



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076  
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Fleet@NationalAutoFleetGroup.com

August 22, 2022

Mr. Steve Sudduth  
City of Garden Grove  
13802 New Hope St  
Garden Grove, Ca 92843  
Delivery Via Email

Dear Mr. Sudduth,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at Garden Grove, new/unused 2023 Ford Explorer (K7B) Base RWD responding to your requirement with the attached specifications for \$ 35,417.00 plus State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 091521-NAF. Units to be all White

	One unit MSRP	Selling Price	Total Savings	Extended units (3)	Total Savings
2023 Ford Explorer K7B Base RWD	38,365.00	35,417.00	7.68%	106,251.00	8,844.00
Sub Total		35,417.00		106,251.00	
Sales Tax		3,098.99		9,296.96	
Tire Tax		8.75		26.25	
Transport		95.00		285.00	
Total		38,619.74		115,859.21	

Terms are net 30 days.

Delivery 120-150 Days ARO

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

Kevin Buzzard  
National Law Enforcement Sales Manager  
National Auto Fleet Group  
Wondries Fleet Group  
626-457-5590 O / 714-264-1867 C / [Buzzard5150@gmail.com](mailto:Buzzard5150@gmail.com)



Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD



## National Auto Fleet Group

### Prepared By:

Kevin Buzzard  
National Auto Fleet Group  
626-457-5590 OFC  
Buzzard5150@gmail.com

Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (  Complete )

### Selected Model and Options

#### MODEL

CODE	MODEL
K7B	2023 Ford Explorer Base RWD

#### COLORS

CODE	DESCRIPTION
YZ	Oxford White

#### ENGINE

CODE	DESCRIPTION
99H	Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)

#### TRANSMISSION

CODE	DESCRIPTION
44T	Transmission: 10-Speed Automatic (STD)

#### OPTION PACKAGE

CODE	DESCRIPTION
100A	Equipment Group 100A

#### PRIMARY PAINT

CODE	DESCRIPTION
YZ	Oxford White

#### SEAT TYPE

CODE	DESCRIPTION
7N	Sandstone, Cloth Captain's Chairs -inc: 8-way power driver's seat w/power function for tilt and recline, 4-way manual front passenger seat w/fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints

#### ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION
52X	Auto Start-Stop Removal *CREDIT*

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (  Complete )

**ADDITIONAL EQUIPMENT - EXTERIOR**


CODE	DESCRIPTION
153	Front License Plate Bracket

**ADDITIONAL EQUIPMENT - INTERIOR**

CODE	DESCRIPTION
16A	Front & Second Row Floor Liners (16A) -inc: Deletes standard black carpet floor mats

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**Options Total**

Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (  Complete )

## Standard Equipment

### Mechanical

Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)

Transmission: 10-Speed Automatic (STD)

3.58 Non-Limited-Slip Rear Axle Ratio

50 State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.

Transmission w/Driver Selectable Mode

Rear-Wheel Drive

Battery w/Run Down Protection

Regenerative Alternator

Towing Equipment -inc: Trailer Sway Control

GVWR: TBD

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Speed-Sensing Steering

17.9 Gal. Fuel Tank

Quasi-Dual Stainless Steel Exhaust

Strut Front Suspension w/Coil Springs

Multi-Link Rear Suspension w/Coil Springs

4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

### Exterior

Wheels: 18" 5-Spoke Silver-Painted Aluminum

Tires: P255/65R18 AS BSW -inc: mini spare

Steel Spare Wheel

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper

Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

Black Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim, Black Front Windshield Trim and Black Rear Window Trim

Black Door Handles

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### Exterior

Black Power Side Mirrors w/Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Power Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Autolamp Auto On/Off Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off

LED Brakelights

Headlights-Automatic Highbeams

### Entertainment

Radio w/Seek-Scan, Clock, Steering Wheel Controls and Internal Memory

Radio: AM/FM Stereo -inc: MP3 capability, 6 speakers, speed-compensated volume and SiriusXM w/a 3 month prepaid subscription, Service is not available in Alaska and Hawaii, All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates, Fees and taxes apply, See the SiriusXM Customer Agreement & Privacy Policy at <https://www.siriusxm.com/> [www.siriusxm.com](http://www.siriusxm.com/) for full terms and how to cancel, which includes online methods or calling 1-866-635-2349, Available in the 48 contiguous United States, D.C, and Puerto Rico (w/coverage limits and capable receiver), Visit <http://www.siriusxm.com/FAQS> for most current service area information, Availability of some services and features is subject to device capabilities and location restrictions, All fees, content and features are subject to change, SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries

Streaming Audio

Integrated Roof Antenna

SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub,

Bluetooth Wireless Phone Connectivity

2 LCD Monitors In The Front

### Interior

Bucket Front Seats w/Cloth Back Material

Driver Seat

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (  Complete )

## Interior

Passenger Seat

35-30-35 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Cloth Rear Seat w/Manual Fore/Aft

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Oil Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Fixed 50-50 Bench Cloth 3rd Row Seat Front, Manual Fold Into Floor, 2 Manual and Adjustable Head Restraints

Front Cupholder

Rear Cupholder

Compass

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Voice Activated Dual Zone Front Automatic Air Conditioning

Rear HVAC w/Separate Controls

HVAC -inc: Underseat Ducts and Headliner/Pillar Ducts

Locking Glove Box

Driver Foot Rest

Interior Trim -inc: Metal-Look/Piano Black Instrument Panel Insert, Metal-Look/Piano Black Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents

Full Cloth Headliner

Cloth Door Trim Insert

Cloth Captain's Chairs -inc: 8-way power driver's seat w/power function for tilt and recline, 4-way manual front passenger seat w/fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 5 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats

Carpet Floor Trim

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (  Complete )

### Interior

Trunk/Hatch Auto-Latch

Cargo Area Concealed Storage

Cargo Space Lights

FOB Controls -inc: Cargo Access

Smart Device Remote Engine Start

FordPass Connect -inc: 4G LTE Wi-Fi hotspot connects up to 10 devices w/wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features, To activate, go to [www.att.com/ford](http://www.att.com/ford), remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App, and Complimentary Connected Services are required for remote features (see FordPass terms for details), Connected Service and features depend on compatible AT&T network availability, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Connected services excludes Wi-Fi hotspot.), Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts, Device enables telematics services through Ford or authorized providers, Activate at [www.fleet.ford.com](http://www.fleet.ford.com) or call 833-FCS-Ford, (833-327-3673)

Driver / Passenger And Rear Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Systems Monitor

Trip Computer

Outside Temp Gauge

Analog Appearance

Manual Adjustable Rear Head Restraints

Front Center Armrest

2 Seatback Storage Pockets

Securilock Anti-Theft Ignition (pats) Immobilizer

5 12V DC Power Outlets

Air Filtration

### Safety-Mechanical

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

### Safety-Exterior

Side Impact Beams

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**Safety-Interior**

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Reverse Sensing System Rear Parking Sensors

Ford Co-Pilot360 - BLIS (Blind Spot Information System) Blind Spot

Ford Co-Pilot360 - Pre-Collision Assist with Pedestrian Detection and Cross-Traffic Alert

Lane Keeping Alert Lane Keeping Assist

Lane Keeping Alert Lane Departure Warning

Collision Mitigation-Front

Driver Monitoring-Alert

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags

Airbag Occupancy Sensor

Driver And Passenger Knee Airbag

Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (  Complete )

## Window Sticker

### SUMMARY

[Fleet] 2023 Ford Explorer (K7B) Base RWD

MSRP:\$36,760.00

Interior:Sandstone, Cloth Captain's Chairs

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 2.3L EcoBoost I-4

Transmission: 10-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
K7B	[Fleet] 2023 Ford Explorer (K7B) Base RWD	\$36,760.00
<b>OPTIONS</b>		
100A	Equipment Group 100A	\$0.00
153	Front License Plate Bracket	\$0.00
16A	Front & Second Row Floor Liners (16A)	\$160.00
44T	Transmission: 10-Speed Automatic	\$0.00
52X	Auto Start-Stop Removal	(\$50.00)
7N	Sandstone, Cloth Captain's Chairs	\$0.00
99H	Engine: 2.3L EcoBoost I-4	\$0.00
YZ	Oxford White	\$0.00
<b>SUBTOTAL</b>		<b>\$36,870.00</b>
Adjustments Total		\$0.00
Destination Charge		\$1,495.00
<b>TOTAL PRICE</b>		<b>\$38,365.00</b>

### FUEL ECONOMY

Est City:21 (2022) MPG

Est Highway:28 (2022) MPG

Est Highway Cruising Range:501.20 mi

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