## HIGHMARK CAPITAL MANAGEMENT RETURNS

ACTIVE RETURNS AS OF SEPTEMBER 30, 2019

| Strategy | Equity (\%) | 1 Year | 3 Years | 5 Years | 10 Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Appreciation | 65-85\% | 3.26\% | 8.82\% | 7.04\% | 8.75\% |
| Balanced | 50-70\% | 4.20\% | 7.91\% | 6.30\% | 8.07\% |
| Moderate | 40-60\% | 5.09\% | 7.03\% | 5.81\% | 7.34\% |
| Moderately Conservative | 20-40\% | 6.52\% | 5.39\% | 4.74\% | 5.96\% |
| Conservative | 5-20\% | 7.78\% | 4.27\% | 4.00\% | 4.74\% |

