developer by this Award Letter includes that certain new, restructured "Garden Grove Loan" that will fund, in part, substantial rehabilitation of New Tamerlane Developer's the The "Garden Grove Loan Amount" includes: (1) up to Three Million Six Hundred Forty-Six Thousand Dollars (\$3,646,000) subsidy of new funds from the following sources: (a) fifty percent (50%) of such amount from the Low and Moderate Income Housing Asset Fund ("LMIHAF") pursuant to HSC Section 34176.1, and (b) fifty percent (50%) of such amount from the City's formula allocation and award of Permanent Local Housing Allocation funds ("PLHA") pursuant to HSC Section 50470, et seq. and the implementing guidelines issued by the State of California, Housing and Community Development Department ("State HCD"), and/or (c) up to eight (8) project-based housing vouchers ("PBVs") (subject to the United States Department of Housing and Urban Development ("HUD") procedures), along with (2) the reset and restructure of the fifteen outstanding loans issued by the City to the Prior Owner (defined below) and assumed by Developer, with the principal amount of restructured loan at \$8,879,321, which, as combined, would be issued by Garden Grove as a new residual receipt loan of Twelve Million Five Hundred Nineteen Three Hundred Twenty-One Dollars (\$12,519,321). (See Exhibit B.) The Garden Grove Loan is further described herein and in the implementing affordable housing agreement ("AHA") are expressly subject to the Award Letter Condition Precedent (defined herein) and all terms and conditions herein and therein.

The New Tamerlane Properties are located at the following common addresses: (1) 12131 Tamerlane, (2) 12132 Tamerlane, (3) 12141 Tamerlane, (4) 12142 Tamerlane, (5) 12161 Tamerlane, (6) 12162 Tamerlane, (7) 12171 Tamerlane, (8) 12172 Tamerlane, (9) 12181 Tamerlane, (10) 12182 Tamerlane, (11) 12201 Tamerlane, (12) 12202 Tamerlane, (13) 12211 Tamerlane, (14) 12212 Tamerlane, and (15) 12222 Tamerlane.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | 3

1. <u>Term of Award Letter</u>. This Award Letter shall expire automatically on the date that is the *earliest* to occur of: (i) Developer's failure to receive a reservation of Tax Credits for the New Tamerlane Project as awarded by TCAC in either (A) the 2023 first round application, or if not awarded during the first round, then (B) the 2023 second round application, or (ii) December 31, 2023 ("Letter Expiration Date"), at which time the terms set forth herein shall be null and void, unless prior to the Letter Expiration Date this Award Letter is amended and extended in writing by the Authority Director and City Manager (together, "Director"), which decision to amend and extend, or not, is and shall remain in the sole and absolute discretion the Director. In the event, Developer does receive the reservation of Tax Credits for the New Tamerlane Project awarded from either the 2023 first round or 2023 second round application processes, then this Award Letter will remain in effect until the parties reach agreement on and enter into the AHA and cause the Closing of Financing (defined in Section 6 hereinafter).

#### 2. Background of New Tamerlane Properties.

- Original City Loan Agreements and Original Regulatory Agreements. Between 2004 to 2012, the City provided financial assistance to Developer's predecessorin-interest, Tamerlane Associates, LLC, a California limited liability company that was/is wholly owned and controlled by Charles H. "Chuck" Fry ("Prior Owner"), related to his original acquisition of the 15 multifamily properties with a total of 78 residential units (together, "Original Tamerlane Properties"). Pursuant to fifteen (15) separate affordable housing loan agreements, each with a regulatory agreement, related attachments, option agreements, and subsequent amendments (together, "Original Tamerlane Agreements"), the City made 15 deferred payment loans to the Prior Owner sourced from federal and local program sources to assist the Prior Owner in the acquisition and operation of the properties. Of the 78 apartments, 60 units, were restricted of record for tenancy and occupancy by households earning between 50% to 65% of the Orange County area median income ("AMI"); and, all 15 properties were covenanted of record as to ongoing ownership, property management, maintenance, insurance, and related obligations. sources for the 15 loans issued by the City to the Prior Owner when he acquired each of the Original Tamerlane Properties and as set forth in the Original Tamerlane Agreements included:
- (a) Community Development Block Grant ("CDBG") funds allocated to the City as a participating jurisdiction and loaned to the Prior Owner as to one (1) property (12131 Tamerlane);
- **(b)** HOME Program funds allocated to the City as a participating jurisdiction for nine (9) properties (12141 Tamerlane, 12161 Tamerlane, 12181 Tamerlane, 12182 Tamerlane, 12210 Tamerlane, 12202 Tamerlane, 12211 Tamerlane, 12212 Tamerlane, and 12222 Tamerlane);
- (c) City General Fund money designated as HOME "Match" funds for two (2) properties (12211 Tamerlane and 12142 Tamerlane);

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | 4

- (d) Combination of HOME Program funds plus former redevelopment low to moderate income "20%" set-aside funds as to one (1) property (12132 Tamerlane); and
- **(e)** former redevelopment low to moderate income 20% set-aside funds for two (2) properties (12162 Tamerlane and 12172 Tamerlane).
- **2.2** Sale and Assignment. On October 27, 2022, the Prior Owner sold all of the Original Tamerlane Properties to New Tamerlane, LLC. In connection therewith, the Prior Owner assigned, and Developer assumed, all rights and obligations under the Original Tamerlane Agreements pursuant to an unrecorded Assignment and Assumption Agreement ("Assignment").
- Amendment of Original Tamerlane Agreements. At and prior to the sale 2.3 by the Prior Owner to Developer, a number of the Original Tamerlane Agreements had expired, both the loan maturity dates under the loan agreements and the term of the affordable housing covenants under the regulatory agreements, including 12131, 12141, 12161, 12171, 12181, 12182, 12201, 12202, 12212, and 12222 Tamerlane Drive. Therefore, concurrent with the sale, Garden Grove and Developer negotiated the terms of and entered into that certain Amendment to Tamerlane Affordable Housing Loan Agreements and Regulatory Agreements dated as of October 11, 2022 ("Amendment") by which the maturity dates of those certain loans were reinstated and extended, and the expiration dates of the affordable housing and other covenants as to 49 of 78 units were extended, to December 31, 2025. This Amendment facilitated the assumption of the Original Tamerlane Agreements, as amended by the Amendment, and presently facilitates the restructure and terms of the new Garden Grove Loan that is committed by this Award Letter. Without such Amendment, certain housing units at the New Tamerlane Properties were "at-risk" of conversion to market rate housing; instead, the Developer now owns and continues to operate the New Tamerlane Properties as affordable housing, albeit such units, and the properties overall, are in dire need of substantial rehabilitation and new investment, and are "at risk" of conversion to market rate housing upon the expiration of the term of the affordable housing covenants as early as December 31, 2025 as to those 49 (of 78) units. The objective of this Award Letter is to provide Garden Grove's Enforceable Financial Commitment, which will be a part of Developer's application to TCAC for a reservation of Tax Credits, with other sources of funding to include the equity investment by an investor limited partner, proceeds of primary construction and permanent financing, along with the new and restructured Garden Grove Loan and the amendment and restatement of the affordable housing covenants under an Authority Regulatory Agreement that will have a reset "Affordability Term" of fifty-five (55) years, all pursuant to this Award Letter and in the implementing AHA described herein.
- (a) The terms and conditions of the AHA will include affirmation of the existing Original Regulatory Agreements that have expiration dates later than December 31, 2025 (see Exhibit B); and, such affordable housing covenants as to income and rent (65% AMI and High HOME rent) will continue until and through the original expiration dates. This includes: (i) 12131, 12132, 12171 Tamerlane as to twelve (12) units (funded with

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **5** 

HOME Program funds), which covenants expire in 2027; (ii) 12142 and 12211 Tamerlane as to seven (7) units (funded with City general fund HOME "Match" dollars), which covenants will expire in 2032; and (iii) 12162 and 12172 Tamerlane as to ten (10) units (funded with Former Agency set-aside funds, now treated as housing assets/LMIHAF funds), which covenants will expire in 2065. These 29 units will continue to be restricted for occupancy by 65% AMI tenant households at an affordable rent not exceeding "High HOME" rent. Upon expiration, these units would be covered by and subject to the TCAC regulatory agreement for the remaining term of the 55-year TCAC affordability period in connection with the reservation and implementation of the Tax Credits and the AHA after the Award Condition Precedent is satisfied by Developer.

- (i) Therefore under the terms of the AHA, 29 (of 78) units will remain covenanted for occupancy by tenants with income up to 65% AMI at "High HOME" rent and shall *not* be subject to upward adjustment and increased rent under the AHA, but will be subject to the TCAC regulatory agreement and no longer be at-risk of conversion to market rent at the expiration of such existing covenants in 2027, 2032 and 2065 as noted above.
- (ii) Further, under the AHA, 49 (of 78) units will be covenanted by the new Garden Grove Regulatory Agreement for occupancy by (A) Extremely Low Income 30% AMI tenants as to eight (8) units at an Affordable Rent pursuant to HSC 50053 based on the LMIHAF funding allocated to such units, and (B) Low Income 60% AMI tenants as to forty-one (41) units based on the PLHA funding allocated to such units, all as set forth in the "Prescribed Unit Mix" for the New Tamerlane Project, Exhibit B.
- (iii) If the New Tamerlane Project receives the reservation of Tax Credits, then pursuant to the TCAC regulatory agreement, all 78 units will be restricted as affordable housing for Low, Very Low and Extremely Low income households at an affordable rent in compliance with the Tax Credit Rules and pursuant to the TCAC regulatory agreement, including the Manager's Unit that will be restricted for occupancy by a 100% AMI household.
- (b) Further, Developer agrees that the AHA will include provisions that an existing tenant who might have been subject to a rent adjustment and increase based on the Prescribed Unit Mix for the New Tamerlane Project will be allowed to remain a tenant in that unit under the affordable income and rent restrictions that fit such tenant's household income pursuant to the applicable covenants of the Amendment, or the AHA, or the Tax Credit Rules, whichever is applicable and more favorable to the tenant, until and when such tenant household voluntarily moves from the New Tamerlane Project in order to not cause an increase in the monthly rent due from such existing tenant, and to prevent permanent displacement of existing tenant(s) by implementation of the AHA, which is subject to the Relocation Law (defined herein). Based on the verified household income for the existing tenants, some may benefit from the Prescribed Unit Mix under the AHA, which may result in reduced monthly rent to the Affordable Rent applicable to such unit.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **6** 

- (c) Upon each move-out of such existing tenant from, and then a new tenancy at, each applicable Housing Unit (whether move-out occurs voluntarily by the existing tenant at their sole decision, or if move-out occurs in the event of eviction for cause) the next tenant household to occupy a New Tamerlane Housing Unit will be subject to the income and Affordable Rent covenants of the AHA based on the Prescribed Unit Mix set forth in the AHA and implementing Regulatory Agreement (or the TCAC Rules under the TCAC regulatory agreement, whichever is more favorable to the tenant household.)
- **2.4 Dissolution of Former Agency; Authority as Housing Successor**. Prior to February 1, 2012, the Garden Grove Agency for Community Development ("Former Agency") was public body, corporate and politic and community redevelopment agency duly organized and existing under the California Community Redevelopment Law, HSC Section 33000, *et seq.* ("CRL"), and was authorized to transact business and exercise the powers of a redevelopment agency pursuant to action of the City Council of the City of Garden Grove ("City Council").
- (a) Assembly Bill x1 26, chaptered and effective on June 27, 2011, added Parts 1.8 and 1.85 to Division 24 of the HSC that caused the dissolution of all California redevelopment agencies and winding down of the affairs of former agencies, including as such laws were amended by Assembly Bill 1484, chaptered and effective on June 27, 2012 (together, the "Dissolution Law"); and on and as of February 1, 2012 the Former Agency was dissolved under the Dissolution Law.
- (i) On January 17, 2012, the City Council adopted Resolution No. 9089-12 by which the City declined to assume the housing assets and responsibility to perform the housing functions performed previously by the Former Agency and designated the Housing Authority to serve and act as the "housing successor" under HSC Section 34176(b).
- (ii) Under HSC Section 34176(a)(2), the Authority, as housing successor to the Former Agency, prepared a Housing Asset Transfer Schedule ("HAT") and submitted the HAT to the State of California, Department of Finance ("DOF") for review and approval. On August 30, 2012, the DOF approved the HAT with certain modifications that are unrelated to the New Tamerlane Properties. The DOF-approved HAT, among other housing assets, includes the several original loans that were sourced in all or part with monies from the Former Agency's low to moderate income housing fund, which loans and covenants thereof are housing assets under the Dissolution Law.

# 3. <u>Assignment by Developer to New Garden Grove Community, LP.</u>

3.1 Developer Obligation to Assign Award Letter to New Joint Non-Profit Entity. In connection with implementation of this Award Letter, the AHA, and the application(s) to TCAC for funding approval, Developer intends to form and assign this Award Letter to a new joint entity of Affordable Housing Access, Inc., a California nonprofit corporation ("AHANP") and Kingdom Development Inc., a California nonprofit public benefit corporation ("Kingdom NP"), either as a limited partnership or limited liability company, to

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | 7

undertake and complete the New Tamerlane Project. Developer has informed Garden Grove that the new entity will be called New Garden Grove Community, LP, a California limited partnership, of which AHANP and Kingdom NP are the co-managing general partners. After such assignment and assumption, the new entity is referred to as the "Developer" or the Joint Non-Profit.

- (a) Developer shall cause and complete the assignment of this Award Letter to the Joint Non-Profit, as soon as practicable after the Award Letter is approved by Garden Grove, with a primary objective to complete such assignment prior to submitting an application to TCAC.
- **(b)** Developer shall provide the assignment and assumption agreement to Garden Grove and its legal counsel for review prior to execution of such instrument. Once executed and recorded in the Official Records, the assignee Developer entity shall submit evidence of the formation of the new entity as filed with the Secretary of State; and thereafter, wherever the term Developer is used herein, it shall mean the Joint Non-Profit.
- **4.** <u>Developer Ownership of New Tamerlane Properties</u>. As noted in Section 2 above, presently, Developer owns in fee the New Tamerlane Properties.
- (a) Developer represents and warrants to Garden Grove: (i) it is the fee owner of the New Tamerlane Properties, and (ii) it is not default as to each or any of such New Tamerlane Properties under the Original Regulatory Agreements, the Original Loan Agreements, all as amended by the Amendment, and any other contracts or instruments affecting the New Tamerlane Properties.

## 5. New Affordable Housing Agreement.

- 5.1 Description of the New Tamerlane Project. The New Tamerlane Project will include the 78 apartment units within the 15 New Tamerlane Properties (together, "Housing Units" and each a "Housing Unit"). As of the Date of Award Letter, the New Tamerlane Project will include 31 one-bedroom units, 38 two-bedroom units, and 9 three-bedroom units, including one of the three-bedroom units to be reserved as the Manager's Unit for occupancy by an onsite manager, which unit will be either restricted at 100% AMI or unrestricted as to income and rent. The allocation of income and rent restrictions, this is the "Prescribed Unit Mix", for the 78 Housing Units is set forth in Exhibit B, attached to this Award Letter and fully incorporated by this reference; this Prescribed Unit Mix is also set forth in the March 29 Proforma, Exhibit C, attached hereto and fully incorporated by this reference.
- (a) Description of the Substantial Rehabilitation. Developer retained the services of Partner Engineering to conduct and prepare a physical needs assessment of the New Tamerlane Properties, including all improvements both exterior areas and interiors of all Housing Units, the results of which are set forth in that certain "Property Condition Report, Tamerlane Apartments, 12131-12222 Tamerlane Drive, Garden Grove, California 92843, Project No. 23-400094.1" dated as of March 6, 2023 ("PNA"). The PNA describes

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | 8

the conditions of, and necessary and recommended improvements to the New Tamerlane Properties that will be required as a part of the substantial rehabilitation and overall improvements that comprise the New Tamerlane Project. Developer provided the following summary of the scope of rehabilitation and the full scope of rehabilitation will be set forth in the AHA and shall not be less in scope and costs of rehabilitation required by the Tax Credit Rules.

The scope of construction and substantial rehabilitation will (i) include, but will not be limited to; interior renovations of every apartment with new kitchen and bathroom upgrades and renovations, interior paint, new flooring, new doors, electrical upgrades, new lighting, HVAC replacement, new electrical and plumbing fixtures and other interior amenities. Major system upgrades will include unit electric subpanels, possible main electrical switchgear, and plumbing re-pipe of all units with new water distribution systems along with hot appliance replacement. Exterior and additional renovations and improvements will include, but not be limited to, architectural elements, re-imagined facades, new roof systems, wood replacement, corrective measures to address wood destroying organism damage, new windows, exterior paint and stucco, demolition of exiting non-conforming garages and carports, new and reconfigured concrete and paver parking, construction of two ADA compliant laundry rooms, construction of a management office and community room, elimination of five unnecessary driveways, reconfiguration of drive aisle for ingress and egress, construction of four ADA compliant trash enclosures, modification of eight (8) existing units to conform to Uniform Federal Accessibility Standards ("UFAS") for accessibility and mobility, and four (4) units designated as communication accessible. UFAS standards will ensure that the buildings and facilities are designed, built, altered or leased with are safe, accessible and usable by people of all ages and abilities. Developer's goal is to harmonize the site to create a single, contiguous community by eliminating division between buildings, tying the site together with new ADA-compliant paths of travel, landscape renovation, new patio fencing, reconstructed staircases and landings. At the end of Tamerlane Drive, which is a cul-de-sac street, Developer intends to install a playground that will also serve as an artistic expression embracing the vision of community buildings in addition to various forms or sculpture or mural art. The mutual objective of Garden Grove, Developer and the community is to create an entirely new affordable housing community, restricted for the 55-year Affordability Period to serve residents income-eligible households at an Affordable Rent.

(A) A "Preliminary Site Plan" of the New Tamerlane Project is attached to this Award Letter as Exhibit D and is fully incorporated by this reference.

6. Award Letter Condition Precedent; Reservation and Funding Award from TCAC for Tax Credits. Developer has applied to Garden Grove for issuance of this Award Letter, and subject to the satisfaction of the conditions precedent described herein, in particular the reservation of Tax Credits (herein, "Award Letter Condition Precedent"), desires to implement this Award Letter and enter into the AHA. The complete terms, conditions, and provisions of the AHA will be negotiated between Garden Grove and Developer representatives and then entered into between and among the parties at a time

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **9** 

concurrent with (a) the closing of Developer's construction financing, (b) entering into a limited partnership agreement between Developer and its investor limited partner as tax credit equity investor, and (c) related actions to commence substantial rehabilitation of the New Tamerlane Properties for the New Tamerlane Project (together, "Closing of Financing"). If the Award Letter Condition Precedent is satisfied by Developer, then under the AHA, Developer will substantially rehabilitate, operate, manage, and maintain the New Tamerlane Properties for affordable rental housing consisting of the 78 apartments with onsite parking, amenities, and ancillary improvements for tenancy/occupancy by qualified Extremely Low, Very Low, and Low Income households at an Affordable Rent with no units being restricted on the basis of age (collectively, the "New Tamerlane Project" or "Project").

# 7. Commitment of Garden Grove Loan; Providing Garden Grove Loan under AHA.

- **7.1 Garden Grove Loan**. Subject to the conditions described herein, the Garden Grove Loan will be evidenced by the Garden Grove Loan Note and secured by the Garden Grove Loan Deed of Trust. The Garden Grove Loan is a combination of: (a) approximately \$3.64M subsidy of new funds sourced 50% from LMIHAF and 50% from PLHA funds as described in the second full paragraph of page 2 herein.
- (a) The portion of the Authority Loan sourced from the LMIHAF is subject to the Dissolution Law, in particular Section 34176.1; and, the portion of the Authority Loan sourced from PLHA funds is subject to the requirements of, and in implementation of, Chapter 364, Statutes of 2017 (SB 2, Atkins) as authorized by HSC Section 50470, et seq., which created the Building Homes and Jobs Trust Fund and the PLHA program, and the Permanent Local Housing Allocation Final Guidelines dated October 2019 as promulgated, and hereafter supplemented and/or amended, by State HCD (together, "PLHA Program"). And, the award of PBVs, if any, is subject to HUD requirements.
- (i) As of the Date of Award, Garden Grove will fund the Garden Grove Loan from one-half LMIHAF funds, and the other one-half from PLHA funds, which PLHA monies are "match" funds as set forth in the City's five-year "PLHA 302 Plan" approved by State HCD.
- (A) In this regard, the City's PLHA 302 Plan approved by State HCD includes use and expenditure of allocated PLHA funds as the "Matching portions of funds available through the Low- and Moderate-Income Housing Asset Fund pursuant to subdivision (d) of HSC Section 34176."
- (B) Further, the New Tamerlane Project will implement another PLHA Program eligible activity of "... rehabilitation, and preservation of multifamily, ... rental housing that is Affordable to Extremely low-,Very low-, Low-, or Moderate-income households, including necessary Operating subsidies."
- **(b)** As set forth in Section 7.2 below, in the event, that Garden Grove elects to provide from one (1) up to eight (8) PBVs to the Developer for the New Tamerlane

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **10** 

Project, then the cash subsidy amount and principal of the Garden Grove Loan Amount shall be reduced by \$455,750 for each PBV awarded to the New Tamerlane Project. In such event, Garden Grove reserves all rights and sole discretion to reduce *pro rata* the LMIHAF and PLHA funds for the cash subsidy, if less than eight (8) PBVs are awarded.

- In connection with the restructure of the original City loans assumed by Developer, the City, with HUD's knowledge and consent, can forgive the accrued interest on such original City loans, with only the original principal amount total of \$8,879,321 carried over and made a part of the Garden Grove Loan Amount. The Garden Grove Loan shall accrue three percent (3%) simple interest per annum, and the term of the promissory note will be not less than 55 years. The new Garden Grove Loan is a part of the financing for, and to facilitate, the planning, design, construction of the substantial rehabilitation, operation, management and maintenance of the New Tamerlane Project for not less than the 55-year Affordability Period described herein and hereafter in the AHA, subject to satisfaction of the Award Letter Condition Precedent. The Garden Grove Loan Amount is hereby committed to the New Tamerlane Project subject to satisfaction of the Award Letter Condition Precedent and the other terms and conditions of this Award Letter. The final Garden Grove Loan Amount shall be determined after Developer meets the Award Letter Condition Precedent, based on an updated Financial Gap Analysis (defined and further described in Section 14) and subject to a subsidy layering review ("SLR") and analysis, which shall occur prior to the Closing of Financing. In this regard, Garden Grove (and its consultant and counsel) will evaluate and establish more specifically in the AHA the terms and conditions of the Garden Grove Loan, the Garden Grove Promissory Note, and Garden Grove Deed of Trust, including its subordinate monetary lien position, which will take into consideration all sources of financing, in particular governmental funding and the applicable program requirements therefor.
- (d) Garden Grove Loan Repaid from Residual Receipts. The new Garden Grove Loan will be a residual receipts loan in a lien position subordinate to the deed of trust securing the Developer's loan obtained for construction financing and permanent financing (each a "Primary Loan") and as will be more fully set forth in the AHA.
- (i) In the event, State HCD or other governmental entity funding sources, if any, do not require a share of Residual Receipts, the Garden Grove Loan shall be repaid from fifty percent (50%) of Residual Receipts and the Developer will retain from fifty percent (50%) of Residual Receipts.
- (A) The term "Residual Receipts" will be fully defined in the AHA, but generally is defined as Project annual revenue *less* the sum of defined and eligible: (1) operating expenses; (2) debt service on the Primary Loan, (3) required operating and capital reserve deposits, (4) repayment of permitted operating, rehabilitation, or capital loans, if any, (5) property management fee, (6) eligible partnership related fees including an asset management fee, and (7) unpaid Deferred Developer Fee subject to funding the below-the-line amount for the Social Services Plan as described herein.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **11** 

- (ii) If State HCD or other federal, state or local governmental funding sources require an allocation of Residual Receipts as between and/or among the City, the Authority, Developer, and other governmental entity(ies), if any, the split thereof shall be established after the Financial Gap Analysis described herein, provided however the percentage allocations among the governmental funding entities shall be established in a fair, reasonable manner and in compliance with applicable legal requirements.
- (A) In the event that governmental funding loan(s), if any, are repaid in full through Residual Receipts and the Garden Grove Loan Note remains outstanding, then the percentage and allocation of Residual Receipts shall be adjusted so that Authority receives not less than a proportionate percentage of fifty percent of Residual Receipts and the Developer will retain fifty percent (50%) of Residual Receipts.
- **7.2 PBVs**. As of the Date of this Award Letter, Garden Grove has authorized the commencement and undertaking of certain federal procedures pursuant to HUD requirements, including Title 24, Chapter IX, Part 983, Subpart B-Selection of PBV Owner Proposals ("PBV Conversion Procedures"), to convert up to eight (8) of its tenant-based, portable housing choice vouchers to PBVs. With no prejudgment or premature exercise of discretion, if after conducting the PBV Conversion Procedures process, the Developer is selected for a commitment of one (1) or more but not more than eight (8) PBVs for the New Tamerlane Project, then such commitment of a PBV or PBVs shall be deemed part of this financial commitment under this Award Letter as described above in Section 7.1.
- (a) In the event, that Garden Grove elects to provide from one (1) to eight (8) PBVs to the Developer, then the new cash subsidy amount of the Garden Grove Loan Amount shall be reduced by \$455,750 for each PBV awarded to the New Tamerlane Project as described in Section 7.1 above.
- 8. Compliance with Law; Statutory Requirements. Developer acknowledges, and the AHA will affirm, that the source of the Garden Grove Loan will be funded with monies sourced from and subject to the PLHA Program, HSC Section 34176.1 under the Dissolution Law, as amended by Senate Bill 341, HAL, CRL, and if applicable HUD and Further, to the extent required by HUD, as to the other federal requirements. HOME Program and CDBG Program funds originally invested by the City under the Original Tamerlane Agreements, Developer shall comply with applicable federal statutes, regulations and HUD notices. Therefore, this Award Letter, and then the AHA, and all other implementing documents and instruments are and shall remain subject to the applicable requirements of, and Developer covenants to comply with, all applicable requirements of: (i) PLHA Program, (ii) CRL statutes affirmed and reinstated under the requirements of Senate Bill 341, (iii) HAL, (iv) Dissolution Law, (v) HOME Program, (vi) CDBG Program, (vii) Environmental Laws (as defined in AHA), (viii) Relocation Law (defined below); (ix) Government Code Sections 65863.10, 65863.11 and 65863.13 (herein together, "GC 65863.10, et seq."), and (x) all other applicable federal, state, and local laws and regulations.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **12** 

- **8.1 Prevailing Wage Laws; Labor Compliance**. Developer shall comply with applicable provisions of California Labor Code Section 1720, *et seq.*, and, applicable federal prevailing wage laws and regulations (together, "Prevailing Wage Laws"). In this regard, Authority and Developer acknowledge that such laws and regulations include certain exemptions that may, or may not, apply to the New Tamerlane Project.
- (a) In furtherance thereof, in implementation of the PLHA Program State HCD in published "FAQs" informs applicants and participants that Labor Code Section 1720 applies, including the statutory exemptions in subsection (c). In this regard, the Parties acknowledge that as of the Date of Award Letter, Labor Code Section 1720(c)(5) provides: "Unless otherwise required by a public funding program, the construction or rehabilitation of privately owned residential projects is not subject to this chapter if one or more of the following conditions are met: ... (E): The public participation in the project that would otherwise meet the criteria of subdivision (b) is public funding in the form of below-market interest rate loans for a project in which occupancy of at least 40 percent of the units is restricted for at least 20 years, by deed or regulatory agreement, to individuals or families earning no more than 80 percent of the area median income."
- (i) As the potential for an award of PBVs is limited to not more than eight (8) PBVs, the applicable federal laws and regulations relating to payment of prevailing wages, including Davis-Bacon, are not triggered by the award of one up to eight PBVs.
- **(b)** Notwithstanding subsection (a) above, under this Award Letter and the AHA, Developer assumes, and will assume, all responsibility, liability, obligation for payment and will indemnify, hold harmless, and pay for all claims, suits, and liabilities affecting Authority (and City and their Indemnitees) relating to Prevailing Wage Laws as such may be applicable to the New Tamerlane Project, to Developer, its General Contractor and all Subcontractors. Further, the New Tamerlane Project may be subject to a negotiated "Project Labor Agreement" that may be entered into between or among the Developer and one or more building trades, for which Developer shall be and remain solely legally and financially responsible.
- **8.2** Receipt of Subsidy Layering Review Approval from TCAC. The New Tamerlane Project and all sources of funding of the New Tamerlane Project are subject to SLR under applicable federal and state laws to ensure that excessive public assistance is not used when combining public assistance from federal, state, or local agencies including through Tax Credits. Pursuant to federal and state notices, TCAC may, and is now, performing SLRs for and on behalf of HUD, and TCAC may authorize the local jurisdiction to prepare the SLR for its review and approval.
- **8.3** Relocation Plan. As to this Award Letter, the New Tamerlane Properties, the New Tamerlane Project, Original Tamerlane Agreements, as amended by the Amendment, and implementation thereof, Developer shall comply timely and fully with applicable requirements of the California Relocation Assistance Law, Government Code Section 7260, et seq., and the Relocation Assistance and Real Property Acquisition

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **13** 

Guidelines adopted by the Department of Housing and Community Development and set forth at Title 25, California Code of Regulations Section 6000, *et seq.* ("CRAL Guidelines"), and, if applicable, federal Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 ("URA"), as amended, the implementing regulations of HUD Handbook 1378 (collectively, "Relocation Law").

- (a) Prior to the Date of Award Letter, Developer retained the services of OPC, Inc., an experienced professional relocation consultant, to conduct and evaluate the circumstances relating to potential displacement of existing tenants pursuant to the Relocation Law. Based on the information and supporting documentation provided to OPC by Developer, OPC a "Relocation Plan" for the New Tamerlane Project. The Relocation Plan describes that only temporary moves will occur due to the construction of the substantial rehabilitation and there will be no permanent displacement due to the implementation of the New Tamerlane Project.
- (i) As to be implemented, the New Tamerlane Project will qualify as a "qualified affordable housing preservation project", and as the Relocation Plan states affirmatively only temporary moves will occur. In other words, no tenants will be displaced and the project aligns with the exclusions in the definition of "displaced person" in 25 CCR 6008(f)(3)(D)(F).
- (ii) Developer hereby agrees to indemnify and shall defend Garden Grove and its Indemnitees relating in any manner to the application of the Relocation Law arising from or related in any manner to the New Tamerlane Properties, implementation of this Award Letter, the AHA, and any and all issues and claims that may arise related thereto.
- 8.4 Government Code Section 65863.10, et seq. Until there is an AHA, the New Tamerlane Properties are subject to the Original Tamerlane Agreements, as amended by the Amendment, which properties comprise an existing "Assisted Housing Development" as defined and set forth in GC 65863.10, et seq. In connection with the sale by the Prior Owner to Developer, the Prior Owner caused to be recorded in the Official Records a certification of compliance with the applicable noticing requirements, including as applicable 5-year, 3-year, 12-month, 6-month and other notices, and other of GC 65863.10, et seq. To the extent applicable, Developer agrees to comply with GC 65863.10, et seq. in connection with this Award Letter, its ownership, and operation of the New Tamerlane Properties and implementation of the New Tamerlane Project, the Original Tamerlane Agreements and Amendment (while in effect, as amended), the AHA, Regulatory Agreement and overall implantation thereof.
- **9. Project Proforma**. As of the date of this Award Letter, the Garden Grove Loan Amount has been evaluated and determined, and this Award Letter is provided, based on the Authority's material reliance on and review of the Developer's application to Garden Grove for the Garden Grove Loan and Developer's March 29 Proforma for the proposed New Tamerlane Project with proposed sources of funding and financing, costs for substantial rehabilitation and 55-year projected cash flows for the New Tamerlane Project,

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **14** 

which proforma is dated as of March 29, 2023 ("March 29 Proforma"). Developer shall update the New Tamerlane Project proforma after the award by TCAC of a reservation Tax Credits, which will be a part of the updated Financial Gap Analysis and applicable SLR in connection with preparation of and entering into the AHA concurrent with the Closing of Financing.

- **10.** <u>Cooperation; Application to TCAC</u>. The Parties shall cooperate in good faith in connection with Developer's application(s) to TCAC for the Tax Credits.
- 11. Developer and Guarantor Indemnification of Garden Grove and Indemnitees. Developer and its "Guarantor", Affordable Housing Access, Inc., a California nonprofit public benefit corporation, shall provide certain indemnifications of the Garden Grove Indemnitees (defined below), including without limitation a general indemnity, and specific indemnities related to Environmental Laws, HOME Program, CDBG Program, PLHA Program, Relocation Law, Prevailing Wage Laws, GC 65863.10, et seq., CRL and Senate Bill 341, to defend and pay for each and any challenge, claim, legal action and/or administrative action against or related to this Award Letter, the AHA, and/or implementation of the New Tamerlane Project.
- Indemnity. In this regard, Developer and Guarantor hereby agree and will indemnify, defend, pay for, assume all responsibility for, and hold harmless the Authority, the City, the Successor Agency, and their respective elected and appointed officials, officers, employees, attorneys, representatives, volunteers, contractors and agents (collectively, "Indemnitees") from all claims, demands, damages, defense costs or liability of any kind or nature relating to the subject matter of, the terms conditions and provisions, and/or implementation, both action and inaction, under this Award Letter, the AHA, each and all implementing instruments for the New Tamerlane Properties and Project, including without limitation, the validity, applicability, interpretation, or implementation hereof and thereof, and all matters arising or alleged to arise under the Relocation Law, PLHA Program, HOME Program, CDBG Program, Prevailing Wage Laws, GC 65863.10, et seg., CRL and Senate Bill 341, the terms conditions, provisions of this Award Letter, and the AHA. Developer and Guarantor shall have the obligation to defend any such claim and/or action; provided, however, that this obligation to defend shall not be effective if and to the extent that Developer determines in its reasonable discretion that such action is meritorious or that the interests of the parties justify a compromise or a settlement of such action, in which case Developer and Guarantor shall compromise or settle such action in a way that fully protects Indemnitees from any liability or obligation. In this regard, Developer's obligation and right to defend shall include the right to hire (subject to written reasonable approval by the Director and City Attorney) attorneys and experts necessary to defend, the right to process and settle reasonable claims, the right to enter into reasonable settlement agreements and pay amounts as required by the terms of such settlement, and the right to pay any judgments assessed against Indemnitees. If Developer and Guarantor defend any such action, as set forth above, (i) Developer and Guarantor shall indemnify and hold harmless Indemnitees from and against any claims, losses, liabilities, or damages assessed or awarded against either of them by way of judgment, settlement, or stipulation and

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **15** 

- (ii) Authority shall be entitled to settle any such claim only with the written consent of Developer and Guarantor and any settlement without Developer and Guarantor's consent shall release Developer and Guarantor's obligations hereunder with respect to such settled claim.
- 11.2 Security for Indemnity. Developer has identified Guarantor for the indemnification of the Garden Grove Indemnitees, which entity shall provide to Garden Grove a guaranty agreement evidencing the covenant to indemnify, hold harmless, defend and pay for each and any challenge, claim or legal action and/or administrative action as set forth in Section 11.1 above, which guaranty is subject to review and approval by the City Attorney and special counsel.
- **12.** <u>Affordable Housing Agreement</u>. Subject to the Developer's satisfaction of the Award Letter Condition Precedent, the Authority and Developer will negotiate and enter into the AHA. The AHA will set forth a series of "Conditions Precedent", to be satisfied by the Developer, as applicable, and Authority, as applicable.
- **12.1 Approval and Execution of AHA**. The final form of the AHA shall be approved by Developer in its sole and absolute discretion; and, the Director, is hereby authorized to approve and execute in her/his sole discretion, provided however, she/he may elect in her/his sole and absolute discretion to present the AHA to the Authority Board and City Council for consideration and action. The AHA is also subject to approval as to form by the City Attorney/general counsel and special counsel, and shall be attested by the Authority Secretary and City Clerk.
- **12.2 Summary of Certain AHA Terms**. A summary of the topics and basic terms to be set forth in the AHA shall include the following:
- (a) Garden Grove Loan. The Garden Grove Loan shall be fully described in the AHA, including:
- (i) Interest Rate. Principal amount of Garden Grove Loan shall bear three and No/100<sup>ths</sup> percent (3%) simple interest per annum.
- (ii) Term of Garden Grove Loan. Remaining principal and accrued interest on the Garden Grove Loan shall be due in full upon the 58<sup>th</sup> anniversary of the completion of construction of the substantial rehabilitation that is part of the New Tamerlane Project or earlier upon transfer, sale, non-permitted refinancing, or default as will be set forth in the AHA.
- (iii) Monetary Lien Priorities. The lien position of the Garden Grove Loan (and, if documented as two or more loans, the subordinate lien positions) will be subordinate to the Developer's Primary Loan for construction and permanent financing of the New Tamerlane Project. In this regard and for avoidance of doubt, the new Garden Grove Regulatory Agreement and PLHA Covenant Agreement shall be and remain

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **16** 

senior encumbrances and nonsubordinate to all monetary liens, including without limitation Developer's Primary Loan for construction and permanent financing.

- (iv) Residual Receipts Allocation. Repayment of the Garden Grove Loan shall be from Residual Receipts as described above. Calculation of Residual Receipts will be subject to and calculated after payment of eligible operating expenses, approved debt service, Deferred Developer Fee, if any remaining, and eligible partnership related fees, also as provided above.
- **12.3 Additional AHA Terms and Conditions Precedent**. The AHA will include additional terms and set forth a series of conditions precedent to the Closing of Financing, including without limitation:
- (a) Readiness for Closing of Financing for the New Tamerlane **Project**. Developer shall be ready to cause the Closing of Financing for the New Tamerlane Project.
- **(b)** Readiness for Construction of the Substantial Rehabilitation. All building and other permits required to commence the substantial rehabilitation of the New Tamerlane Properties shall have been issued, or be ready to issue with payment of fees, and the City shall have issued a letter stating that building permits are ready to issue with payment of fees.
- (c) **Primary Loan**. Developer shall have secured all necessary institutional financing and funding for the Primary Loan to undertake and complete construction and thereafter operation of the New Tamerlane Project and as approved by Garden Grove. The Primary Loan shall be sufficient to pay all costs of the New Tamerlane Project, through the New Tamerlane Project being placed in service under the Tax Credit Rules, as set forth in a final budget and approved by Garden Grove.
- (i) Developer will cause the lenders for the Primary Loan to provide Garden Grove staff and legal counsel Word versions of all drafts of the loan documents, including the estoppel, intercreditor and/or subordination agreements to be negotiated among the parties thereto. In this regard, Developer acknowledges and agrees, and as promised in the Amendment, the new Garden Grove Regulatory Agreement and PLHA Covenant Agreement for the New Tamerlane Project shall be and remain a senior, nonsubordinate encumbrance against the New Tamerlane Properties for the full 55-year Affordability Period.
- (d) *Insurance*. Developer shall have provided evidence to Garden Grove that the Developer has obtained insurance policies, certificates, and additional insured or other endorsements acceptable to the Authority, the City Attorney, and City risk management staff for both Developer, its General Contractor and Subcontractors.
- **(e) Indemnities**. In addition to Section 11 herein, under the AHA Developer shall provide certain additional indemnifications, including Developer's

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **17** 

general indemnity of the Indemnitees for damage to property or injuries to persons, including accidental death (including attorneys' fees and costs) that may be caused by any acts or omissions of Developer (and any person or entity acting by or through Developer), whether such activities or performance thereof (or inaction) be by Developer or by anyone directly or indirectly employed or contracted with by Developer and whether such damage shall accrue or be discovered before or after termination of the AHA. Developer shall not be liable for property damage or bodily injury to the extent occasioned by the gross negligence or willful misconduct of Authority or City or their employees.

- **(f) Construction Security**. Developer shall have provided construction security naming and in favor of the Authority and City, which may include:
- (i) a completion guaranty from an entity (or person) with adequate capital and available liquid assets to and as the guarantor is approved by the Director and legal counsel in their sole discretion; in this regard, by way of example, the guarantor will have a Dun & Bradstreet PAYDEX score of 80 to 100; or
  - (ii) an unconditional standby letter of credit, or
- (iii) payment and performance bonds from the general contractor and subcontractors for the New Tamerlane Project, or
- (iv) some combination of any or all of (i), (ii) or (iii) above), in an amount sufficient to ensure the New Tamerlane Project will be completed, all invoices paid, and all workers paid in conformity with applicable federal and state labor laws, including Prevailing Wage Laws, and applicable Project documents and agreements, and placed in service within the time set forth in the schedule for the New Tamerlane Project as approved by Garden Grove.
- **(g)** Additional Contracts. Developer shall submit and obtain approval of Garden Grove and legal counsel (which approval shall not be unreasonably withheld, conditioned or delayed) for:
- (i) Construction Contract. the construction contract with its General Contractor and the subcontracts therefor;
- (A) construction of the substantial rehabilitation work must be competitively bid in accordance with applicable federal, state and local laws and regulations, in particular the State HCD and HUD requirements, if any.
- (ii) LPA. the limited partnership agreement ("LPA") for the limited partnership entity to be formed to own and operate the New Tamerlane Project under the AHA;
- (iii) Property Management. qualifications and experience of the property manager to operate and manage affordable housing projects comparable to the New Tamerlane Project and the property management agreement;

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **18** 

- (iv) Social Services Plan. Memorandum of Understanding for implementation of the Social Services Plan (defined below) and other contract(s), if any, other social service provider(s);
- (A) the detailed social and supportive services plan that describes the social and supportive services, goals and objective, with a detailed budget therefor ("Social Services Plan");
- (1) The Social Services Plan shall include a robust level of social services offered at the New Tamerlane Project and suitable for the residents' needs and provided by professionally trained staff. Services must include an assessment of clients' needs, link to services and verification of services obtained. The Social Services Plan must also provide clear outcome measurements related to services provided and must clearly identify if services will be provided by the Developer or by third party entity(ies);
- (2) For services to be provided by the Developer, the Social Services Plan shall clearly identify the budget and resources available for the services. For services to be provided by third party entity(ies), the Social Services Plan must include copies of the agreements or memoranda of understanding that govern provision of the services; and
- (B) The Final Budget and each annual Operating Budget shall include a line item for the Social Services Plan in an amount not less than \$24,000/year with an annual escalator of the lesser of CPI or 3% ("Social Services Fee")
- (1) Developer shall provide supportive and social services to the tenant households of the New Tamerlane Project in accordance with the AHA throughout the entire Affordability Period.
- **(v)** Marketing and Tenant Selection Plan. The marketing and tenant selection plans for the New Tamerlane Project, including Garden Grove's reasonable preferences waterfall;
- (A) Authority and Developer will implement a residency preference plan that prioritizes occupancy for families who were previously displaced by a Garden Grove entity, and who live, work or have been hired to work in Garden Grove, subject to applicable Fair Housing laws.
- **(h) Cost Savings.** Cost savings from the New Tamerlane Project, if any, and/or permanent funding sources in excess of project costs shall be used and applied to pay down the Garden Grove Loan, first toward principal then accrued interest, subject to compliance with the applicable Tax Credit Rules.
- (i) Permitted Refinancing, Sale, Transfer; Authority Due Certain Share of Net Sale or Refinancing Proceeds. Sale, transfer, and refinancing will be subject to the terms of the Garden Grove Loan and AHA.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **19** 

- **(j) Post-Closing Conditions**. The AHA will set forth terms and conditions related to the substantial rehabilitation and construction monitoring from commencement through completion, operations, financing, refinancing, transfer, management and maintenance of the New Tamerlane Project.
- **12.4 Multi-family Project**. No housing units within the New Tamerlane Project shall be restricted on the basis of age; this is not a "senior" development.
- **12.5** Affordable Housing Unit Mix; Income and Rent Levels. The Prescribed Unit Mix and allocation among the Housing Units of the New Tamerlane Properties is set forth in Exhibit B, which, as noted, is as set forth in the March 29 Proforma.
- 12.6 Non-subordinate Garden Grove Regulatory Agreement and PLHA Covenant; Affordability Period. The Housing Units at the New Tamerlane Project will be restricted as set forth herein and in the AHA for a minimum of fifty-five (55) years ("Affordability Period") and as set forth in a separate "Regulatory Agreement", and as necessary a separate "PLHA Covenant" with conditions, covenants and restrictions affecting the use, ownership, operation, management, maintenance, transfer and financing of the New Tamerlane Project at the New Tamerlane Properties. The Regulatory Agreement and PLHA Covenant will be recorded in the Official Records as senior encumbrances against the New Tamerlane Properties, and shall remain senior for the Affordability Period, and thereby all monetary liens shall be subject to and remain subordinate to the Regulatory Agreement and PLHA Covenant.
- **12.7 Affordable Rent**. The AHA will require that the Developer will not charge more and shall state in each lease agreement with a tenant that monthly rent shall be an "Affordable Rent" as applicable to the Extremely Low, Very Low and Low Income tenants for all Housing Units at the New Tamerlane Project excepting only the Manager's Unit that may be restricted to 100% AMI.
- The term "Affordable Rent" means the maximum amount of (a) out-of-pocket housing cost to be charged monthly by Developer and paid for a Housing Unit by each of the Extremely Low, Very Low, and Low Income Households. Affordable Rent will be determined and calculated pursuant to applicable provisions of the Tax Credit Rules. provided however, as to the eight (8) Housing Units funded from the LMIHAF and restricted for occupancy by Extremely Low Income households such units shall meet the requirements and definition of Affordable Rent as set forth in HSC Section 50053 in order to meet the income-targeting and compliance requirements set forth in HSC Section 34176.1. For purposes of Affordable Rent, the monthly housing payment shall mean the total of monthly payments by each tenant household of a Housing Unit, inclusive of payments attributable to Section 8 portable vouchers under the Housing Choice Voucher ("HCV") program (exclusive of PBVs, if any, awarded by Garden Grove), other rental subsidies, or other public subsidies by the Authority or any other local, state, or federal governmental agency for use and occupancy of a Housing Unit and facilities associated therewith, including a reasonable allowance for utilities for an adequate level of service.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **20** 

- (i) Developer shall accept tenants holding Section 8 portable vouchers, including existing tenants at the New Tamerlane Properties holding Section 8 portable vouchers, or other tenant-based rental assistance certificates (each a "portable voucher"); provided however, each lease for a tenant holding a portable voucher shall state that monthly rent is the Affordable Rent, not fair market rent ("FMR"), provided that such is exclusive of PBVs, if any, awarded by Garden Grove.
- 12.8 Minimum and Maximum Occupancy Standards. The minimum occupancy of the Housing Units shall not be less than one person per bedroom. The maximum occupancy of the Housing Units shall not exceed more than such number of persons as is equal to two persons per bedroom, plus one; thus: (i) for the one-bedroom Housing Units the maximum occupancy shall not exceed three (3) persons, (ii) for the two (2) bedroom Housing Units the minimum occupancy is two (2) persons and the maximum occupancy shall not exceed five (5) persons; and (iii) for the three (3) bedroom Housing Units the minimum occupancy is three (3) persons and the maximum occupancy shall not exceed seven (7) persons.
- **12.9 Developer Fee; Deferred Developer Fee.** In connection with the development of the New Tamerlane Project and subject to compliance with the Tax Credit Rules, the Developer will be entitled to a total developer fee of \$2,200,000 as listed in the March 29 Proforma in connection with the development of the New Tamerlane Project and subject to compliance with the Tax Credit Rules, the Developer will be entitled to a total developer fee of \$2,200,000 as listed in the March 29 Proforma. Receipt of a portion of the Developer Fee will be deferred ("Deferred Developer Fee"), which is estimated at \$223,332 in the March 29 Proforma.
- **12.10** Annual Monitoring Fee. Annually and concurrently with the delivery of each annual report and compliance certificate that will be required under the AHA, Developer shall pay a per unit fee with annual adjustment ("Annual Monitoring Fee") to Garden Grove that shall compensate Authority for its costs incurred to monitor Developer's compliance with the AHA.
- **12.11 Annual Financial Report**. The AHA will require Developer to submit an "Annual Financial Report", which is a certified financial statement by Developer for the New Tamerlane Project using generally accepted accounting principles ("GAAP") and as separately accounted for by Developer.

## 13. Environmental Compliance.

**13.1 Environmental Laws**. Developer shall comply "Environmental Laws" including, all applicable laws, ordinances, statutes, codes, rules, regulations, orders and decrees of the United States, the State of California, County of Orange, City of Garden Grove, or any other political subdivision, agency, or instrumentality exercising jurisdiction over the Developer, the Authority, the City or the New Tamerlane Properties, and the New Tamerlane Project.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **21** 

- **13.2 CEQA**. Developer shall comply with applicable federal and state laws and regulations affecting environmental review of the New Tamerlane Project pursuant to all, including the California Environmental Quality Act ("CEQA") and, as and if applicable, the National Environmental Protection Act ("NEPA") and approval thereof.
- (a) CEQA defines a "project" as an activity that (i) is a discretionary action by a governmental agency and (2) will either have a direct or reasonably foreseeable indirect impact on the environment. (Pub. Res. Code Section 21065.) This Award Letter is a commitment of funds to evidence TCAC's requirement that the Developer, as applicant, evidences its "enforceable financial commitment" under the Tax Credit Rules. This Award Letter is not a project as the commitment of funding will not of itself have a significant effect on the environment; and, provided however, at such time that Developer is awarded a reservation of Tax Credits, if successful, then a complete review of the New Tamerlane Project, and discretionary actions, if any, will be evaluated by the City and findings and determination will be made at such time and as a condition precedent to the Closing of Financing.
- 14. Financial Gap Analysis. This Award Letter for the Garden Grove Loan has been determined based on a "Financial Gap Analysis" of the proposed development and operation of the New Tamerlane Project, including all funding and financing sources, and the March 29 Proforma, and other supporting documentation. This Award Letter is and shall remain subject to the Award Letter Condition Precedent and the Financial Gap Analysis. After the Award Letter Condition Precedent is satisfied by Developer, Garden Grove (with its consultant and counsel) will re-review and analyze all awarded and committed funding sources for all costs of development and operation of the New Tamerlane Project. Developer shall update the March 29 Proforma and provide to Garden Grove requested supporting documentation. The Financial Gap Analysis will be conducted by the Garden Grove's economic and housing consultant to evaluate, without limitation, supportable debt (construction and permanent financing), market value of Tax Credits, amount of other governmental funding source(s), if any, tax credit investor equity, Deferred Developer Fee, and other subordinate debt, if any, and the terms therefor. Developer agrees to cooperate with Garden Grove and its agents and provide complete, truthful supporting documentation in connection with conducting the Financial Gap Analysis. Developer and Garden Grove agree to cooperate in good faith toward achieving a financially feasible New Tamerlane Project and to that end each shall provide the other and their respective agents with complete, truthful, and timely supporting documentation in connection with conducting the Financial Gap Analysis. To the extent that the Financial Gap Analysis were to show, if at all, that less than the cash subsidy of up to \$3.64M is necessary to complete the scope of substantial rehabilitation presently expected, the additional funds shall be directed and allocated to enhanced improvements and/or services at the New Tamerlane Properties.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **22** 

#### 15. Authorization to Implement Award Letter.

- **15.1 Director Authority**. By consideration and action to approve this Award Letter, the Authority and City hereby authorize Lisa Kim, City Manage and Authority Director to sign this Award Letter on behalf of the City and the Authority. Further, the Director is (and her designees are) authorized to cause to be prepared and executed the AHA, in implementation hereof, so long as the terms and provisions of the AHA and each and all implementing agreements and instruments therefor are substantially, and materially consistent, financially and legally, with this Award Letter.
- (a) Further, the Director is (and her designees are) authorized to implement the AHA and take all further actions and execute all documents referenced therein and/or necessary and appropriate to carry out the transaction contemplated by this Award Letter, and thereafter the AHA, including all exhibits, instruments and implementing agreements thereto. To the extent necessary during the implementation hereof and thereof, the Director is authorized to make technical or minor changes and interpretations of this Award Letter, and thereafter the AHA, as reasonably necessary in her/his sole and absolute discretion, to properly implement and carry out the New Tamerlane Project provided any and all such changes shall not in any manner substantially or materially affect Garden Grove's rights and obligations, or increase the value and monetary amount(s) under this Award Letter and the AHA.
- (b) In addition, the Director is (and her designees are) authorized, on behalf of Garden Grove, to sign all other documents necessary or appropriate to carry out and implement this Preliminary Award Letter, the AHA, including all exhibits thereto and including causing the issuance of warrants in implementation thereto, and to administer Garden Grove's obligations, responsibilities and duties to be performed thereunder so long as substantially and materially consistent with this Award Letter and the AHA. Any and all substantive changes, including monetary adjustments that increase the Garden Grove Loan Amount, to the terms and provisions of the AHA and implementing agreements and instruments thereto shall require the consideration and action of the Authority Board and/or City Council, as applicable.
- **16. Board Action**. The governing board of the City is the City Council and the governing board of the Garden Grove Housing Authority is comprised of the elected members of the City Council and two tenant representatives (together, "Authority Board"). The City Council and Authority Board each has reviewed Developer's requests for each component of the Garden Grove financial assistance described in this Award Letter, and on April 11, 2023 at a public meeting of the City Council and the Authority Board authorized and approved issuance of this Award Letter to evidence the enforceable financing commitment of the Garden Grove Loan Amount and related matters described herein to satisfy the requirements of the Tax Credit Rules.

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **23** 

Should you have any questions or require additional information, please contact Monica Covarrubias Senior Project Manager, Office of Economic Development, (714) 741-5788 <a href="mailto:monicac@ggcity.org">monicac@ggcity.org</a>.

Sincerely,

CITY OF GARDEN GROVE and GARDEN GROVE HOUSING AUTHORITY

Lisa Kim City Manager and Authority Director

[Developer Signature Block on Next Page]

Bill Salamandrakis, President Shawn Boyd, Chief Investment Officer April 11, 2023 Page | **24** 

# The Preliminary Award Letter to New Tamerlane, LLC is:

## **AGREED AND ACCEPTED**

this \_\_\_th day of April 2023:

# **NEW TAMERLANE, LLC,**

a California limited liability company

By Affordable Housing Access, Inc., a California nonprofit public benefit corporation, its Manager

Ву:		
Name:		
lts:		

cc: Celeste Stahl Brady, Esq., Special Counsel Omar Sandoval, Esq., City Attorney

#### Exhibit A

#### LEGAL DESCRIPTION OF NEW TAMERLANE PROPERTIES

#### 1. 12131 Tamerlane Drive; Title Prelim Parcel 8

LOT 3 OF TRACT NO. 5503, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS SHOWN ON A MAP RECORDED IN BOOK 201, PAGES 29 AND 30 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID ORANGE COUNTY, CALIFORNIA.

#### 2. 12132 Tamerlane Drive; Title Prelim Parcel 7

LOT 4 OF TRACT NO. 5503, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 201, PAGES 29 AND 30 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

EXCEPT THEREFROM ANY UNDERGROUND WATER WHICH MAY BE DEVELOPED IN, UNDER, OR UPON SAID LAND, BUT WITHOUT THE RIGHT OF SURFACE ENTRY, AS PROVIDED IN THE DEED RECORDED IN BOOK 7111, PAGES 715, OFFICIAL RECORDS.

#### 3. 12141 Tamerlane Drive; Title Prelim Parcel 9

#### Parcel 9A:

LOT 2 OF TRACT NO. 5503, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE COUNTY, STATE OF CALIFORNIA, AS SHOWN ON A MAP RECORDED IN BOOK 201 PAGES 29 AND 30 OF MISCELLANEOUS MAPS, RECORDS OF ORANGE COUNTY.

#### Parcel 9B:

THE RIGHT OF ACCESS OVER THE EAST 27 FEET OF THE WEST 47 FEET AND THE ENTIRE 12.5 FEET EXCEPT THE WEST 20 FEET OF LOT 3 OF SAID TRACT.

#### Parcel 9C:

THE RIGHT OF ACCESS OVER THE EAST 27 FEET OF THE WEST 47 FEET OF LOT 1 OF SAID TRACT.

#### 4. 12142 Tamerlane Drive; Title Prelim Parcel 15

## Parcel 15A:

LOT 5 OF TRACT NO. 5503, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 201, PAGES 29 AND 30 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

#### Parcel 15B:

THE RIGHT OF ACCESS OVER THE WEST 27 FEET OF THE EAST 47 FEET OF LOT 6 OF SAID TRACT NO. 5503

#### 5. 12161 Tamerlane Drive; Title Prelim Parcel 10

# Parcel 10A:

LOT 1 OF TRACT NO. 5503, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE COUNTY, STATE OF CALIFORNIA, AS SHOWN ON A MAP RECORDED IN BOOK 201 PAGES 29 AND 30 OF MISCELLANEOUS MAPS, RECORDS OF ORANGE COUNTY.

## Parcel 10B:

THE RIGHT OF ACCESS OVER THE EAST 27 FEET OF THE WEST 47 FEET AND THE ENTIRE 12.5 FEET EXCEPT THE WEST 20 FEET OF LOT 3 OF SAID TRACT.

#### Parcel 10C:

THE RIGHT OF ACCESS OVER THE EAST 27 FEET OF THE WEST 47 FEET AND THE ENTIRE NORTH 12.5 FEET EXCEPT THE WEST 20 FEET OF LOT 2 OF SAID TRACT.

#### 6. 12162 Tamerlane Drive: Title Prelim Parcel 6

# Parcel 6A:

LOT 6 OF TRACT NO. 5503, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE COUNTY, STATE OF CALIFORNIA, AS SHOWN ON A MAP RECORDED IN BOOK 201 PAGES 29 AND 30 OF MISCELLANEOUS MAPS, RECORDS OF ORANGE COUNTY.

EXCEPTING ALL UNDERGROUND WATER LYING BENEATH THE HEREIN DESCRIBED TRACT, BUT WITHOUT THE RIGHT OF ENTRY TO THE SURFACE THEREOF FOR THE PURPOSE OF PROCURING WATER, AS CONVEYED TO THE CITY OF GARDEN GROVE.

#### Parcel 6B:

THE RIGHT OF ACCESS OVER THE WEST 27 FEET OF THE EAST 47 FEET AND THE ENTIRE 12.5 FEET EXCEPT THE EAST 20 FEET OF LOT 5 OF SAID TRACT.

#### Parcel 6C:

THE RIGHT OF ACCESS OVER THE WEST 27 FEET OF THE EAST 47 FEET AND THE ENTIRE NORTH 12.5 FEET EXCEPT THE EAST 20 FEET OF LOT 4 OF SAID TRACT.

## 7. <u>12171 Tamerlane Drive; Title Prelim Parcel 11</u>

LOT 1 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92 PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

#### 8. 12172 Tamerlane Drive; Title Prelim Parcel 5

LOT 10 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGE 31 AND 32 MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

#### 9. 12181 Tamerlane Drive; Title Prelim Parcel 12

LOT 2 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE COUNTY, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

#### 10. 12182 Tamerlane Drive; Title Prelim Parcel 4

LOT 9 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS SHOWN ON A MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

# 11. 12201 Tamerlane Drive; Title Prelim Parcel 13

LOT 3 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

#### 12. 12202 Tamerlane Drive; Title Prelim Parcel 3

LOT 8 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID ORANGE COUNTY, CALIFORNIA.

#### 13. 12211 Tamerlane Drive; Title Prelim Parcel 14

LOT 4 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

## 14. 12212 Tamerlane Drive; Title Prelim Parcel 2

LOT 7 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID ORANGE COUNTY, CALIFORNIA.

# 15. 12222 Tamerlane Drive; Title Prelim Parcel 1

LOT 6 OF TRACT NO. 3050, IN THE CITY OF GARDEN GROVE, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 92, PAGES 31 AND 32 OF MISCELLANEOUS MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID ORANGE COUNTY, CALIFORNIA.

APN: 231-471-31; APN: 231-471-32; APN: 231-471-33; APN: 231-471-34; APN: 231-471-35; APN: 231-471-36; APN: 231-471-37; APN: 231-471-38; APN: 231-471-39; APN: 231-471-40; APN: 231-471-41; APN: 231-471-42; APN: 231-471-43; APN: 231-471-44; APN: 231-471-45

# Exhibit B Prescribed Unit Mix

This Prescribed Unit Mix is based on the allocation of funds for the new Garden Grove Loan from the following sources:

Garden Grove Loan Funding Sources									
Reset Original Loans – HOME/HUD	5,556,033								
Source									
Reset Original Loan – Former Agency	1,572,725								
20% Set-Aside Source									
Reset Original Loan – HOME Match/	1,740,573								
City General Fund Source									
New Cash Subsidy – LMIHAF Source	1,823,000								
New Cash Subsidy - PHLA Source	1,823,000								
Total Garden Grove Loan									
(new restructured loan)	\$12,520,000								
,	(rounded)								

Nonetheless, the New Tamerlane Project income standards and affordable rent must adhere to the most restrictive of the requirements imposed by various and multiple funding sources pursuant to applicable statutes and regulations, including (i) State HCD and HSC, (ii) HUD/HOME Program and HOME Final Rule, and (iii) TCAC and Tax Credit Rules. The affordable rents identified in this Exhibit B are based on the 2022 income limits published by State HCD, HUD for the HOME Program, and TCAC. By way of example and applying 2022 income and utilities allowance standards, allowable rents assume utilities allowances are \$67 per month for one-bedroom units, \$90 per month per two-bedroom units, and \$114 per month per three-bedroom units, which are to be deducted for the utilities to be paid directly by the tenants as detailed in the last table of this Exhibit B.

Under the AHA and Garden Grove Regulatory Agreement 8 of 78 Housing Units shall be covenanted based on household income and affordable rent standards set forth in HSC Section 50106 as to household income and HSC Section 50053 as to affordable rent in compliance with and in furtherance of the income targeting requirements of HSC 34176.1 ("LMIHAF Units"):

LMIHAF Units Garden Grove Regulatory Agreement	Extremely Low Income HCD/HSC 30% AMI and same complies with 20% AMI per Tax Credit Rules
1-Bedroom Units	1
2-Bedroom Units	4
3-Bedroom Units	<u>3</u>

#### **Exhibit B**

#### Page | 2

Under the AHA and Garden Grove Regulatory Agreement 41 of 78 Housing Units shall be covenanted as per PLHA requirements based on household income and affordable rent standards set forth in HSC Section 50470, *et seq.* and the Permanent Local Housing Allocation Final Guidelines ("PLHA Units"):

PHLA Units Garden Grove Regulatory Agreement	Low Income 60% AMI
1-Bedroom Units	30
2-Bedroom Units	11
3-Bedroom Units	_0
Total Units	41

Under the AHA and Garden Grove Regulatory Agreement, the affordability covenants of the Original Regulatory Agreements that will expire during the reset 55-year Affordability Period will continue in effect as to 29 of 78 Housing Units with household income and affordable rent standards of 65% AMI and "High HOME" rent. As and when such existing affordability covenants expire as of the dates summarized in the table below, each Housing Unit shall continue to be covenanted as affordable housing pursuant to the TCAC regulatory agreement.

EXISTING COVENANTS Expiration Date UNIT MIX	12131 6/30/2027	12132 6/30/2027	12172 6/30/2027	12142 1/26/1932	12211 5/8/2032	12162 2/9/1965	12172 2/9/1965	TOTALS
1-Bedroom Units	0	0	0	0	0	0	0	0
2-Bedroom Units	3	3	3	2	3	3	6	23
3-Bedroom Units	1	1	1	2	0	1	0	6
Total Units	4	4	4	4	3	4	6	29

On the next page is a table with a full summary of the unit mix showing income and rent standards for each and all funding sources, including the affordability restrictions to be set forth in the TCAC regulatory agreement.

# FULL SUMMARY OF UNIT AND AFFORDABILITY MIX NEW TAMERLANE PROPERTIES

(applying 2022 standards as to income and utilities allowances)<sup>3</sup>

	Number of Units	New TCAC Rent	LMIHAF Units HCD/HSC Rent	PHLA Units Rent	Existing High HOME Rent	Applicable Gross Rent	Utility Allowance	Applicable New Affordable Rent
New GG Covenant	7	20% AMI	ELI HCD	N/A	N/A			
1-Bdrm Units	1	\$508	\$715	N/A	N/A	\$508	\$67	<b>\$441</b>
2-Bdrm Units	4	\$610	\$804	N/A	N/A	\$610	\$90	\$520
3-Bdrm Units	2	\$704	\$893	N/A	N/A	\$704	\$114	\$590
New GG Covenant	9	40% AMI	N/A	60% PHLA	N/A			
1-Bdrm Units	0	\$1,016	N/A	\$1,524	N/A	\$1,016	\$67	<mark>\$949</mark>
2-Bdrm Units	9	\$1,220	N/A	\$1,830	N/A	\$1,220	\$90	<mark>\$1,130</mark>
3-Bdrm Units	0	\$1,409	N/A	\$2,114	N/A	\$1,409	\$114	<b>\$1,295</b>
New GG Covenant	16	50% AMI	N/A	60% PHLA	N/A			
1-Bdrm Units	16	\$1,270	N/A	\$1,524	N/A	\$1,270	\$67	<mark>\$1,203</mark>
2-Bdrm Units	0	\$1,525	N/A	\$1,830	N/A	\$1,525	\$90	<mark>\$1,435</mark>
3-Bdrm Units	0	\$1,761	N/A	\$2,114	N/A	\$1,761	\$114	<b>\$1,647</b>
New GG Covenant	16	60% AMI	N/A	60% PHLA	N/A			
1-Bdrm Units	14	\$1,524	N/A	\$1,524	N/A	\$1,524	\$67	<b>\$1,457</b>
2-Bdrm Units	2	\$1,830	N/A	\$1,830	N/A	\$1,830	\$90	\$1,740
3-Bdrm Units	0	\$2,114	N/A	\$2,114	N/A	\$2,114	\$114	\$2,000
Nove/Eviation CC					Himb			
New/Existing GG	4	000/ A BAL	FLLUCD	NI/A	High			
Covenant	1	20% AMI	ELI HCD	N/A	HOME	<b>#</b> F00	<b>C</b> 7	<b>*</b> 4 4 4
1-Bdrm Units	0	\$508	\$715	N/A	\$1,633	\$508	\$67	\$441 \$520
2-Bdrm Units	0	\$610	\$804	N/A	\$1,961	\$610	\$90	\$520
3-Bdrm Units	1	\$704	\$893	N/A	\$2,257	\$704	\$114	<b>\$590</b>
Existing GG					High			
Covenant	14	50% AMI	N/A	N/A	HOME			
1-Bdrm Units	0	\$1,270	N/A	N/A	\$1,633	\$1,270	\$67	<mark>\$1,203</mark>
2-Bd rm Units	14	\$1,525	N/A	N/A	\$1,961	\$1,525	\$90	<mark>\$1,435</mark>
3-Bdrm Units	0	\$1,761	N/A	N/A	\$2,257	\$1,761	\$114	<b>\$1,647</b>
Existing GG					High			
Covenant	11	60% AMI	N/A	N/A	HOME			
1-Bdrm Units	0	\$1,524	N/A	N/A	\$1,633	\$1,524	\$67	<mark>\$1,457</mark>
2-Bdrm Units	9	\$1,830	N/A	N/A	\$1,961	\$1,830	\$90	<mark>\$1,740</mark>
3-Bdrm Units	2	\$2,114	N/A	N/A	\$2,257	\$2,114	\$114	<b>\$2,000</b>
Existing GG					High			
Covenant	3	70% AMI			HOME			
1-Bdrm Units	0	\$1,778	N/A	N/A	\$1,633	\$1,633	\$67	<mark>\$1,566</mark>
2-Bdrm Units	0	\$2,135	N/A	N/A	\$1,961	\$1,961	\$90	<mark>\$1,871</mark>
3-Bdrm Units	3	\$2,466	N/A	N/A	\$2,257	\$2,257	\$114	<b>\$2,143</b>
Manager Unit 3-Bdrm Unit (may be restricted for manager household at	1							
100% AMI)	1							\$0

.

Subject to annual adjustment based on income limits issued by applicable governmental agency and applying applicable statutory or regulatory rent formula, with the most restrictive of the requirements to apply based on the various and multiple funding sources, including (i) State HCD and HSC, (ii) HUD/HOME Program and HOME Final Rule, and (iii) TCAC and Tax Credit Rules.

# **Exhibit C**

# March 29 Proforma

(attached)

RLANE A 9% C	,, <u>-</u>				fordable Ho				ROJECT SUM ' units plus 1 r
Non-								Ŭ	q Rehab
CT-No DE	Q							ect	N Family proj∈
		Parameter Labor							
Per Un	Amount	Permane	Uses	/ Unit	Amm.	Rate	Permanent Sour	733	Sour
\$24	\$18,798,304	Land Costs	Uses	\$84,753	35	7.00%	\$6,610,755	Perm Loan	Oddi
1	1,256,000		Permits, Fee	290,862	NA	NA	22,687,202	edit Proceeds	Tay Cr
17	13,264,128		Direct Constr	113,837	55	3.00%	8,879,321	ed Soft Loans	
1.7	15,204,120	Offsites	Direct Consti	46,744	55	3.00%	3,646,000	lew Financing	
2	1,876,413	Contingency		0	NA	NA	0,040,000	terest Income	
2	2,200,000	veloper Fee		0	NA	NA	0	rating Income	
1	1,411,328		Indirect Constr	61	NA	6.00%	4,751	Developer Fee	1050
	120,000	ent-Up Costs		01	1.42.3	0.0070	3,101	ocveroper i ee	Dololl Cd D
	279,475	Reserves	110						
3	2,622,382	ncing Costs	Fina						
	2,022,302	ariding Costs	Title						
\$53	\$41,828,030			\$536,257			\$41,828,030		
ψυυ	\$41,020,000			\$550,257			\$41,020,030		
Per Un	n Sources Amount	Constructio	Source		Notes		urce Pay in Sch Amount	So	Source
W. Miller May Arts	No North College Manager March				SEX COLUMN TO CO.	0.000 (0.	- Alberta Control Control	Dame Laur	Source
\$84,7	6,610,755		Perm Loan	_		Feb-24	\$6,610,755	Perm Loan	T O
70,9	5,537,440		ax Credit Proceeds			Feb-24	4,537,440	edit Proceeds	
113,8	8,879,321	GG Recycled Soft Loans			Sep-24 50% Comp. May-25 Lease up		1,000,000	edit Proceeds	
233,9	18,249,300		Construction Loan				12,262,321	edit Proceeds	
32,7	2,551,213		Deferred Costs			Sep-25	4,537,440	edit Proceeds	
						Dec-25	350,000	edit Proceeds	
reac o	41,828,030	Totals				Feb-24	8,879,321	ed Soft Loans	
\$536,2	, , , , , , , , , , , , , , , , , , , ,	l otals  Bedroom Mix/			Sep-25 Convert		3,646,000	lew Financing	GGIN
Avg. Re	% of Units	Quantity	Bedrooms						
			0						
1,2	40%	31	1						
1,3	49%	38	2						
1,5	10%	8	3						
			4+						
	Expenses	Operating I				е	Rent Schedul		
Per Un	mount		Expense	til.	DESCRIPTION OF THE PARTY OF THE	AMI	Bedrooms	Quantity	alculation
	46,800	Management		\$0	\$0	100%	3	1	MGR
	32,020	dministration		67	441	20%	1	1	ELI HCD
	225,000	s & Benefits	74.000.000.000	90	520	20%	2	4	ELI HCD
	122,380	Maintenance	N	114	590	20%	3	2	ELI HCD
	88,000	Utilities		114	590	20%	3	1	I/H-HOME
	30,000	Insurance		90	1,130	40%	2	9	0% PHLA
	13,500	Taxes		67	1,203	50%	1	16	0% PHLA
	30,000	Services		67	1,457	60%	1	14	0% PHLA
	23,400	Reserves		90	1,740	60%	2	2	0% PHLA
	0	Fees	·	90	1,435	50%	2	14	H-HOME
\$	\$611,100	Totals		114	2,000	60%	3	2	H-HOME
tions	Assump	22377	Assumptio	90	1,740	60%	2	9	H-HOME
20	Con. Length	40.21%	TCAC Tiebreaker	114	2,143	70%	3	3	H-HOME
2	CL Closing:	0.00	Site (acres)						
	Est. Completion		Debt Cov. Ratio						
18,24	Con. Loan	5.0%	Vacancy Factor						
10,24	Con. Int. Rate								

USES, EXPENSES AND CREDIT	Affordable Housing Access, Inc	TAMERLANE APTS.
77 units plus 1 mgr. unit		9% Credits
Acq Rehab		Non-Rural
PW Family project		QCT-No DDA-No

Operating Expenses	AND PARTIES AND AND			The second secon	AND DATE OF THE PARTY OF THE PA	Developmen	***************************************
on Amount Per Un	iption	Descri	Per Unit	Acq. Basis	NC. Basis	Amount	Description
anagement \$46,800 \$	y Management	Property	\$237,179	\$12,500,000	\$0	\$18,500,000	Acquisition Cost
Marketing 7,020	Marketing		128	0	0	10,000	Appraisals
Audit 12,000	Audit		3,696	0	0	288,304	Birdge Loan Fees
Legal 5,000	Legal		5,205	0	406,000	406,000	<b>Building Fees &amp; Permits</b>
e Expenses 8,000	ffice Expenses	Office Expenses		0	850,000	850,000	Architectural & Engineering
te Manager 80,000 1,	On-site Manager		5,000	0	390,000	390,000	Landscaping & Irrigation
nt Manager 40,000	stant Manager	Assis	7,692	0	600,000	600,000	Property Improvements
Personnel 60,000	nce Personnel	Maintenan	135,000	0	10,530,000	10,530,000	Residential Construction
ayroll Taxes 15,000	Payroll Taxes		8,862	0	691,200	691,200	General Conditions
Insurance 15,000	Insurance		11,815	0	921,600	921,600	Contractor's Overhead & Profit
mpensation 15,000	Compensation	Workers C	1,684	0	131,328	131,328	Performance Bond
Supplies 45,000	Supplies		17,005	0	1,326,413	1,326,413	Construction Contingency
irs Contract 35,000	epairs Contract	Rep	28,205	0	2,200,000	2,200,000	Developer Fee
Pest Control 14,000	Pest Control		3,205	0	250,000	250,000	Consulting
ds Contract 20,000	ounds Contract	Grou	3,205	0	250,000	250,000	Construction Manager
ior Painting 8,380	nterior Painting	Int	1,684	0	131,328	131,328	Builders Risk Insurance
sh Removal 18,000	rash Removal	Tr	1,026	0	60,000	80,000	Accounting
Electricity 14,000	Electricity		1,282	0	55,000	100,000	Legal Fees
ter & Sewer 48,000	Nater & Sewer	V	7,500	0	585,000	585,000	Relocation, Temporary
Gas 8,000	Gas		192	0	15,000	15,000	Market Study
_iability Ins. 30,000	& Liability Ins.	Property 8	7,051	0	275,000	550,000	Project Contingency
	ixes & License	A	641	0	0	50,000	Marketing & Advertising
state Taxes 11,700	I Estate Taxes	Real Estate Taxes		0	0	279,475	Capitalized Operating Reserve
	Social Services		897	0	70,000	70,000	Common Area Furnishings
nt Reserves 23,400	Replacement Reserves		27,379	0	883,864	2,135,537	Construction Period Interest
			2,981	0	96,225	232,493	Construction Loan Fees
			848	0	0	66,108	Permanent Loan Fees
			1,644	0	0	128,245	TCAC Fees
Total \$611,100 \$7,	Total	*	769	0	25,000	60,000	Title and Recording
nstruction Loan to Cost	Construction I						
uction Loan 18,249,300	struction Loan	Cons					
Project Cost 41,828,030 = 43.63	al Project Cost	Tota					
0% LTC by 15,213,123	er 80% LTC by	Under					
Fax Credit Calculation	Tour Consults C						
	9% Federal						
	20,742,958	Eligible Basis					
0 0		Excluded					
		Unadjusted					
41,520,888		Basis Limit					
100% 100%		Boost					
		Adjusted					
		Applicable					
		Qualified					
0 0		Reduction					
		Adj. Qualified					
		N ROLL BARREST STATE	· ·				
9.00% 4.00% 30.0	CONTRACTOR SANCTOR	Rate Factor					
2,366,866 500,000		Annual Credits					
23,668,660 State Credits 3,213,		Federal Credits					
0.85		Credit Price					
		Proceeds Total	\$536,257	\$12,500,000	\$20.742.958	\$41,828,030	Totals

# Exhibit C Page | 4

CASH FLOW YR 1-10			Affor	dable Hous	ing Access,	Inc			TAMERLA	ANE APTS.
77 units plus 1 mgr. unit										9% Credits
Acq Rehab										Non-Rural
PW Family project									QCT-I	No DDA-No
Year	1	2	3	4	5	6	7	8	9	10
Rental Income	1,245,206	1,276,337	1,308,245	1,340,951	1,374,475	1,408,837	1,444,058	1,480,159	1,517,163	1,555,092
Other Income	11,550	11,839	12,135	12,438	12,749	13,068	13,394	13,729	14,073	14,424
Vacancy Loss	62,838	64,409	66,019	67,669	69,361	71,095	72,873	74,694	76,562	78,476
Adjusted Gross Income	1,193,919	1,223,767	1,254,361	1,285,720	1,317,863	1,350,809	1,384,580	1,419,194	1,454,674	1,491,041
Standard Expenses	544.200	563.247	582.961	603.364	624,482	646,339	668.961	692.374	716.607	741.689
Property Taxes	13,500	13,770	14.045	14,326	14,613	14,905	15,203	15,507	15,817	16,134
Supportive Services	30.000	30,750	31,519	32,307	33,114	33,942	34,791	35,661	36,552	37,466
Replacement Reserves	23,400	23,634	23,870	24,109	24,350	24,594	24,840	25,088	25,339	25,592
Total Expenses	611,100	631,401	652,395	674,106	696,559	719,780	743,794	768,630	794,316	820,881
Total Expenses	011,100	031,401	002,090	074,100	030,003	7 19,700	143,134	700,030	734,310	020,001
Perm Debt Service	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799
Total Debt Service	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799
Operating Reserve Balance	279,475	279,475	279,475	279,475	279,475	279,475	279,475	279,475	279,475	279,475
Draws on Reserves	0	0	0	0	0	0	0	0	0	0
Net Operating Income	582,819	592,366	601,966	611,613	621,303	631,029	640,785	650,564	660,358	670,160
Debt Service Coverage	1.15	1.17	1.19	1.21	1.23	1.25	1.26	1.28	1.30	1.32
Cash after Exp & DS	76,020	85,567	95,167	104,815	114,505	124,231	133,986	143,765	153,559	163,361
LP Fee Balance	0	0	0	0	0	0	0	0	0	0
LP Fee Due	5.000	5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524
LP Fee Paid	5,000	5, 150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524
Cash Flow	71.020	80.417	89.862	99,351	108,877	118,434	128,016	137,616	147.225	156.837
Oudit 1 low	7 1,020	00,417	00,002	33,001	100,077	1 10,704	120,010	107,010	177,220	100,007
Deferred Developer Fee	4,751	0	0	0	0	0	0	0	0	C
Dev. Fee Payments	4,751	0	0	0	0	0	0	0	0	0
Cash Flow	66,268	80,417	89,862	99,351	108,877	118,434	128,016	137,616	147,225	156,837

Year	1 7	2 3	4	5	6	7	8	9	10
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# Exhibit C Page | 5

77 units plus 1 mgr. unit Acq Rehab PW Family project  Year Rental Income	11 1,593,969	12								9% Credits Non-Rural		
PW Family project Year	25.65	12							0.07.1			
Year	25.65	12							OOT N			
1/0/07/1	25.65	12							QC1-I	No DDA-No		
1/0/07/1	25.65	12										
1/0/07/1	25.65	42	Cash Flow									
Rental Income	1 503 060	12	13	14	15	16	17	18	19	20		
	1,000,000	1,633,819	1,674,664	1,716,531	1,759,444	1,803,430	1,848,516	1,894,729	1,942,097	1,990,649		
Other Income	14,785	15,155	15,533	15,922	16,320	16,728	17,146	17,575	18,014	18,464		
Vacancy Loss	80,438	82,449	84,510	86,623	88,788	91,008	93,283	95,615	98,006	100,456		
Adjusted Gross Income	1,528,317	1,566,525	1,605,688	1,645,830	1,686,976	1,729,150	1,772,379	1,816,688	1,862,106	1,908,658		
Claudard Evansas	767.648	704 F4C	822.324	851,105	880.894	911.725	943.635	976.662	1.010.846	1.046.225		
Standard Expenses	16.456	794,516 16.786	17.121		17.813	18.169	18.533	18.903	19.281	1,046,225		
Property Taxes				17,464		,						
Supportive Services	38,403	39,363	40,347	41,355	42,389	43,449	44,535	45,649	46,790	47,960		
Replacement Reserves	25,848	26,107	26,368	26,631	26,898	27,167	27,438	27,713	27,990	28,270		
Total Expenses	848,355	876,770	906,159	936,555	967,993	1,000,510	1,034,141	1,068,927	1,104,907	1,142,121		
Perm Debt Service	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799		
Total Debt Service	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799	506,799		
Operating Reserve Balance	279,475	279,475	279,475	279,475	279,475	279,475	279,475	279,475	279.475	279,475		
Draws on Reserves	0	0	0	0	0	0	0	0	0	0		
Braws on resources	J	•	J	v	U	J		J	J			
Net Operating Income	679,962	689,754	699,529	709,275	718,982	728,640	738,238	747,761	757,199	766,537		
Debt Service Coverage	1.34	1.36	1.38	1.40	1.42	1.44	1.46	1.48	1.49	1.51		
Cash after Exp & DS	173,163	182,956	192,730	202,476	212,183	221,842	231,439	240,963	250,400	259,738		
155 51			•		•			•	•			
LP Fee Balance	0	0	0	0	0	0	0	0	0	0		
LP Fee Due	6,720	6,921	7,129	7,343	7,563	7,790	8,024	8,264	8,512	8,768		
LP Fee Paid	6,720	6,921	7,129	7,343	7,563	7,790	8,024	8,264	8,512	8,768		
Cash Flow	166,443	176,034	185,601	195,133	204,621	214,052	223,415	232,698	241,888	250,970		
Deferred Developer Fee	0	0	0	0	0	0	0	0	0	0		
Dev. Fee Payments	0	0	0	0	0	0	0	0	0	0		
Cash Flow	166.443	176,034	185.601	195,133	204,621	214,052	223,415	232,698	241,888	250,970		

Year	11	12	13	14	15	16	17	18	19	20
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# **Proposed Site Plan for New Tamerlane Project**

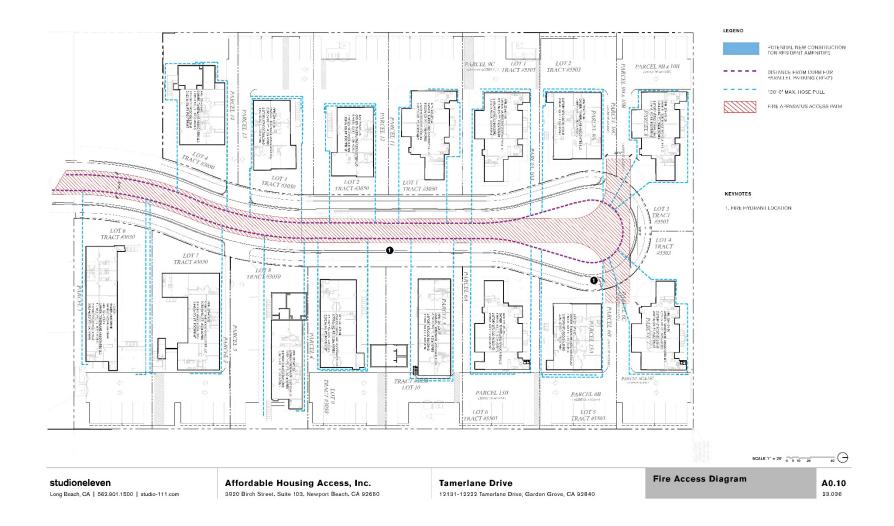
(attached)

# Page | 2



# Page | 3





# Page | 5

