

Quote Id: 22402939

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Prepared For:  
**CITY OF GARDEN GROVE PUBLIC WORKS**



Prepared By: **KENNETH HAMMOND**

Coastline Equipment Company  
6188 Paramount Blvd  
Long Beach, CA 90805

Tel: 562-272-7400

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Date: 21 July 2020

Offer Expires: 30 September 2020

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*Confidential*

**Quote Summary**

**Prepared For:**  
 CITY OF GARDEN GROVE PUBLIC WORKS  
 13802 NEWHOPE ST  
 GARDEN GROVE, CA 92843  
 Business: 714-741-5000

**Prepared By:**  
 KENNETH HAMMOND  
 Coastline Equipment Company  
 6188 Paramount Blvd  
 Long Beach, CA 90805  
 Phone: 562-272-7400  
 ken.hammond@coastlineequipment.com

**Quote Id:** 22402939  
**Created On:** 21 July 2020

**Expiration Date:** 30 September 2020

<b>Equipment Summary</b>	<b>Suggested List</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
JOHN DEERE 310SL BACKHOE LOADER w/1-Way Hydraulics John Deere Extended Warranty-36M/3000H PT&HYD Powertrain & Hydraulic, 3000Total Hours or 36Total Months, \$ 0.00 Deductible	\$ 171,971.00	\$ 103,045.00 X	1 =	\$ 103,045.00
		\$ 1,350.00 X	1 =	\$ 1,350.00
<b>Sub Total</b>				<b>\$ 104,395.00</b>
JOHN DEERE 310SL BACKHOE LOADER w/2-Way Hydraulics John Deere Extended Warranty-36M/3000H PT&HYD Powertrain & Hydraulic, 3000Total Hours or 36Total Months, \$ 0.00 Deductible	\$ 180,944.00	\$ 111,200.00 X	1 =	\$ 111,200.00
		\$ 1,350.00 X	1 =	\$ 1,350.00
<b>Sub Total</b>				<b>\$ 112,550.00</b>
<b>Equipment Total</b>				<b>\$ 216,945.00</b>

**Quote Summary**

Equipment Total	\$ 216,945.00
SubTotal	\$ 216,945.00
Sales Tax - (8.75%)	\$ 18,982.69
Total	\$ 235,927.69
<b>Balance Due</b>	<b>\$ 235,927.69</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

**Quote Id:** 22402939

**Customer:** CITY OF GARDEN GROVE PUBLIC WORKS

## JOHN DEERE 310SL BACKHOE LOADER w/1-Way Hydraulics

**Hours:**
**Suggested List**
**Stock Number:**

\$ 171,971.00

**Selling Price**

\$ 103,045.00

Code	Description	Qty	Unit	Extended
0A70T	310SL BACKHOE LOADER	1	\$ 118,992.00	\$ 118,992.00
<b>Standard Options - Per Unit</b>				
170C	JLink Ultimate 5 Year Subscription	1	\$ 0.00	\$ 0.00
1065	John Deere PowerTech Plus 4.5L (276 Cu. In.) Engine Meets Final Tier 4 and Stage IV Emissions	1	\$ 10,028.00	\$ 10,028.00
2015	Canopy (ROPS/FOPS)	1	\$ 0.00	\$ 0.00
2401	English Decals with English Operator and Safety Manuals	1	\$ 0.00	\$ 0.00
3065	Mechanical Front Wheel Drive (MFWD) with Limited Slip Differential	1	\$ 0.00	\$ 0.00
4464	Galaxy 19.5L - 24 in. 12 PR Rear & 12.5/80-18 10PR Front	1	\$ 0.00	\$ 0.00
5285	Pilot Controls, Two Lever, with Pattern Selection	1	\$ 2,594.00	\$ 2,594.00
5400	Less Coupler	1	\$ 0.00	\$ 0.00
5600	Less Backhoe Bucket with Bucket Pins	1	\$ 0.00	\$ 0.00
6020	Extendible Dipperstick	1	\$ 8,365.00	\$ 8,365.00
6220	Auxiliary Hydraulic with One Way Flow (Hammer)	1	\$ 2,759.00	\$ 2,759.00
7080	Three-Function Loader Hydraulics, Single Lever	1	\$ 3,268.00	\$ 3,268.00
7685	Wide Multipurpose Bucket	1	\$ 7,593.00	\$ 7,593.00
8475	1000 Lb. (454 kg) Front Counterweight	1	\$ 1,374.00	\$ 1,374.00
8625	Single Battery, 150 Minute Reserve Capacity (950 CCA)	1	\$ 0.00	\$ 0.00
9110	Ride Control	1	\$ 1,988.00	\$ 1,988.00
9118	Tilt Steering - Canopy	1	\$ 561.00	\$ 561.00
9140	Heavy-Duty Backhoe Bucket Cylinder	1	\$ 273.00	\$ 273.00
9210	Left Side Console Storage with Cup Holders	1	\$ 81.00	\$ 81.00
9515	Diagnostic Oil Sampling Ports	1	\$ 207.00	\$ 207.00
9920	Exterior Rear View Mirrors (2)	1	\$ 343.00	\$ 343.00
<b>Standard Options Total</b>				<b>\$ 39,434.00</b>
<b>Dealer Attachments</b>				
AT186288	Slow Moving Vehicle Emblem	1	\$ 114.00	\$ 114.00
AT187707	License Plate Bracket and Light	1	\$ 231.00	\$ 231.00
AT313589	Beacon/Strobe Ready Wiring Kit	1	\$ 35.00	\$ 35.00

# Selling Equipment

**Quote Id:** 22402939

**Customer:** CITY OF GARDEN GROVE PUBLIC WORKS

Whelan Light Bar	1	\$ 1,525.00	\$ 1,525.00
TAG QC20 Wain/Roy Style Quick Coupler	1	\$ 865.00	\$ 865.00
TAG 12" Cemetery Bucket	1	\$ 1,275.00	\$ 1,275.00
TAG 24" Cemetery Bucket	1	\$ 1,450.00	\$ 1,450.00
Freight, Pre-Delivery & Local Delivery	1	\$ 7,250.00	\$ 7,250.00
Shop Labor for Installed Items	1	\$ 800.00	\$ 800.00
<b>Dealer Attachments Total</b>			<b>\$ 13,545.00</b>
<b>Service Agreements</b>			
John Deere Extended Warranty - 36M/3000H PT&HYD	1	\$ 1,350.00	\$ 1,350.00
<b>Service Agreements Total</b>			<b>\$ 1,350.00</b>
<b>Suggested Price</b>			<b>\$ 173,321.00</b>
<b>Customer Discounts</b>			
<b>Customer Discounts Total</b>		<b>\$ -68,926.00</b>	<b>\$ -68,926.00</b>
<b>Total Selling Price</b>			<b>\$ 104,395.00</b>

## JOHN DEERE 310SL BACKHOE LOADER w/2-Way Hydraulics

**Hours:**
**Suggested List**
**Stock Number:**

\$ 180,944.00

**Selling Price**

\$ 111,200.00

Code	Description	Qty	Unit	Extended
0A70T	310SL BACKHOE LOADER	1	\$ 118,992.00	\$ 118,992.00
<b>Standard Options - Per Unit</b>				
170C	JDLink Ultimate 5 Year Subscription	1	\$ 0.00	\$ 0.00
1065	John Deere PowerTech Plus 4.5L (276 Cu. In.) Engine Meets Final Tier 4 and Stage IV Emissions	1	\$ 10,028.00	\$ 10,028.00
2015	Canopy (ROPS/FOPS)	1	\$ 0.00	\$ 0.00
2401	English Decals with English Operator and Safety Manuals	1	\$ 0.00	\$ 0.00
3065	Mechanical Front Wheel Drive (MFWD) with Limited Slip Differential	1	\$ 0.00	\$ 0.00
4464	Galaxy 19.5L - 24 in. 12 PR Rear & 12.5/80-18 10PR Front	1	\$ 0.00	\$ 0.00
5285	Pilot Controls, Two Lever, with Pattern Selection	1	\$ 2,594.00	\$ 2,594.00
5400	Less Coupler	1	\$ 0.00	\$ 0.00
5600	Less Backhoe Bucket with Bucket Pins	1	\$ 0.00	\$ 0.00
6020	Extendible Dipperstick	1	\$ 8,365.00	\$ 8,365.00

# Selling Equipment

**Quote Id:** 22402939

**Customer:** CITY OF GARDEN GROVE PUBLIC WORKS

6230	Auxiliary Hydraulic with One & Two Way Flow (Hammer & Thumb/Swinger)	1	\$ 4,582.00	\$ 4,582.00
7080	Three-Function Loader Hydraulics, Single Lever	1	\$ 3,268.00	\$ 3,268.00
7685	Wide Multipurpose Bucket	1	\$ 7,593.00	\$ 7,593.00
8475	1000 Lb. (454 kg) Front Counterweight	1	\$ 1,374.00	\$ 1,374.00
8625	Single Battery, 150 Minute Reserve Capacity (950 CCA)	1	\$ 0.00	\$ 0.00
9110	Ride Control	1	\$ 1,988.00	\$ 1,988.00
9118	Tilt Steering - Canopy	1	\$ 561.00	\$ 561.00
9140	Heavy-Duty Backhoe Bucket Cylinder	1	\$ 273.00	\$ 273.00
9210	Left Side Console Storage with Cup Holders	1	\$ 81.00	\$ 81.00
9515	Diagnostic Oil Sampling Ports	1	\$ 207.00	\$ 207.00
9920	Exterior Rear View Mirrors (2)	1	\$ 343.00	\$ 343.00
<b>Standard Options Total</b>				<b>\$ 41,257.00</b>
<b>Dealer Attachments</b>				
	Whelan Light Bar	1	\$ 1,525.00	\$ 1,525.00
	TAG QC30 Wain/Roy Style Quick Coupler	1	\$ 865.00	\$ 865.00
	TAG 12" Cemetery Bucket	1	\$ 1,275.00	\$ 1,275.00
	Wain/Roy 30" Jaw Bucket	1	\$ 8,200.00	\$ 8,200.00
	Shop Labor for Installed Items	1	\$ 1,200.00	\$ 1,200.00
	Freight, Pre-Delivery & Local Delivery	1	\$ 7,250.00	\$ 7,250.00
AT186288	Slow Moving Vehicle Emblem	1	\$ 114.00	\$ 114.00
AT187707	License Plate Bracket and Light	1	\$ 231.00	\$ 231.00
AT313589	Beacon/Strobe Ready Wiring and Switch	1	\$ 35.00	\$ 35.00
<b>Dealer Attachments Total</b>				<b>\$ 20,695.00</b>
<b>Service Agreements</b>				
	John Deere Extended Warranty - 36M/3000H PT&HYD	1	\$ 1,350.00	\$ 1,350.00
<b>Service Agreements Total</b>				<b>\$ 1,350.00</b>
<b>Suggested Price</b>				<b>\$ 182,294.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ -69,744.00</b>	<b>\$ -69,744.00</b>
<b>Total Selling Price</b>				<b>\$ 112,550.00</b>



### Extended Warranty Proposal

**JOHN DEERE 310SL BACKHOE LOADER w/1-Way Hydraulics**

Date : July 23, 2020

Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Application	Governmental	Deductible	\$ 0.00
Equipment Type	310SL LOADER BACKHOE	Coverage	Powertrain & Hydraulic	List	\$ 1,350.00
Model	310SL LOADER BACKHOE	Total Months	36		
Country		Total Hours	3000		

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

**Extended Warranty Proposal Prepared for:**

I have been offered this extended warranty and

Customer Name - Please Print

I ACCEPT the Extended Warranty

I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

**Note :** This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

**JOHN DEERE 310SL BACKHOE LOADER w/2-Way Hydraulics**

Date : July 23, 2020

Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Application	Governmental	Deductible	\$ 0.00
Equipment Type	310SL LOADER BACKHOE	Coverage	Powertrain & Hydraulic	List	\$ 1,350.00
Model	310SL LOADER BACKHOE	Total Months	36		
Country		Total Hours	3000		

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

**Extended Warranty Proposal Prepared for:**

I have been offered this extended warranty and

Customer Name - Please Print

I ACCEPT the Extended Warranty

I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

**Note :** This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.



**What Extended Warranty is :**

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

**What Extended Warranty is not :**

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

**Features/Benefits:**

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.

## TERMS AND CONDITIONS

Whenever the term "Company" is mentioned herein, it is understood to refer to Coastline Equipment.

The filling of this order by the company is contingent upon strikes, fires, accidents or delay resulting from any cause beyond the company's control: and accepting delivery from the carrier shall constitute a waiver of all claims from damage by reason of delay from whatsoever cause.

It is agreed that the title and right of possession to all property sold under this contract remains in the company. Whatever may be its mode of attachment to realty or otherwise, until the company has received the full price therefore as herein provided. Upon failure to make payments or any of them as herein specified, the company may retain as liquidated damage and rental all partial payment theretofore made and shall be free to enter the premises where such property may be located and remove the same as its own without prejudice to any further claims on account of damage which the company may suffer from any cause. Purchaser agrees to do all acts and things necessary to perfect and maintain the above title and right.

The property included in this order is sold under the manufacturer's warranty only unless there is an express warranty in writing signed by an executive or manager of the company. THERE ARE NO WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. UNDER NO CIRCUMSTANCES SHALL THE COMPANY BE HELD LIABLE HEREUNDER FOR ANY SPECIAL INDIRECT OR CONSEQUENTIAL DAMAGES HOWEVER ARISING in any case where there is an express warranty by the company of the property sold or any part of it, the company may, at its own expense, reclaim the item so warranted and repay to the purchaser any sums which may have been paid thereon, and such repayment shall satisfy and fully discharge the company's entire liability arising out of state.

This order shall not become a contract binding upon the company until approved and accepted in writing by an executive officer of the company located in Long Beach, California. Notice of such approval will be furnished to the purchaser by acknowledgment of the order.

All terms of this sale are embodied herein, and no agreement, guaranty or warranty, oral or written, expressed or implied, not included herein shall in any way enlarge, limit or qualify the rights or the liabilities of the purchaser or the company.

Purchaser agrees to install upon the equipment, at his expense, all safety devices that may be required by any federal, state, or local safety regulations. Purchaser further agrees to protect and save seller harmless from any and all claims for property damages or personal injury, including death arising out of the use and operation of the equipment, regardless of nature or cause.

**TERMS OF SALE:** Unless otherwise agreed in writing and unless payment is made within 10 days from the date of invoice, interest on the unpaid balance shall be at the rate of 18% annum from the date of the invoice unless applicable law makes such rate of interest illegal, in which case the rate of interest shall be maximum permitted by law.

**RENTAL:** Rates unless otherwise noted are based on 176 hours usage per month, 2<sup>nd</sup> or 3<sup>rd</sup> shift rates will be computed at 50% of monthly rate. Lessee agrees to pay in addition to the monthly rental charge an adjustment for the tire wear during the rental period.

**FREIGHT:** If stated as a separate item, is approximate and actual freight cost shall be for customer's account.

**SALES** or excise taxes, federal or state, now or hereafter imposed, on the sale of good covered by this proposal, shall be for the account of the customer.

**THIS PROPOSAL IS NOT AN OFFER TO SELL.** This document evidences preliminary negotiations. Any sales are subject to approval by the Credit Manager of Coastline Equipment and to approval by an officer of Coastline Equipment. All sales shall be upon applicable Coastline Equipment sales order forms and subject to all of the terms and conditions as set forth herein. This proposal shall automatically lapse 30 days from the date hereof.

**COASTLINE EQUIPMENT** reserves the right to correct clerical errors.