

Axon Enterprise, Inc.

Protect Life.

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 United States
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Quotation

Quote: Q-196050-4
Date: 2/5/2019 11:55 AM
Quote Expiration: 4/15/2019
Contract Start Date*: 5/1/2019
Contract Term: 5 years

AX Account Number:
 107488

Bill To:
 Garden Grove Police Dept. - CA
 P. O. Box 3070
 Garden Grove, CA 92840
 US

Ship To:
 Mike Viscomi
 Garden Grove Police Dept. - CA
 11301 Acacia Parkway
 Garden Grove, CA 92840
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Allen Sliper		asliper@axon.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1

Due Net 30

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
120	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 82.33	USD 9,879.60
120	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00
120	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00
120	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00
20	74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	USD 1,495.00	USD 29,900.00
20	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 42.00	USD 840.00
120	73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR	USD 0.00	USD 0.00
120	73461	Evidence.com Unlimited Plus License Annual Payment	USD 1,068.00	USD 128,160.00
1	85055	AXON FULL SERVICE	USD 15,000.00	USD 15,000.00
3	80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
120	80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	USD 180.00	USD 21,600.00
			Year 1 Discount:	USD 52,000.40
			Year 1 Net Amount Due:	USD 206,783.60

Spares

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
4	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 0.00	USD 0.00
4	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00
4	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00
4	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00
Spares Net Amount Due:				USD 0.00

Year 1 - Fleet

Due Net 30

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
55	71079	CAMERA SYSTEM, FRONT, FLEET 2	USD 0.00	USD 0.00
55	71080	CAMERA MOUNT, FRONT, FLEET 2	USD 0.00	USD 0.00
55	71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	USD 0.00	USD 0.00
55	71082	CAMERA CONTROLLER, REAR, FLEET 2	USD 0.00	USD 0.00
55	71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	USD 0.00	USD 0.00
55	70112	AXON SIGNAL UNIT	USD 0.00	USD 0.00
110	74024	BATTERY SYSTEM, AXON FLEET	USD 0.00	USD 0.00
110	71022	FLEET CABLE ASSEMBLY, POWER	USD 0.00	USD 0.00
110	71085	CABLE ASSEMBLY, BATTERY BOX TO CAMERA, FLEET 2	USD 0.00	USD 0.00
55	74027	Axon Fleet Dongle	USD 0.00	USD 0.00
55	80186	5 YEAR TAP, FLEET 2 FRONT CAMERA SYSTEM	USD 0.00	USD 0.00
55	80187	5 YEAR TAP, FLEET 2 REAR CAMERA SYSTEM	USD 0.00	USD 0.00
55	80188	5 YEAR TAP, FLEET 2 REAR CAMERA CONTROLLER	USD 0.00	USD 0.00
55	No Router	No Router (Declined)	USD 0.00	USD 0.00
55	74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	USD 0.00	USD 0.00
55	80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	USD 1,548.00	USD 85,140.00
2	74074	WI-FI OFFLOAD SERVER HARDWARE	USD 3,500.00	USD 7,000.00
2	71039	WI-FI OFFLOAD, SOFTWARE LICENSE	USD 600.00	USD 1,200.00
2	74067	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 1 PAYMENT	USD 0.00	USD 0.00
55	74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	USD 1,200.00	USD 66,000.00
55	No Custom Triggers	No Custom Triggers (Declined)	USD 0.00	USD 0.00
Year 1 - Fleet Net Amount Due:				USD 159,340.00

Spares - Fleet

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
2	71079	CAMERA SYSTEM, FRONT, FLEET 2	USD 0.00	USD 0.00
2	71080	CAMERA MOUNT, FRONT, FLEET 2	USD 0.00	USD 0.00
2	71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	USD 0.00	USD 0.00
2	71082	CAMERA CONTROLLER, REAR, FLEET 2	USD 0.00	USD 0.00
2	71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	USD 0.00	USD 0.00
2	70112	AXON SIGNAL UNIT	USD 0.00	USD 0.00
4	74024	BATTERY SYSTEM, AXON FLEET	USD 0.00	USD 0.00
4	71022	FLEET CABLE ASSEMBLY, POWER	USD 0.00	USD 0.00

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
4	71085	CABLE ASSEMBLY, BATTERY BOX TO CAMERA, FLEET 2	USD 0.00	USD 0.00
Spares - Fleet Net Amount Due:				USD 0.00

Year 2

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
120	73461	Evidence.com Unlimited Plus License Annual Payment	USD 1,068.00	USD 128,160.00
3	80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
120	80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	USD 180.00	USD 21,600.00
Year 2 Net Amount Due:				USD 151,164.00

Year 2 - Fleet

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
55	80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	USD 1,548.00	USD 85,140.00
2	74068	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 2 PAYMENT	USD 600.00	USD 1,200.00
Year 2 - Fleet Net Amount Due:				USD 86,340.00

Year 3

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
120	73461	Evidence.com Unlimited Plus License Annual Payment	USD 1,068.00	USD 128,160.00
3	80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
120	80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	USD 180.00	USD 21,600.00
Year 3 Net Amount Due:				USD 151,164.00

Year 3 - Fleet

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
55	80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	USD 1,548.00	USD 85,140.00
2	74069	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 3 PAYMENT	USD 600.00	USD 1,200.00
Year 3 - Fleet Net Amount Due:				USD 86,340.00

Year 4

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
120	73461	Evidence.com Unlimited Plus License Annual Payment	USD 1,068.00	USD 128,160.00
3	80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
120	80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	USD 180.00	USD 21,600.00
Year 4 Net Amount Due:				USD 151,164.00

Year 4 - Fleet

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
55	80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	USD 1,548.00	USD 85,140.00
2	74070	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 4 PAYMENT	USD 600.00	USD 1,200.00
Year 4 - Fleet Net Amount Due:				USD 86,340.00

Year 5

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
120	73461	Evidence.com Unlimited Plus License Annual Payment	USD 1,068.00	USD 128,160.00
3	80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
120	80056	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR PAYMENT	USD 180.00	USD 21,600.00
Year 5 Net Amount Due:				USD 151,164.00

Year 5 - Fleet

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
55	80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	USD 1,548.00	USD 85,140.00
2	74071	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 5 PAYMENT	USD 600.00	USD 1,200.00
Year 5 - Fleet Net Amount Due:				USD 86,340.00

Subtotal	USD 1,316,139.60
Estimated Tax	USD 87,506.78
Grand Total	USD 1,403,646.38

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (if needed): _____

Quote: Q-196050-4

Please sign and email to Allen Sliper at asliper@axon.com or fax to

THANK YOU FOR YOUR BUSINESS!

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