#### Q-277834-44209.797CM

Issued: 01/13/2021



Quote Expiration: 02/28/2021

Account Number: 107488

Payment Terms: Net 30 Delivery Method: Fedex - Ground



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States Phone: (800) 978-2737

#### SHIP TO

Ray Bex Garden Grove Police Dept. - CA 11301 Acacia Parkway Garden Grove, CA 92840 US

#### **BILL TO**

Garden Grove Police Dept. - CA P. O. Box 3070 Garden Grove, CA 92840 US

#### SALES REPRESENTATIVE

Chris Morton Phone: (206) 310-6165 Email: cmorton@axon.com

#### Fax:

Ray Bex Phone: (714) 313-8347 Email: rayb@ggcity.org

PRIMARY CONTACT

#### Year 1- TAP Refresh (#00021498)

1041 1 17	AF Reliesii (#00021430)	_				
Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		120	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		27	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		132	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		120	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	120	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	27	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		27	0.00	0.00	0.00
Services						
85144	AXON STARTER		1	2,750.00	0.00	0.00
					Subtotal	0.00
				E	stimated Shipping	0.00
					Estimated Tax	0.00
					Total	0.00

#### Year 1 - Unlimited 7+

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)			
Axon Plans	Axon Plans & Packages								
73687	EVIDENCE.COM VIEWER LICENSE	60	1	0.00	0.00	0.00			

Year 1 - Unlimited 7+ (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans 8	& Packages (Continued)					
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	120	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	120	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	6,000	0.00	0.00	0.00
73680	RESPOND DEVICE PLUS LICENSE	60	120	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	120	0.00	0.00	0.00
73739	PERFORMANCE LICENSE	60	120	0.00	0.00	0.00
73698	CITIZEN FOR COMMUNITIES 51-150 SWORN AGENCY-WIDE LICENSE	60	1	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	120	0.00	0.00	0.00
73738	REDACTION ASSISTANT 51-150 SWORN AGENCY-WIDE LICENSE	60	1	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	39	0.00	0.00	0.00
73891	RECORDS LICENSE, NON-SWORN	60	30	0.00	0.00	0.00
50300	AXON DISPATCH LICENSE	60	177	0.00	0.00	0.00
50302	AXON DISPATCH LICENSE PAYMENT	12	177	600.00	600.00	106,200.00
Hardware					<u>'</u>	
73202	AXON BODY 3 - NA10		10	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		11	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		10	0.00	0.00	0.00
Other						
2020 Unlimited 7+ 5 YEAR BUNDLE	Unlimited 7+ 5 YEAR BUNDLE	60	120	0.00	0.00	0.00
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	120	2,028.00	1,517.47	182,096.40
Not Eligible/Cust omer Declined Channel Services	Not Eligible/Customer Declined Channel Services		120	0.00	0.00	0.00

## Year 1 - Unlimited 7+ (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Contin	nued)					
Auto Tagging / Performance Implementati on Not Requ	Auto Tagging / Performance Implementation Not Required		120	0.00	0.00	0.00
Evidence.co m Channel Services SMA Not Required	Evidence.com Channel Services SMA Not Required		120	0.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	39	348.00	348.00	13,572.00
					Subtotal	301,868.40
					Estimated Tax	15,933.42
					Total	317,801.82

#### Year 1 - IR

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans</b>	& Packages					
50071	AXON STREAMING SERVER LICENSE (PER SERVER)		4	1,750.00	1,750.00	7,000.00
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT		12	1,188.00	1,188.00	14,256.00
50070	AXON CLIENT SOFTWARE (EACH CLIENT AND TOUCH PANEL)		6	1,500.00	1,000.00	6,000.00
Hardware					<u>'</u>	
50118	LOUROE MICROPHONE		12	196.50	196.50	2,358.00
74062	INTERVIEW ROOM 5 YR EXTENDED WARRANTY		6	1,297.00	1,297.00	7,782.00
50218	AXIS F41 COVERT MAIN UNIT - NON SER		12	595.00	595.00	7,140.00
74116	INTERVIEW COVERT ENCLOSURE - AV WALL PLATE, FLUSH MOUNTED		6	121.00	121.00	726.00
50114	COVERT CAMERA, SENSOR UNIT		12	370.00	370.00	4,440.00
74059	MOTION SENSOR ENCLOSURE – COVERT CAMERA		6	135.00	135.00	810.00
50268	TOUCH PANEL		4	1,600.00	0.00	0.00
74056	WALL MOUNT		4	64.00	0.00	0.00

#### Year 1 - IR (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85170	INTERVIEW ROOM, INSTALL AND SETUP		6	2,500.00	0.00	0.00
					Subtotal	50,512.00
				Estimated Tax	2,491.49	
					Total	53,003.49

#### Year 1 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages					
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	55	1,548.00	1,548.00	85,140.00
Hardware						
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	60	55	0.00	0.00	0.00
Other						
87050	FLEET VIEW XL ACCESS LICENSE	60	55	0.00	0.00	0.00
					Subtotal	85,140.00
					Estimated Tax	7,449.75
					Total	92,589.75

#### Year 1 - DRS Go Live

ltem	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85159	PROFESSIONAL SERVICES MILESTONE PAYMENT: DISPATCH		1	500.00	32,600.00	32,600.00
73896	STANDARDS SERVICE, BASIC		1	10,000.00	10,000.00	10,000.00
85157	PROFESSIONAL SERVICES MILESTONE PAYMENT: RECORDS		1	500.00	32,600.00	32,600.00
					Subtotal	75,200.00
					Estimated Tax	0.00
					Total	75,200.00

#### **Spares**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		4	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		4	0.00	0.00	0.00

## Spares (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (C	Continued)					
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		4	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	AB3 CAMERA TAP WARRANTY 60 4 0.	4	0.00	0.00	0.00
				Subtotal	0.00	
				Estimated Tax	0.00	
					Total	0.00

#### Year 2- Unlimited 7+

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
50302	AXON DISPATCH LICENSE PAYMENT	12	177	600.00	600.00	106,200.00
Other						
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	120	2,028.00	1,828.00	219,360.00
73833	AXON RECORDS FULL PAYMENT	12	39	348.00	348.00	13,572.00
					Subtotal	339,132.00
					Estimated Tax	19,194.00
					Total	358,326.00

#### Year 2 - IR

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages					
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT		12	1,188.00	1,188.00	14,256.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	350.00	1,400.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT		6	300.00	200.00	1,200.00
					Subtotal	16,856.00
					Estimated Tax	0.00
					Total	16,856.00

#### Year 2 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	55	1,548.00	1,548.00	85,140.00
					Subtotal	85,140.00
					Estimated Tax	7,449.75
					Total	92,589.75

#### **Year 2 - DRS Payment Milestone 2**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85159	PROFESSIONAL SERVICES MILESTONE PAYMENT: DISPATCH		1	500.00	32,600.00	32,600.00
85157	PROFESSIONAL SERVICES MILESTONE PAYMENT: RECORDS		1	500.00	32,600.00	32,600.00
					Subtotal	65,200.00
					Estimated Tax	0.00
					Total	65,200.00

#### Year 3- Unlimited 7+

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
50302	AXON DISPATCH LICENSE PAYMENT	12	177	600.00	600.00	106,200.00
Other						
73309	AXON CAMERA REFRESH ONE		120	0.00	0.00	0.00
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	120	2,028.00	2,028.00	243,360.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		27	0.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	39	348.00	348.00	13,572.00
					Subtotal	363,132.00
					Estimated Tax	21,294.00
					Total	384,426.00

#### Year 3 - IR

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages					
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT		12	1,188.00	1,188.00	14,256.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	350.00	1,400.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT		6	300.00	200.00	1,200.00
					Subtotal	16,856.00
					Estimated Tax	0.00
					Total	16,856.00

#### Year 3 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages					
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	55	1,548.00	1,548.00	85,140.00
					Subtotal	85,140.00
					Estimated Tax	7,449.75
					Total	92,589.75

#### Year 3 - DRS Payment Milestone 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85159	PROFESSIONAL SERVICES MILESTONE PAYMENT: DISPATCH		1	500.00	32,600.00	32,600.00
85157	PROFESSIONAL SERVICES MILESTONE PAYMENT: RECORDS		1	500.00	32,600.00	32,600.00
					Subtotal	65,200.00
					Estimated Tax	0.00
					Total	65,200.00

#### Year 4- Unlimited 7+

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
50302	AXON DISPATCH LICENSE PAYMENT	12	177	600.00	600.00	106,200.00
Other						
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	120	2,028.00	2,028.00	243,360.00
73833	AXON RECORDS FULL PAYMENT	12	39	348.00	348.00	13,572.00
					Subtotal	363,132.00
					Estimated Tax	21,294.00
					Total	384,426.00

#### Year 4 - IR

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT		12	1,188.00	1,188.00	14,256.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	350.00	1,400.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT		6	300.00	200.00	1,200.00
					Subtotal	16,856.00
					Estimated Tax	0.00
					Total	16,856.00

#### Year 4 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	3	55	387.00	387.00	21,285.00
Hardware						
80215	FLEET EVIDENCE.COM UNLIMITED STORAGE PAYMENT	9	55	306.00	306.00	16,830.00
Other						
87051	FLEET VIEW XL LICENSE PAYMENT	9	55	261.00	261.00	14,355.00

## Year 4 - Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Cont	inued)					
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		55	0.00	0.00	0.00
					Subtotal	52,470.00
					Estimated Tax	3,335.07
					Total	55,805.07

#### Year 4 - DRS Payment Milestone 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85159	PROFESSIONAL SERVICES MILESTONE PAYMENT: DISPATCH		1	500.00	32,600.00	32,600.00
85157	PROFESSIONAL SERVICES MILESTONE PAYMENT: RECORDS		1	500.00	32,600.00	32,600.00
					Subtotal	65,200.00
					Estimated Tax	0.00
					Total	65,200.00

#### Year 5- Unlimited 7+

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	s & Packages					
50302	AXON DISPATCH LICENSE PAYMENT	12	177	600.00	600.00	106,200.00
Other						
73310	AXON CAMERA REFRESH TWO		120	0.00	0.00	0.00
20410	2020 - UNLIMITED 7 + PAYMENT YEARS 1-5	12	120	2,028.00	2,028.00	243,360.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		27	0.00	0.00	0.00
73833	AXON RECORDS FULL PAYMENT	12	39	348.00	348.00	13,572.00
					Subtotal	363,132.00
					Estimated Tax	21,294.00
					Total	384,426.00

#### Year 5 - IR

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT		12	1,188.00	1,188.00	14,256.00

#### Year 5 - IR (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans</b>	& Packages (Continued)					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT		4	350.00	350.00	1,400.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT		6	300.00	200.00	1,200.00
					Subtotal	16,856.00
					Estimated Tax	0.00
					Total	16,856.00

#### Year 5 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80215	FLEET EVIDENCE.COM UNLIMITED STORAGE PAYMENT	12	55	408.00	408.00	22,440.00
Other					·	
87051	FLEET VIEW XL LICENSE PAYMENT	12	55	348.00	348.00	19,140.00
					Subtotal	41,580.00
					Estimated Tax	1,963.50
					Total	43,543.50

#### **Year 5 - DRS Payment Milestone 5**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
85159	PROFESSIONAL SERVICES MILESTONE PAYMENT: DISPATCH		1	500.00	32,600.00	32,600.00
85157	PROFESSIONAL SERVICES MILESTONE PAYMENT: RECORDS		1	500.00	32,600.00	32,600.00
					Subtotal	65,200.00
					Estimated Tax	0.00
					Total	65,200.00

Grand Total 2,662,951.13



# **Summary of Payments**

Payment	Amount (USD)
Year 1- TAP Refresh (#00021498)	0.00
Year 1 - Unlimited 7+	317,801.82
Year 1 - IR	53,003.49
Year 1 - Fleet	92,589.75
Year 1 - DRS Go Live	75,200.00
Spares	0.00
Year 2- Unlimited 7+	358,326.00
Year 2 - IR	16,856.00
Year 2 - Fleet	92,589.75
Year 2 - DRS Payment Milestone 2	65,200.00



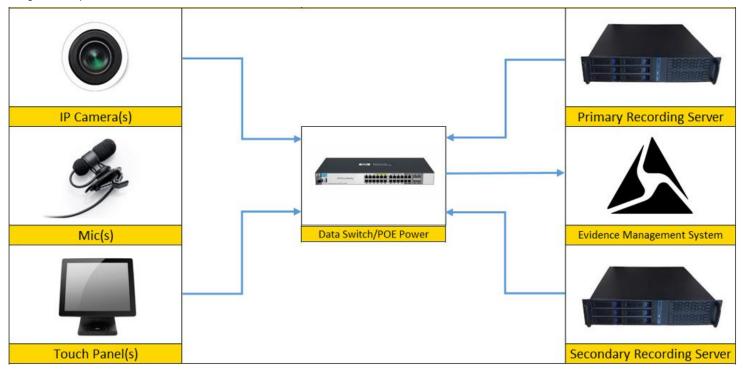
# **Summary of Payments (Continued)**

Payment	Amount (USD)
Year 3- Unlimited 7+	384,426.00
Year 3 - IR	16,856.00
Year 3 - Fleet	92,589.75
Year 3 - DRS Payment Milestone 3	65,200.00
Year 4- Unlimited 7+	384,426.00
Year 4 - IR	16,856.00
Year 4 - Fleet	55,805.07
Year 4 - DRS Payment Milestone 4	65,200.00
Year 5- Unlimited 7+	384,426.00
Year 5 - IR	16,856.00
Year 5 - Fleet	43,543.50
Year 5 - DRS Payment Milestone 5	65,200.00
Grand Total	2,662,951.13

STATEMENT OF WO	ORK & CONFIGURATION DOCUMENT	
Axon Interview Recording	ng Platform	
This document details a proposed	system design	
Agency Created For: Garde	en Grove Police Dept CA	
Sold By:	Chris Morton	
Designed By:	Jason South	
	Axon Professional Services	
Customer Contact:  Target Install Date:	•	

#### **AXON INTERVIEW RECORDING PLATFORM**

This image is intended to be a general visual of how Interview Room is configured. Please read through the SOW for configuration specific to this deal.



#### **AXON-PROVIDED HARDWARE SUMMARY**

The following section offers a broad summary of the Axon-provided hardware needed to configure this order. With the exception of server quantities, QUANTITIES DO NOT REFLECT CUSTOMER-PROVIDED ITEMS.

Total Camera Configurations					
12	Camera(s)	<u>Locations</u>	# Rooms		
12 12	Covert Enclosure(s) Microphone(s) Injector(s)	Headquarters Special Services	2		
Total Switches					
0	POE Switch(es)				
Total Servers					
4	4 Server(s) (customer-provided virtual servers)				
Total Touch Pane	Total Touch Panels				
6	6 Touch Panel(s) (4 physical touch panels, 2 virtual kiosk on customer provided PCs)				
4	4 Wall Mount(s)				
Total Camera Cor	figurations				
0	I/O Box(es)				

#### **INTERVIEW ROOM OVERVIEW**

The following sections detail the configuration of the Axon Interview recording system at all locations.

#### **Network Considerations**

	Each IP Camera will be connected to a POE switch that provides the device with power and network connectivity.				
Network Requirements	Each Recording Server must be given a static IPv4 network address that is routable across the network.				
Network Requirements	Each IP Camera must be given a st	atic IPv4 network add	dress that is routable across the network.		
	Each touch panel/kiosk must be given a static IPv4 network address that is routable across the network.				
	Network Device	Static IPs	Total IPs		
National Addressins	Qty of IP Cameras	12			
Network Addressing	Qty of Touch Panels	6	22		
	Qty of Recording Servers	4			
Data Switch Provisioning	This install will require POE data switches at each location.				
Virtual Kiosks	2 workstations will require virtual kiosk software to be installed.				
Customer Provided Items	Customer to provide all device IP ac Customer to also provide:	ddresses			
	Customer IT staff will configure all s	witches with proper n	etwork configuration.		

#### Metadata Tags

Metadata Tagging  The system will collect metadata information prior to, and after, the interview recording process Interviewer Name, Interviewee Name, Case Number).	
Metadata Tags	Information collected prior to recording:  • Interviewee first and last name  • Case number  • Case type  • Interviewee type  Information collected post recording:  • Interviewer name(s)
Customer Provided Items	Customer to provide preferred metadata fields.
Axon Provided Items	Axon to facilitate the creation of metadata fields.

#### **NETWORK CONFIGURATION DETAILS**

The following section offers a broad summary of the Axon-provided hardware needed to configure this order.

#### **Network Configuration Details**

Evidence Management System	Evidence.com
Application Features	Network Applications:

#### Training

Application Package	This solution will include on-site application training covering:  • Touch panel overview  • Initiating interview wizard  • Entering metadata  • Controlling the interview process  • Closing an interview  • Evidence.com functionality
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#### Additional General Deal Notes

Notes	

**LOCATION DETAILS: Headquarters**The following sections detail the configuration of the Axon Interview recording system at HEADQUARTERS

Location Name	Headquarters
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#### Cable Considerations

	Customer will install the networking cables using a Cat5e Cable.			Customer will install the networking cables using a Cat5e Cable.	
Cabling Runs	13	cable runs are required for this installation.			
	3	110v power outlets are required for this installation (Customer Responsibility).			
Cabling Requirements	All Devices: Network cabling must be provided for the following devices:  • Axis IP Camera  • Server  • Touch Panel or PC running a virtual Touch Panel  • POE Switch				

#### Servers, Switches, Touch Panels

Servers	Customer-Provided Virtual (VM) Server (with USB port) - Primary Recording Server		1	
	Customer-Provided Virtual (VM) Server (with USB port) - Secondary Recording Server	Quantity:		
Redundancy	This system includes recording redundancy			
Data Switch/POE Power	Customer will provide data switch	Quantity:		
	N/A			
Touch Panels	3 Physical Touch Panels, 2 Virtual Kiosks on Customer Provided PC			
Touch Panel Location	Wall Mounted			
Number of I/O Boxes Required	0			

Notes	

#### **ROOM DETAILS: Detective Room 1**

The following sections detail the configurations specific to DETECTIVE ROOM 1

Location Name	Headquarters
Room Name	Detective Room 1

#### **Camera Configuration**

- Camera Comiganation		
Camera 1 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic		
Camera 2	Camera 2 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Flush Mount Enclosure  Mic: Louroe Tamper Proof Mic	
Recording Activation	Recording will be triggered via IR Client	
External Recording-In- Progress Visual	N/A	
Wall Configuration	Drywall	
Ceiling Configuration	Standard Tile	

Notes	

#### **ROOM DETAILS: Detective Room 2**

The following sections detail the configurations specific to DETECTIVE ROOM 2

<b>Location Name</b>	Headquarters
Room Name	Detective Room 2

#### **Camera Configuration**

Camera 1 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic		
Camera 2	Camera 2 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Flush Mount Enclosure  Mic: Louroe Tamper Proof Mic	
Recording Activation	Recording will be triggered via IR Client	
External Recording-In- Progress Visual	N/A	
Wall Configuration	Drywall	
Ceiling Configuration	Standard Tile	

Notes	

#### **ROOM DETAILS: Detective Room 3**

The following sections detail the configurations specific to DETECTIVE ROOM 3

<b>Location Name</b>	Headquarters
Room Name	Detective Room 3

#### **Camera Configuration**

Camera Comiguration		
Camera 1 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic		
Camera 2	Camera 2 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Flush Mount Enclosure  Mic: Louroe Tamper Proof Mic	
Recording Activation	Recording will be triggered via IR Client	
External Recording-In- Progress Visual	N/A	
Wall Configuration	Drywall	
Ceiling Configuration	Standard Tile	

Notes	

#### **ROOM DETAILS: Jail Room 1**

The following sections detail the configurations specific to JAIL ROOM 1

<b>Location Name</b>	Headquarters
Room Name	Jail Room 1

#### **Camera Configuration**

Camera Comiguration		
Camera 1 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic		
Camera 2	Camera 2 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Flush Mount Enclosure  Mic: Louroe Tamper Proof Mic	
Recording Activation	Recording will be triggered via IR Client	
External Recording-In- Progress Visual	N/A	
Wall Configuration	Drywall	
Ceiling Configuration	Metal Security Tile	

Notes	

LOCATION DETAILS: Special Services
The following sections detail the configuration of the Axon Interview recording system at SPECIAL SERVICES

#### Cable Considerations

	Customer will install the networking cables using a Cat5e Cable.		
Cabling Runs	5 cable runs are required for this installation.		
	5	110v power outlets are required for this installation (Customer Responsibility).	
Cabling Requirements	• Axis IP Ca • Server	nel or PC running a virtual Touch Panel	

#### Servers, Switches, Touch Panels

Servers	Customer-Provided Virtual (VM) Server (with USB port) - Primary Recording Server	Quantitus	1
	Customer-Provided Virtual (VM) Server (with USB port) - Secondary Recording Server	Quantity:	
Redundancy	This system includes recording redundancy		
Data Switch/POE Power	Customer will provide data switch	Quantity:	
	N/A		
Touch Panels	1 Touch Panel		
Touch Panel Location	Wall Mounted		
Number of I/O Boxes Required	0		

Notes	

#### **ROOM DETAILS: Interview Room 1**

The following sections detail the configurations specific to INTERVIEW ROOM 1

Location Name	Special Services
Room Name	Interview Room 1

#### **Camera Configuration**

Camera Comiguration		
Camera 1 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic		
Camera 2	Camera 2 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Flush Mount Enclosure  Mic: Louroe Tamper Proof Mic	
Recording Activation	Recording will be triggered via IR Client	
External Recording-In- Progress Visual	N/A	
Wall Configuration	Drywall	
Ceiling Configuration	Standard Tile	

Notes	

#### **ROOM DETAILS: Interview Room 2**

The following sections detail the configurations specific to INTERVIEW ROOM 2

Location Name	Special Services
Room Name	Interview Room 2

#### **Camera Configuration**

oamera comigaration		
Camera 1	Camera 1 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic	
Camera 2 will be a(n): AXIS F41/F1025 Covert IP Camera  Covert Enclosure: Flush Mount Enclosure  Mic: Louroe Tamper Proof Mic		
Recording Activation	Recording will be triggered via IR Client	
External Recording-In- Progress Visual	N/A	
Wall Configuration	Drywall	
Ceiling Configuration	Standard Tile	

Notes	

# Axon International, Inc's Sales Terms and Conditions for Direct Sales to End User Purchasers

This Statement of Work is bound to the applicable signed quote. Upon confirmation of the installation dates, to be confirmed in writing, the agency will give no less than a 2-week advanced notice of cancellation or change from the date of the scheduled installation. In the event the Agency cancels 2 weeks or less from the date of the scheduled installation, the agency will be responsible for all travel booked, and resource costs associated with the cancelled installation. Rescheduling of the installation will be at the discretion of Axon Professional Services based on available dates within the installation schedule calendar.

Changes to the scope of this SOW must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.

#### **Notes**

Agency has existing contract #00021498 (originated via Q-205362) and is terminating that contract upon the new license start date (3/15/2021) of this quote.

The parties agree that Axon is granting a refund of \$37,264.17 (applied to Year #1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 2/15/2021-2/28/2021, resulting in a 3/15/2021 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Invoice SI-1609801 and/or Year 2 Billing of contract 00021498.

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing contract #00021498. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Tax is subject to change at order processing with valid exemption.

#### **Axon's Sales Terms and Conditions**

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <a href="https://www.axon.com/legal/sales-terms-and-conditions">www.axon.com/legal/sales-terms-and-conditions</a>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	 Date:	
Name (Print):	Title:	
PO# (Or write N/A):		

Please sign and email to Chris Morton at cmorton@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

***Axon Internal Use Only***				
		SFDC Contract#:		
		Order Type: RMA #: Address Used:		
Review 1	Review 2	SO #:		
Comments:				



## ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	